

## Section 1: 10-Q (FORM 10-Q)

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

### Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2018

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number: 001-32347

## ORMAT TECHNOLOGIES, INC.

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State or other jurisdiction of  
incorporation or organization)*

**6140 Plumas Street, Reno, Nevada**

*(Address of principal executive offices)*

**88-0326081**

*(I.R.S. Employer  
Identification Number)*

**89519-6075**

*(Zip Code)*

**(775) 356-9029**

*(Registrant's telephone number, including area code)*

**6225 Neil Road, Reno, Nevada 89511-1136**

*(Former name, former address and former fiscal year, if changed since last report)*

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of November 6, 2018, the number of outstanding shares of common stock, par value \$0.001 per share, was 50,672,520.

**ORMAT TECHNOLOGIES, INC.**  
**FORM 10-Q**  
**FOR THE QUARTER ENDED SEPTEMBER 30, 2018**

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**Certain Definitions**

*Unless the context otherwise requires, all references in this quarterly report to “Ormat”, “the Company”, “we”, “us”, “our company”, “Ormat Technologies” or “our” refer to Ormat Technologies, Inc. and its consolidated subsidiaries.*

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)

	September 30, 2018	December 31, 2017
	(Dollars in thousands)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 71,965	\$ 47,818
Restricted cash and cash equivalents (primarily related to VIEs)	83,101	48,825
Receivables:		
Trade	118,675	110,410
Other	18,328	13,828
Inventories	37,442	19,551
Costs and estimated earnings in excess of billings on uncompleted contracts	47,811	40,945
Prepaid expenses and other	44,452	40,269
Total current assets	421,774	321,646
Investment in an unconsolidated company	67,739	34,084
Deposits and other	20,109	21,599
Deferred income taxes	113,363	57,337
Deferred charges	—	49,834
Property, plant and equipment, net (\$1,744,299 and \$1,631,900 related to VIEs, respectively)	1,835,939	1,734,691
Construction-in-process (\$106,977 and \$142,717 related to VIEs, respectively)	351,288	293,542
Deferred financing and lease costs, net	5,878	4,674
Intangible assets, net	203,382	85,420
Goodwill	40,111	21,037
Total assets	\$ 3,059,583	\$ 2,623,864
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Accounts payable and accrued expenses	\$ 105,351	\$ 153,796
Short term revolving credit lines with banks (full recourse)	209,500	51,500
Billings in excess of costs and estimated earnings on uncompleted contracts	21,760	20,241
Current portion of long-term debt:		
Limited and non-recourse (primarily related to VIEs):		
Senior secured notes	33,259	33,226
Other loans	21,495	21,495
Full recourse	5,000	3,087
Total current liabilities	396,365	283,345
Long-term debt, net of current portion:		
Limited and non-recourse (primarily related to VIEs):		
Senior secured notes (less deferred financing costs of \$7,758 and \$8,113, respectively)	386,379	311,668
Other loans (less deferred financing costs of \$4,823 and \$5,258, respectively)	225,782	242,385
Full recourse:		
Senior unsecured bonds (less deferred financing costs of \$804 and \$580, respectively)	303,528	203,752
Other loans (less deferred financing costs of \$1,058 and \$1,011, respectively)	43,942	46,489
Liability associated with sale of tax benefits	69,071	44,634
Deferred lease income	49,203	51,520
Deferred income taxes	56,753	61,961
Liability for unrecognized tax benefits	10,139	8,890
Liabilities for severance pay	19,903	21,141
Asset retirement obligation	37,946	27,110
Other long-term liabilities	22,354	18,853
Total liabilities	1,621,365	1,321,748
Commitments and contingencies (Note 10)		
Redeemable noncontrolling interest	8,522	6,416
Equity:		
The Company's stockholders' equity:		
Common stock, par value \$0.001 per share; 200,000,000 shares authorized; 50,672,520 and 50,609,051 shares issued and outstanding as of September 30, 2018 and December 31, 2017, respectively	51	51
Additional paid-in capital	896,160	888,778
Retained earnings	410,870	327,255
Accumulated other comprehensive income (loss)	(1,386)	(4,706)
Total stockholders' equity attributable to Company's stockholders	1,305,695	1,211,378
Noncontrolling interest	124,001	84,322
Total equity	1,429,696	1,295,700
Total liabilities, redeemable noncontrolling interest and equity	\$ 3,059,583	\$ 2,623,864

The accompanying notes are an integral part of the consolidated financial statements.

**ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND**  
**COMPREHENSIVE INCOME**  
(Unaudited)

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
	(Dollars in thousands, except per share data)		(Dollars in thousands, except per share data)	
<b>Revenues:</b>				
Electricity	\$ 116,891	\$ 110,876	\$ 371,559	\$ 337,548
Product	48,439	44,912	152,026	186,621
Other	1,150	1,397	5,217	2,278
Total revenues	<u>166,480</u>	<u>157,185</u>	<u>528,802</u>	<u>526,447</u>
<b>Cost of revenues:</b>				
Electricity	79,845	64,444	234,563	193,676
Product	35,669	32,218	106,968	125,102
Other	2,174	1,330	7,645	3,573
Total cost of revenues	<u>117,688</u>	<u>97,992</u>	<u>349,176</u>	<u>322,351</u>
Gross profit	48,792	59,193	179,626	204,096
<b>Operating expenses:</b>				
Research and development expenses	706	716	3,065	2,368
Selling and marketing expenses	8,578	3,630	15,989	12,083
General and administrative expenses	13,606	10,877	43,325	33,027
Write-off of unsuccessful exploration activities	—	—	119	—
Operating income	<u>25,902</u>	<u>43,970</u>	<u>117,128</u>	<u>156,618</u>
<b>Other income (expense):</b>				
Interest income	214	255	516	861
Interest expense, net	(18,700)	(11,692)	(48,890)	(41,155)
Derivatives and foreign currency transaction gains (losses)	(383)	(1,001)	(2,511)	2,040
Income attributable to sale of tax benefits	4,066	3,506	14,983	14,019
Other non-operating income (expense), net	309	(1,592)	7,662	(1,678)
Income from continuing operations before income taxes and equity in earnings (losses) of investees	11,408	33,446	88,888	130,705
Income tax (provision) benefit	(1,184)	(6,224)	(3,347)	(49,993)
Equity in earnings (losses) of investees, net	(117)	337	1,481	(1,690)
Income from continuing operations	10,107	27,559	87,022	79,022
Net income attributable to noncontrolling interest	474	(3,599)	(7,276)	(11,228)
Net income attributable to the Company's stockholders	<u>\$ 10,581</u>	<u>\$ 23,960</u>	<u>\$ 79,746</u>	<u>\$ 67,794</u>
<b>Comprehensive income:</b>				
Net income	10,107	27,559	87,022	79,022
<b>Other comprehensive income (loss), net of related taxes:</b>				
Change in foreign currency translation adjustments	(91)	1,005	(1,059)	2,544
Change in unrealized gains or losses in respect of the Company's share in derivatives instruments of unconsolidated investment	1,012	618	4,175	271
Loss in respect of derivative instruments designated for cash flow hedge	20	20	60	113
Amortization of unrealized gains in respect of derivative instruments designated for cash flow hedge	(14)	(18)	(44)	(57)
Comprehensive income	11,034	29,184	90,154	81,893
Comprehensive income attributable to noncontrolling interest	458	(4,006)	(7,088)	(11,950)
Comprehensive income attributable to the Company's stockholders	<u>\$ 11,492</u>	<u>\$ 25,178</u>	<u>\$ 83,066</u>	<u>\$ 69,943</u>
<b>Earnings per share attributable to the Company's stockholders:</b>				
<b>Basic:</b>				
Net income	<u>\$ 0.21</u>	<u>\$ 0.48</u>	<u>\$ 1.58</u>	<u>\$ 1.36</u>
<b>Diluted:</b>				
Net income	<u>\$ 0.21</u>	<u>\$ 0.47</u>	<u>\$ 1.56</u>	<u>\$ 1.34</u>
<b>Weighted average number of shares used in computation of earnings per share attributable to the Company's stockholders:</b>				
Basic	<u>50,645</u>	<u>50,367</u>	<u>50,627</u>	<u>49,942</u>
Diluted	<u>50,963</u>	<u>50,867</u>	<u>50,985</u>	<u>50,669</u>

The accompanying notes are an integral part of the consolidated financial statements.

**ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF EQUITY**  
(Unaudited)

<b>The Company's Stockholders' Equity</b>								
	<u>Common Stock</u>		<u>Additional Paid-in Capital</u>	<u>Retained Earnings (Accumulated Deficit)</u>	<u>Accumulated Other Income (Loss)</u>	<u>Total</u>	<u>Noncontrolling Interest</u>	<u>Total Equity</u>
	<u>Shares</u>	<u>Amount</u>						
(Dollars in thousands, except per share data)								
<b>Balance at December 31, 2016</b>	49,667	\$ 50	\$ 869,463	\$ 215,352	\$ (8,175)	\$ 1,076,690	\$ 91,582	\$ 1,168,272
Stock-based compensation	—	—	7,204	—	—	7,204	—	7,204
Exercise of options by employees and directors	930	1	16,382	—	—	16,383	—	16,383
Cash paid to noncontrolling interest	—	—	—	—	—	—	(18,032)	(18,032)
Cash dividend declared, \$0.33 per share	—	—	—	(16,612)	—	(16,612)	—	(16,612)
Buyout of class B membership in ORTP	—	—	2,956	—	—	2,956	(6,964)	(4,008)
Net income	—	—	—	67,794	—	67,794	10,154	77,948
Other comprehensive income (loss), net of related taxes:								
Currency translation adjustment	—	—	—	—	1,822	1,822	722	2,544
Loss in respect of derivative instruments designated for cash flow hedge	—	—	—	—	113	113	—	113
Change in unrealized gains or losses in respect of the Company's share in derivative instruments of unconsolidated investment (net of related tax of \$0)	—	—	—	—	271	271	—	271
Amortization of unrealized gains in respect of derivative instruments designated for cash flow hedge (net of related tax of \$35)	—	—	—	—	(57)	(57)	—	(57)
<b>Balance at September 30, 2017</b>	<u>50,597</u>	<u>\$ 51</u>	<u>\$ 896,005</u>	<u>\$ 266,534</u>	<u>\$ (6,026)</u>	<u>\$ 1,156,564</u>	<u>\$ 77,462</u>	<u>\$ 1,234,026</u>
<b>Balance at December 31, 2017</b>	50,609	\$ 51	\$ 888,778	\$ 327,255	\$ (4,706)	\$ 1,211,378	\$ 84,322	\$ 1,295,700
Stock-based compensation	—	—	7,382	—	—	7,382	—	7,382
Exercise of options by employees and directors	21	—	—	—	—	—	—	—
Cumulative effect of changes in accounting principles	—	—	—	25,635	—	25,635	—	25,635
Cash paid to noncontrolling interest	—	—	—	—	—	—	(7,902)	(7,902)
Cash dividend declared, \$0.43 per share	—	—	—	(21,766)	—	(21,766)	—	(21,766)
Increase in noncontrolling interest in Guadeloupe	—	—	—	—	—	—	5,339	5,339
Increase in noncontrolling interest in Tungsten	—	—	—	—	—	—	996	996
Increase in noncontrolling interest in U.S. Geothermal	—	—	—	—	—	—	34,898	34,898
Net income	—	—	—	79,746	—	79,746	6,536	86,282
Other comprehensive income (loss), net of related taxes:								
Currency translation adjustment	—	—	—	—	(871)	(871)	(188)	(1,059)
Loss in respect of derivative instruments designated for cash flow hedge (net of related tax of \$24)	—	—	—	—	60	60	—	60
Change in unrealized gains or losses in respect of the Company's share in derivative instruments of unconsolidated investment (net of related tax of \$0)	—	—	—	—	4,175	4,175	—	4,175
Amortization of unrealized gains in respect of derivative instruments designated for cash flow hedge (net of related tax of \$18)	—	—	—	—	(44)	(44)	—	(44)
<b>Balance at September 30, 2018</b>	<u>50,630</u>	<u>\$ 51</u>	<u>\$ 896,160</u>	<u>\$ 410,870</u>	<u>\$ (1,386)</u>	<u>\$ 1,305,695</u>	<u>\$ 124,001</u>	<u>\$ 1,429,696</u>

Dividend per share of \$0.10 and \$0.08 was declared for the three months ended September 30, 2018 and 2017, respectively.

The accompanying notes are an integral part of the consolidated financial statements.

**ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>Nine Months Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>
	<b>(Dollars in thousands)</b>	
<b>Cash flows from operating activities:</b>		
Net income	\$ 87,022	\$ 79,022
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	98,371	81,010
Accretion of asset retirement obligation	1,826	1,392
Stock-based compensation	7,382	7,204
Amortization of deferred lease income	(2,014)	(2,014)
Income attributable to sale of tax benefits, net of interest expense	(9,806)	(8,851)
Equity in losses (earnings) of investees	(1,774)	1,690
Mark-to-market of derivative instruments	1,202	(764)
Loss on disposal of property, plant and equipment	5,365	—
Write-off of unsuccessful exploration activities	119	—
Loss (gain) on severance pay fund asset	630	(1,463)
Deferred income tax provision and deferred charges	(6,612)	38,123
Liability for unrecognized tax benefits	1,249	568
Deferred lease revenues	(303)	(274)
Gain from insurance recoveries	(7,150)	—
Other	—	501
Changes in operating assets and liabilities, net of amounts acquired:		
Receivables	(9,704)	(10,808)
Costs and estimated earnings in excess of billings on uncompleted contracts	(6,866)	10,111
Inventories	(1,728)	(209)
Prepaid expenses and other	(4,183)	(636)
Deposits and other	10	1,231
Accounts payable and accrued expenses	(50,056)	(3,655)
Billings in excess of costs and estimated earnings on uncompleted contracts	1,519	(25,344)
Liabilities for severance pay	(1,238)	1,764
Other long-term liabilities	(105)	(2,065)
Net cash provided by operating activities	<u>103,156</u>	<u>166,533</u>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(200,657)	(177,410)
Cash received from insurance recoveries related to destroyed equipment	7,150	—
Investment in unconsolidated companies	(3,800)	(37,867)
Buyout of Class B membership in ORTP	—	(2,357)
Cash paid for acquisition of controlling interest in a subsidiary, net of cash acquired	(95,093)	(35,300)
Intangible assets acquired	—	(868)
Decrease (increase) in severance pay fund asset, net of payments made to retired employees	850	529
Net cash used in investing activities	<u>(291,550)</u>	<u>(253,273)</u>
<b>Cash flows from financing activities:</b>		
Proceeds from sale of membership interests to noncontrolling interest, net of transaction costs	3,174	—
Proceeds from long-term loans, net of transaction costs	100,000	—
Proceeds from exercise of options by employees	—	16,382
Proceeds from the sale of limited liability company interest in Tungsten, net of transaction costs	32,403	—
Purchase of OFC Senior Secured Notes	—	(14,270)
Proceeds from revolving credit lines with banks	2,819,800	695,600
Repayment of revolving credit lines with banks	(2,661,800)	(661,700)
Cash received from noncontrolling interest	4,134	2,017
Repayments of long-term debt	(41,858)	(55,226)
Cash paid to noncontrolling interest	(9,555)	(18,032)
Payments of capital leases	(1,706)	(1,472)
Deferred debt issuance costs	(3,002)	(4,652)
Cash dividends paid	(21,766)	(16,612)
Net cash provided by (used in) financing activities	<u>219,824</u>	<u>(57,965)</u>
Net change in cash and cash equivalents and restricted cash and cash equivalents	31,430	(144,705)
Restricted cash and cash equivalents acquired in a business combination	26,993	—
Cash and cash equivalents and restricted cash and cash equivalents at beginning of period	96,643	264,476
Cash and cash equivalents and restricted cash and cash equivalents at end of period	<u>\$ 155,066</u>	<u>\$ 119,771</u>
<b>Supplemental non-cash investing and financing activities:</b>		
Increase (decrease) in accounts payable related to purchases of property, plant and equipment	<u>\$ (10,390)</u>	<u>\$ 982</u>
Accrued liabilities related to financing activities	<u>\$ 5,864</u>	<u>\$ —</u>

The accompanying notes are an integral part of the consolidated financial statements.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**NOTE 1 — GENERAL AND BASIS OF PRESENTATION**

These unaudited condensed consolidated interim financial statements of Ormat Technologies, Inc. and its subsidiaries (collectively, the “Company”) have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and pursuant to the rules and regulations of the Securities and Exchange Commission (“SEC”) for interim financial statements. Accordingly, they do not contain all information and notes required by U.S. GAAP for annual financial statements. In the opinion of management, these unaudited condensed consolidated interim financial statements reflect all adjustments, which include normal recurring adjustments, necessary for a fair statement of the Company’s consolidated financial position as of September 30, 2018, the consolidated results of operations and comprehensive income (loss) for the three and nine-month periods ended September 30, 2018 and 2017 and the consolidated cash flows for the nine-month periods ended September 30, 2018 and 2017.

The financial data and other information disclosed in the notes to the condensed consolidated financial statements related to these periods are unaudited. The results for the three and nine-month period ended September 30, 2018 are not necessarily indicative of the results to be expected for the year ending December 31, 2018.

These condensed unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K/A for the year ended December 31, 2017. The condensed consolidated balance sheet data as of December 31, 2017 was derived from the Company’s audited consolidated financial statements for the year ended December 31, 2017 but does not include all disclosures required by U.S. GAAP.

Dollar amounts, except per share data, in the notes to these financial statements are rounded to the closest \$1,000.

**Galena 2 Power Purchase Agreement (“PPA”) Termination**

On September 30, 2018, the Company signed a termination agreement with NV Energy, Inc for the Galena 2 PPA under which it agreed to pay a termination fee of approximately \$5 million. The Company entered into this termination agreement as it designated the Galena 2 geothermal power plant as a facility under the portfolio PPA with Southern California Public Power Authority (“SCPPA”). The Company expects to start selling electricity from the Galena 2 plant under the SCPPA portfolio in March 2019. The termination fee was included under “Selling and marketing expenses” for the three and nine months ended September 30, 2018 in the condensed consolidated statements of operations and comprehensive income.

**Tungsten Mountain partnership transaction**

On May 17, 2018, one of the Company’s wholly-owned subsidiaries that indirectly owns the 26 MW Tungsten Mountain Geothermal power plant entered into a partnership agreement with a private investor. Under the transaction documents, the private investor acquired membership interests in the Tungsten Mountain Geothermal power plant project for an initial purchase price of approximately \$33.4 million and for which it will pay additional installments that are expected to amount to approximately \$13 million. The Company will continue to operate and maintain the power plant and will receive substantially all the distributable cash flow generated by the power plant.

Under the agreements, prior to December 31, 2026 (“Target Flip Date”), the Company’s fully owned subsidiary, Ormat Nevada Inc. (“Ormat Nevada”), receives substantially all of the distributable cash flow generated by the project, while the private investor receives substantially all of the tax attributes of the project. Following the later of the Target Flip Date and the date in which the private investor reaches its target return, Ormat Nevada will receive 97.5% of the distributable cash and 95.0% of the taxable income, on a going forward basis.

On the Target Flip Date, Ormat Nevada has the option to purchase the private investor’s interests at the then-current fair market value, plus an amount that may be needed to cause the private investor to reach its target return, if needed. If Ormat Nevada exercises this purchase option, it will become the sole owner of the project again.



ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

**Puna**

On May 3, 2018, the Kilauea volcano located in close proximity to our Puna 38 MW geothermal power plant in the Puna district of Hawaii's Big Island erupted following a significant increase in seismic activity in the area. Before it recently stopped flowing, the lava covered the wellheads of three geothermal wells, the substation of the Puna complex and an adjacent warehouse that stored a drilling rig that was also consumed by the lava, all of which had a carrying value of approximately \$4.9 million that was written-off during the second quarter of 2018. These property damages are expected to be covered by the Company's insurance policies and therefore the Company recorded a provision for such recoveries out of which approximately \$7.2 million was received and included in "Other income" as excess recoveries over the carrying value of the rig which was destroyed by the lava. The write-off and related insurance recoveries, excluding the excess portion, were recorded under "Electricity cost of revenues" in the condensed consolidated statements of operations and comprehensive income. The Company is in negotiations with the insurance companies regarding the reimbursement for loss of profits, damage to the property and the timing of when the loss of profit coverage comes into effect. The Company is currently assessing the damages to the Puna facilities, and continues to coordinate with Hawaii Electric Light Company ("HELCO") and local authorities to bring the power plant back to operation. The Company is in the process of building access roads to the site, opening the monitoring wells, removing the plugs from the production well and rebuilding the electrical substation. The Company continues to assess the accounting implications of this event on the assets and liabilities on its balance sheet and whether an impairment will be required. Any significant damage to the geothermal resource or continued shut-down following the recent stop of the lava of, the Puna facilities could have an adverse impact on the power plant's electricity generation and availability, which in turn could have a material adverse impact on our business and results of operations.

**U.S. Geothermal ("USG") transaction**

On April 24, 2018, the Company completed the acquisition of USG. The total cash consideration (exclusive of transaction expenses) was approximately \$110 million, comprised of approximately \$106 million funded from available cash of Ormat Nevada Inc. (to acquire the outstanding shares of common stock of USG) and approximately \$4 million funded from available cash of USG (to cash-settle outstanding in-the-money options for common stock of USG). As a result of the acquisition, USG became an indirect wholly owned subsidiary of Ormat, and Ormat indirectly acquired, among other things, interests held by USG and its subsidiaries in:

- three operating power plants at Neal Hot Springs, Oregon; San Emidio, Nevada; and Raft River, Idaho with a total net generating capacity of approximately 38 MW; and
- development assets which include a project at the Geysers, California; a second phase project at San Emidio, Nevada; a greenfield project in Crescent Valley, Nevada; and the El Ceibillo project located near Guatemala City, Guatemala.

As a result of the acquisition, the Company expanded its overall generation capacity and expects to improve the profitability of the purchased assets through cost reduction and synergies. The Company accounted for the transaction in accordance with Accounting Standard Codification ASC 805, Business Combinations and following the transaction, the Company consolidates USG, in accordance with Accounting Standard Codification ASC 810, Consolidation. Accounting guidance provides that the allocation of the purchase price may be modified for up to one year from the date of the acquisition to the extent that additional information is obtained about the facts and circumstances that existed as of the acquisition date. The Company deemed that the adoption of ASU 2017-01, Business Combinations, as further described under Note 2 to the condensed consolidated financial statements, did not have an effect on the USG transaction.

The Company deemed the transaction to not meet the significant subsidiary threshold and as a result did not provide certain additional related information, that otherwise would have been required.

The following table summarizes the purchase price allocation to the fair value of the assets acquired and liabilities assumed (in millions):

Cash and cash equivalents and restricted cash	\$	37.9
Property, plant and equipment and construction-in-process		77.3
Intangible assets <sup>(1)</sup>		127.0
Goodwill <sup>(2)</sup>		19.3
<b>Total assets acquired</b>	<b>\$</b>	<b>261.5</b>
Other working capital	\$	(8.2)
Deferred tax liability		(4.9)
Long-term term debt		(98.3)
Asset retirement obligation		(9.0)
Noncontrolling interest		(34.9)
<b>Total liabilities assumed</b>	<b>\$</b>	<b>(155.3)</b>
<b>Total assets acquired, and liabilities assumed, net</b>	<b>\$</b>	<b>106.2</b>

(1) Intangible assets are primarily related to long-term electricity power purchase agreements and depreciated over an average of 19 years.

(2) Goodwill is primarily related to the expected synergies in operations as a result of the purchase transaction and allocated to the Electricity segment.

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The fair value of the noncontrolling interest of \$34.9 million reflects the 40% minority interests in the Neal Hot Springs project that was evaluated using the income approach. The fair value of the noncontrolling interest is based on the following significant inputs: (i) forecasted cash flows assumed to be generated in correspondence with the remaining life of the related power purchase agreement which is approximately 20 years; (ii) revenues were estimated in accordance with the price and generation capacity of the related power purchase agreement; (iii) assumed terminal value based on the realizable value of the project at the end of the power purchase agreement term; and (iv) assumed discount rate of approximately 9%.

Total Electricity segment revenues and operating profit related to the three USG power plants of approximately \$7.3 million and \$1.6 million, respectively, for the three months ended September 30, 2018 and revenues and operating loss of approximately \$10.7 million and \$2.6 million, respectively, for the nine months ending September 30, 2018 were included in the Company's consolidated statements of operations and comprehensive income for the same periods. The following unaudited pro forma summary presents consolidated information of the Company as if the business combination had occurred on January 1, 2017:

	Pro forma for the three months ended September 30, 2018	Pro forma for the three months ended September 30, 2017	Pro forma for the nine months ended September 30, 2018	Pro forma for the nine months ended September 30, 2017
	(Dollars in thousands)			
Electricity revenues	\$ 116,891	\$ 117,688	\$ 382,856	\$ 359,108
Total revenues	166,480	157,185	540,099	548,007
Operating income	25,902	43,210	115,582	157,609

**Migdal Senior Unsecured Loan**

On March 22, 2018, the Company entered into a definitive loan agreement (the "Migdal Loan Agreement") with Migdal Insurance Company Ltd., Migdal Makefet Pension and Provident Funds Ltd. and Yozma Pension Fund of Self-Employed Ltd., all entities within the Migdal Group, a leading insurance company and institutional investor in Israel. The Migdal Loan Agreement provides for a loan by the lenders to the Company in an aggregate principal amount of \$100 million (the "Migdal Loan"). The Migdal Loan will be repaid in 15 semi-annual payments of \$4.2 million each, commencing on September 15, 2021, with a final payment of \$37 million on March 15, 2029. The Migdal Loan bears interest at a fixed rate of 4.8% per annum, payable semi-annually, subject to adjustment in certain circumstances as described below.

The Migdal Loan is subject to early redemption by the Company prior to maturity from time to time (but not more frequently than once per quarter) and at any time in whole or in part, at a redemption price set forth in the Migdal Loan Agreement. If the rating of the Company is downgraded to "iA-", by Standard and Poor's Global Ratings Maalot Ltd. ("Maalot"), the interest rate applicable to the Migdal Loan will be increased by 0.50%. If the rating of the Company is further downgraded to a lower level, the interest rate applicable to the Migdal Loan will be increased by 0.25% for each additional downgrade. In no event will the cumulative increase in the interest rate applicable to the Migdal Loan exceed 1% regardless of the cumulative rating downgrade. A subsequent upgrade or reinstatement of a rating by Maalot will reduce the interest rate applicable to the Migdal Loan by 0.25% for each upgrade (but in no event will the interest rate applicable to the Migdal Loan fall below the base interest rate of 4.8%). Additionally, if the ratio between short-term and long-term debt to financial institutions and bondholders, deducting cash and cash equivalents to EBITDA is equal to or higher than 4.5, the interest rate on all amounts then outstanding under the Migdal Loan shall be increased by 0.5% per annum over the interest rate then-applicable to the Migdal Loan.

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The Migdal Loan constitutes senior unsecured indebtedness of the Company and will rank equally in right of payment with any existing and future senior unsecured indebtedness of the Company, and effectively junior to any existing and future secured indebtedness, to the extent of the security therefore.

The Migdal Loan Agreement includes various affirmative and negative covenants, including a covenant that the Company maintain (i) a debt to adjusted EBITDA ratio below 6, (ii) a minimum equity amount (as shown on its consolidated financial statements, excluding noncontrolling interests) of not less than \$650 million, and (iii) an equity attributable to Company's stockholders to total assets ratio of not less than 25%. In addition, the Migdal Loan Agreement restricts the Company from making dividend payments if its equity falls below \$800 million and otherwise restricts dividend payments in any one year to not more than 50% of the net income of the Company of such year as shown on the Company's consolidated annual financial statements as long as any of the Company's bonds issued in Israel prior to March 27, 2018 remain outstanding. The Migdal Loan Agreement includes other customary affirmative and negative covenants and events of default. As of September 30, 2018, the Company was in compliance with all such covenants.

**Other comprehensive income**

For the nine months ended September 30, 2018 and 2017, the Company classified \$16,000 and \$56,000, respectively, related to derivative instruments designated as cash flow hedges, from accumulated other comprehensive income, of which \$22,000 and \$21,000, respectively, were recorded to reduce interest expense and \$5,000 and \$(35,000), respectively, were recorded against the income tax provision, in the condensed consolidated statements of operations and comprehensive income. For the three months ended September 30, 2018 and 2017, the Company classified \$6,000 and \$2,000, respectively, related to derivative instruments designated as cash flow hedges, from accumulated other comprehensive income, of which \$6,000 and \$(9,000), respectively, were recorded to reduce interest expense and \$0 and \$(11,000), respectively, were recorded against the income tax provision, in the condensed consolidated statements of operations and comprehensive income. The accumulated net loss included in Other comprehensive income as of September 30, 2018 is \$0.9 million.

**Write-offs of unsuccessful exploration activities**

Write-offs of unsuccessful exploration activities for the three and nine months ended September 30, 2018 were \$0 and \$0.1 million, respectively. There were no write-offs of unsuccessful exploration activities for the three and nine months ended September 30, 2017.

**Reconciliation of Cash and cash equivalents and Restricted cash and cash equivalents**

The following table provides a reconciliation of Cash and cash equivalents and Restricted cash and cash equivalents reported on the balance sheet that sum to the total of the same amounts shown on the statement of cash flows:

	September 30, 2018	December 31, 2017
	(Dollars in thousands)	
Cash and cash equivalents	\$ 71,965	\$ 47,818
Restricted cash and cash equivalents	83,101	48,825
Total Cash and cash equivalents and restricted cash and cash equivalents	<u>\$ 155,066</u>	<u>\$ 96,643</u>

**Concentration of credit risk**

Financial instruments that potentially subject the Company to a concentration of credit risk consist principally of temporary cash investments and accounts receivable.

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The Company places its temporary cash investments with high credit quality financial institutions located in the United States (“U.S.”) and in foreign countries. At September 30, 2018 and December 31, 2017, the Company had deposits totaling \$20.9 million and \$21.2 million, respectively, in ten U.S. financial institutions that were federally insured up to \$250,000 per account. At September 30, 2018 and December 31, 2017, the Company’s deposits in foreign countries amounted to approximately \$76.8 million and \$32.8 million, respectively.

At September 30, 2018 and December 31, 2017, accounts receivable related to operations in foreign countries amounted to approximately \$92.6 million and \$78.1 million, respectively. At September 30, 2018 and December 31, 2017, accounts receivable from the Company’s primary customers amounted to approximately 53% and 57% of the Company’s accounts receivable, respectively.

Sierra Pacific Power Company and Nevada Power Company (subsidiaries of NV Energy, Inc.) accounted for 13.6% and 16.3% of the Company’s total revenues for the three months ended September 30, 2018 and 2017, respectively, and 15.7% and 17.4% of the Company’s total revenues for the nine months ended September 30, 2018 and 2017, respectively.

Southern California Public Power Authority (“SCPPA”) accounted for 13.7% and 9.1% of the Company’s total revenues for the three months ended September 30, 2018 and 2017, respectively, and 14.9% and 8.9% of the Company’s total revenues for the nine months ended September 30, 2018 and 2017.

Kenya Power and Lighting Co. Ltd. accounted for 18.6% and 17.6% of the Company’s total revenues for the three months ended September 30, 2018 and 2017, respectively, and 16.7% and 15.7% of the Company’s total revenues for the nine months ended September 30, 2018 and 2017, respectively.

The Company has historically been able to collect on substantially all of its receivable balances and believes it will continue to be able to collect all amounts due. Accordingly, no provision for doubtful accounts has been made.

**NOTE 2 — NEW ACCOUNTING PRONOUNCEMENTS**

**New accounting pronouncements effective in the nine-month period ended September 30, 2018**

*Income Taxes*

In March 2018, the Financial Accounting Standards Board (“FASB”) issued ASU 2018-05, Income Taxes (Topic 740). The amendments in this update add several SEC paragraphs pursuant to the issuance of the SEC Staff Accounting Bulletin No. 118, Income Tax Accounting Implications of the Tax Cuts and Jobs Act (“SAB 118”) in December 2017. The amendments in this update are effective immediately. For additional information, see Note 11 to the consolidated financial statements.

*Revenues from Contracts with Customers*

In May 2014, the FASB issued ASU 2014-09, Revenues from Contracts with Customers, Topic 606, which was a joint project of the FASB and the International Accounting Standards Board to clarify the principles for recognizing revenue and to develop a common revenue standard for U.S. GAAP and International Financial Reporting Standards. The update provides that an entity should recognize revenue in connection with the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. Specifically, an entity is required to apply each of the following steps: (1) identify the contract(s) with the customer; (2) identify the performance obligations in the contracts; (3) determine the transaction price; (4) allocate the transaction price to the performance obligation in the contract; and (5) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 also prescribes additional financial presentations and disclosures. In March 2016, the FASB issued ASU 2016-08, Principal versus Agent Considerations. This update did not change the core principles of the guidance and was intended to clarify the implementation guidance on principal versus agent considerations. When another entity is involved in providing goods or services to a customer, an entity is required to determine if the nature of its promise is to provide the specific good or service itself (that is, the entity is a principal) or to arrange for that good or service to be provided by the other party (that is, the entity is an agent). The guidance included indicators to assist an entity in determining whether it acts as a principal or agent in a specified transaction.

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The Company adopted this update effectively as of January 1, 2018 using the modified retrospective approach with one-time cumulative adjustment to the opening balance of retained earnings as further described below and applied the five-step model described above on identified outstanding contracts at the date of adoption, under which revenues are generated. Under ASC 606, an entity must identify the performance obligations in a contract, determine the transaction price and allocate the price to specific performance obligations and recognize the revenue when the obligation is completed. A performance obligation is a promise in a contract to transfer a distinct good or service to the customer. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. The standard also requires disclosure of sufficient information to allow users to understand the nature, amount, timing and uncertainty of revenue and cash flow arising from contracts.

The adoption of ASC 606, Revenues from Contracts with Customers, as described above, did not have an impact on our Electricity, Product and Other segment revenues in 2018, however, the adoption did have an impact on our accounting for investment in an unconsolidated company as further described in the following table and in the disclosure under the heading "Investment in an unconsolidated company" within this note below. Additionally, the following table below summarizes the impact of the adoption of ASC 606 on the Company's consolidated financial statements as of January 1, 2018, followed by further information for each of the line items in the table:

	(Dollars in millions)
Electricity segment revenues	\$ —
Product segment revenues	—
Other segment revenues	—
Investment in an unconsolidated company	24.0

**Electricity segment revenues:** Electricity revenues are primarily related to sale of electricity from geothermal and recovered energy-based power plants owned and operated by the Company. Revenues related to the sale of electricity from geothermal and recovered energy-based power plants and capacity payments are recorded based upon output delivered and capacity provided at rates specified under relevant contract terms. For power purchase agreements ("PPAs") agreed to, modified, or acquired in business combinations on or after July 1, 2003, the Company determines whether such PPAs contain a lease element requiring lease accounting. Revenue from such PPAs is accounted for in electricity revenues. The lease element of the PPAs is also assessed in accordance with the revenue arrangements with multiple deliverables guidance, which requires that revenues be allocated to the separate earnings processes based on their relative fair value. PPAs with minimum lease rentals which vary over time are generally recognized on the straight-line basis over the term of the PPAs. PPAs with contingent rentals are recognized when earned. In the Electricity segment, revenues for all but three power plants are accounted for under ASC 840 (Leases) as operating leases, and therefore equipment related to geothermal and recovered energy generation power plants is considered held for leasing. For power plants in the scope of ASC 606, the Company identified electricity as a separate performance obligation. Performance obligations identified were evaluated and determined to be satisfied over time and qualified for the invoicing practical expedient since the invoiced amounts reasonably represented the value to customers of performance obligations fulfilled to date. The transaction price is determined based on the price per actual mega-watt output or available capacity as agreed to in the respective PPA. Customers are generally billed on a monthly basis and payment is typically due within 30 to 60 days after the issuance of the invoice.

**Product segment revenues:** Product segment revenues are primarily related to sale of geothermal and recovered energy-based power plants, including equipment, engineering, construction and installation and operating services. Revenues from the supply and/or construction of geothermal and recovered energy-based power plant equipment and other equipment to third parties are recognized over time since control is transferred continuously to our customers. The majority of our contracts include a single performance obligation which is essentially the promise to transfer the individual goods or services that are not separately identifiable from other promises in the contracts and therefore deemed as not distinct. Performance obligations are satisfied over-time if the customer receives the benefits as we perform work, if the customer controls the asset as it is being constructed, or if the product being produced for the customer has no alternative use and we have a contractual right to payment. In our Product segment, revenues are spread over a period of one to two years and are recognized over time based on the cost incurred to date in ratio to total estimated costs which represents the input method that best depicts the transfer of control over the performance obligation to the customer. Costs include direct material, labor, and indirect costs. Selling, marketing, general, and administrative costs are expensed as incurred. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined.

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In contracts for which we determine that control is not transferred continuously to the customer, we recognized revenues at the point in time when the customer obtains control of the asset. Revenues for such contracts are recorded upon delivery and acceptance by the customer. This generally is the case for the sale of spare parts, generators or similar products.

Accounting for product contracts that are satisfied over time includes use of several estimates such as variable consideration related to bonuses and penalties and total estimated cost for completing the contract. The estimated amount of variable consideration will be included in the transaction price only to the extent that it is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty associated with the variable consideration is subsequently resolved. These estimates are based on historical experience, anticipated performance and our best judgment at the time.

The nature of our product contracts give rise to several modifications or change requests by our customers. Substantially all of the modifications are treated as cumulative catch-ups to revenues since the additional goods are not distinct from those already provided. We include the additional revenues related to the modifications in our transaction price when both parties to the contract approved the modification. As a significant change in one or more of these estimates could affect the profitability of our contracts, we review and update our contract-related estimates regularly. We recognize adjustments in Product revenues on contracts under the cumulative catch-up method. If at any time the estimate of contract profitability indicates an anticipated loss on the contract, we recognize the total loss in the period in which it is identified.

The Company generally provides a one-year warranty against defects in workmanship and materials related to the sale of products for electricity generation. The Company considered the warranty as an assurance type warranty since the warranty provides the customer the assurance that the product complies with agreed-upon specifications. Estimated future warranty obligations are included in operating expenses in the period in which the related revenue is recognized. Such charges are immaterial for the three and nine months ended September 30, 2018 and 2017.

Contract Assets and Liabilities related to our Product segment: Contract assets reflect revenue recognized and performance obligations satisfied in advance of customer billing. Contract liabilities relate to payments received in advance of the satisfaction of performance under the contract. We receive payments from customers based on the terms established in our contracts. Total contract assets and contract liabilities as of September 30, 2018 and December 31, 2017 are as follows:

	September 30, 2018	December 31, 2017
	(Dollars in thousands)	
Contract assets (*)	\$ 47,811	\$ 40,945
Contract liabilities (*)	(21,760)	(20,241)
Contract assets, net	<u>\$ 26,051</u>	<u>\$ 20,704</u>

(\*) Contract assets and contract liabilities are presented as "Costs and estimated earnings in excess of billings on uncompleted contracts" and "Billings in excess of costs and estimated earnings on uncompleted contracts", respectively, on the consolidated balance sheet.

The following table presents the significant changes in the contract assets and contract liabilities for the nine months ended September 30, 2018:

	Contract assets	Contract liabilities
	(Dollars in thousands)	
Recognition of contract liabilities as revenue as a result of performance obligations satisfied	\$ -	\$ 22,504
Cash received in advance for which revenues have not yet recognized, net expenditures made	-	(29,796)
Reduction of contract assets as a result of rights to consideration becoming unconditional	(87,510)	-
Contract assets recognized, net of recognized receivables	100,150	-
Net change in contract assets and contract liabilities	<u>12,640</u>	<u>(7,292)</u>

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The timing of revenue recognition, billings and cash collections results in accounts receivable, contract assets and contract liabilities on the condensed consolidated balance sheet. In our Products segment, amounts are billed as work progresses in accordance with agreed-upon contractual terms, or upon achievement of contractual milestones. Generally, billing occurs subsequent to the recognition of revenue, resulting in contract assets. However, we sometimes receive advances or deposits from our customers before revenue can be recognized, resulting in contract liabilities. These assets and liabilities are reported on the consolidated balance sheet on a contract-by-contract basis at the end of each reporting period. The timing of billing our customers and receiving advance payments vary from contract to contract. We typically receive a down payment of between 10% and 20% of total contract consideration upon signing, followed by additional milestone payments for which timing varies from contract to contract. The majority of payments are received no later than the completion of the project and satisfaction of our performance obligation.

On September 30, 2018, we had approximately \$226.4 million of remaining performance obligations not yet satisfied or partly satisfied related to our Product segment. We expect to recognize approximately 99% of this amount as Product revenues during the next 24 months and the rest will be recognized thereafter.

The following schedule reconciles revenues accounted for under ASC 840, Leases, and ASC 606, Revenues from Contracts with Customers, to total consolidated revenues for the three and nine months ended September 30, 2018:

	<b>Three Months Ended September 30, 2018</b>	<b>Nine Months Ended September 30, 2018</b>
	<b>(Dollars in thousands)</b>	<b>(Dollars in thousands)</b>
Electricity Revenues accounted under ASC 840, Leases	\$ 111,114	\$ 353,859
Electricity and Product revenues accounted under ASC 606	55,366	174,943
<b>Total consolidated revenues</b>	<b>\$ 166,480</b>	<b>\$ 528,802</b>

Disaggregated revenues from contracts with customers for the three and nine months ended September 30, 2018 are shown under Note 9 – Business Segments, to the condensed consolidated financial statements.

Investment in an unconsolidated company: The Company also reviewed the impact of the adoption of ASC 606 on its investment in an unconsolidated company. As a result of the adoption, the Company recorded one-time cumulative credit adjustment to the opening balance of retained earnings of approximately \$24.0 million as of January 1, 2018. This impact is a result of the unconsolidated company's variable consideration related to the construction of its power plant for which, under the new guidance, is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty is resolved. As such, the comparative information will not be restated and shall continue to be reported under the accounting standards in effect for those periods.

The following schedule quantifies the impact of adopting ASC 606 on the statement of operations for the three and nine months ended September 30, 2018:

	<b>Three months ended September 30, 2018 under previous standard</b>	<b>Effect of the New Revenue Standard</b>	<b>As reported for the three months ended September 30, 2018</b>
	<b>(Dollars in thousands)</b>		
Equity in earnings (losses) of investees, net	\$ (15)	\$ (102)	\$ (117)
Income from continuing operations	10,209	(102)	10,107
Net income attributable to the Company's stockholders	10,683	(102)	10,581
Retained earnings as of the end of the period	410,972	(102)	410,870

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	Nine months ended September 30, 2018 under previous standard	Effect of the New Revenue Standard	As reported for the nine months ended September 30, 2018
	(Dollars in thousands)		
Equity in earnings (losses) of investees, net	\$ (1,308)	\$ 2,789	\$ 1,481
Income from continuing operations	84,233	2,789	87,022
Net income attributable to the Company's stockholders	76,957	2,789	79,746
Retained earnings as of the end of the period	408,081	2,789	410,870

**Other segment revenues:** Other segment revenues are primarily related to energy storage, demand-response and energy management related services. Revenues are recorded based on energy management of load curtailment capacity delivered or service provided at rates specified under the relevant contract terms. The Company determined that the Other segment revenues are in the scope of ASC 606 and identified energy management as a separate performance obligation. Performance obligations are satisfied once the Company provides verification to the electric power grid operator or utility of its ability to meet the committed capacity or power curtailment requirements and thus entitled to cash proceeds. Such verification may be provided by the Company bi-weekly, monthly or under any other frequency as set by the related program and are typically followed by a payment shortly after. Performance obligations identified were evaluated and determined to be satisfied over time and qualified for the invoicing practical expedient since the amounts included in the verification document reasonably represent the value of performance obligations fulfilled to date. The transaction price is determined based on mechanisms specified in the contract with the customer.

*Compensation - Stock Compensation*

In May 2017, the FASB issued ASU 2017-09, Compensation—Stock Compensation (Topic 718). The amendments in this update provide guidance about which changes to the terms or conditions of a share-based payment award require an entity to apply modification accounting in Topic 718. The amendments in this update require that an entity should account for the effects of a modification unless all of the following are met: (1) The fair value of the modified award is the same as the fair value of the original award immediately before the original award is modified; (2) The vesting conditions of the modified award are the same as the vesting conditions of the original award immediately before the original award is modified; (3) The classification of the modified award as an equity instrument or a liability instrument is the same as the classification of the original award immediately before the original award is modified. The current disclosure requirements under Topic 718 apply regardless of whether an entity is required to apply modification accounting under the amendments in this update. The amendments in this update are effective for all entities for annual periods, and interim periods within those annual periods, beginning after December 15, 2017. The amendments in this update should be applied prospectively to an award modified on or after the adoption date. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

*Business Combinations*

In January 2017, the FASB issued ASU 2017-01, Business Combinations (Topic 805). The update clarifies the definition of a business with the objective of adding guidance to assist entities with evaluating whether transactions should be accounted for as acquisitions (or disposals) of assets or businesses. The amendments in this update primarily provide a screen to determine when a set of assets and activities is not a business and by that reduces the number of transactions that need to be further evaluated. The amendments in this update should be applied prospectively and are effective for financial statements issued for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. The adoption of this guidance did not have an impact on the Company's condensed consolidated financial statements.



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*Statement of Cash Flow*

In November 2016, the FASB issued ASU 2016-18, Statement of Cash Flows (Topic 230) – Restricted Cash. The amendments in this update require that a statement of cash flows explain the changes during the period in total cash, cash equivalents, and the amounts generally described as restricted cash or cash equivalents. Therefore, amounts of restricted cash and restricted cash equivalents should be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. The amendments in this update should be applied retrospectively for each period presented and are effective for financial statements issued for fiscal years beginning after December 15, 2017 and interim periods within those fiscal years. The Company adopted this guidance retrospectively in its consolidated financial statements for the three month period ending March 31, 2018 and adjusted its disclosure accordingly.

*Intra-Entity Transfers of Assets Other than Inventory*

In October 2016, the FASB issued ASU 2016-16, Accounting for Income Taxes: Intra-Entity Asset Transfers of Assets Other than Inventory. The amendments in this update require that the entity would recognize the tax expense from the sale of the asset in the seller's tax jurisdiction when the transfer occurs, even though the pre-tax effects of that transaction are eliminated in consolidation. Any deferred tax asset that arises in the buyer's jurisdiction would also be recognized at the time of the transfer. The new guidance does not apply to intra-entity transfers on inventory. The amendments in this update should be applied for each period presented and are effective for financial statements issued for fiscal years beginning after December 15, 2017 and interim periods within those fiscal years. The modified retrospective approach is required for transition to the new guidance, with cumulative-effect adjustment recorded in retained earnings as of the beginning of the period of adoption. The Company adopted this guidance in its consolidated financial statements for the three months ending March 31, 2018 using the modified retrospective approach and recorded a net cumulative-effect adjustment to retained earnings of approximately \$1.8 million with a corresponding adjustment to deferred charges and deferred income taxes on the condensed consolidated balance sheet of approximately \$49.8 million and \$51.6 million, respectively.

*Statement of Cash Flows: Classification of Certain Cash Receipts and Cash payments (Topic 230)*

In August 2016, the FASB issued ASU 2016-15, Statement of Cash-Flows (Topic 230). This update addresses eight specific cash flow classification issues with the objective of reducing diversity in practice. One of the issues addressed in this update is debt prepayment or debt extinguishment costs which under the new guidance should be classified as cash outflows for financing activities. Additionally, the update addressed contingent consideration payments made after a business combination. Such cash payments made soon after the acquisition date to settle a contingent consideration liability should be classified as cash outflows for investing activities. Payments made thereafter should be classified as cash outflows for financing activities up to the amount of the original contingent consideration liability. Payments made in excess of the amount of the original contingent consideration liability should be classified as cash outflows for operating activities. The amendments in this update are effective for fiscal years beginning after December 15, 2017 and interim periods within those fiscal years. The amendments in this update should be applied using a retrospective transition method to each period presented. The Company adopted this guidance and expects that the impact from the adoption of the update will result in a reclassification of approximately \$8.0 million of cash paid for achievement of production threshold in Guadeloupe during the fourth quarter of 2017 from cash outflows from investing activities to cash outflows from financing activities as required by this update.

*Recognition and Measurement of Financial Assets and Financial Liabilities*

In January 2016, the FASB issued ASU 2016-01, Recognition and Measurement of Financial Assets and Financial Liabilities. The update primarily requires that an entity present separately, in other comprehensive income, the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk if the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments. The application of this update should be by means of cumulative-effect adjustment to the balance sheet as of the beginning of the fiscal year of adoption. The amendments in this update are effective for financial statements issued for fiscal years beginning after December 15, 2017 and interim periods within those fiscal years. The adoption of this update did not have a material impact on the Company's consolidated financial statements.

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**New accounting pronouncements effective in future periods**

*Derivatives and Hedging*

In August 2017, the FASB issued ASU 2017-12, Targeted Improvements to Accounting for Hedging Activities. The amendments in this update better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. To meet that objective, the amendments expand and refine hedge accounting for both nonfinancial and financial risk components and align the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. The amendments in this update are effective for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early application is permitted in any interim period after issuance of the update. The Company is currently evaluating the potential impact, if any, of the adoption of these amendments on its consolidated financial statements.

*Intangibles – Goodwill and Other*

In January 2017, the FASB issued ASU 2017-04, Intangibles – Goodwill and Other (Topic 350). The amendments in this update require the entity to perform its annual or interim goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. However, the loss recognized should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider the income tax effects from any tax-deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. This update eliminated Step 2 from the goodwill impairment test under the current guidance. Step 2 measures a goodwill impairment loss by comparing the implied fair value of reporting unit's goodwill with the carrying amount of that goodwill. The amendments in this update should be applied on a prospective basis. An entity is also required to disclose the nature of and the reason for the change in accounting principle upon transition. That disclosure should be provided in the first annual period and the interim period within the first annual period when the entity initially adopts the amendments in this update. The amendments in this update are effective for the annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. Early adoption is permitted for interim or annual impairment tests performed on testing dates after January 1, 2017. The Company is currently evaluating the potential impact, if any, of the adoption of these amendments on its consolidated financial statements.

*Leases*

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This update introduces a number of changes and simplifies previous guidance, primarily the recognition of lease assets and lease liabilities by lessees for those leases classified as operating leases. The update retains the distinction between finance leases and operating leases and the classification criteria between the two types remains substantially similar. Also, lessor accounting remains largely unchanged from previous guidance. However, key aspects of the update were aligned with the revenue recognition guidance in Topic 606. Additionally, the update defines a lease as a contract, or part of a contract, that conveys the right to control the use of an identified asset for a period of time in exchange for consideration. Control over the use of the identified asset means that the customer has both (a) the right to obtain substantially all of the economic benefits from the use of the asset and (b) the right to direct the use of the asset. This update requires the modified retrospective transition approach, which requires lessees and lessors to recognize and measure leases at the beginning of the earliest period presented. The modified retrospective approach includes a number of optional practical expedients related to identification and classification of leases that commenced before the effective date, initial direct costs for leases that commenced before the effective date and the ability to use hindsight in evaluating lessee options to extend or terminate a lease or to purchase the underlying asset. An entity that elects to apply the practical expedients will, in effect, continue to account for leases that commenced before the effective date in accordance with the previous generally accepted accounting principles in the United States unless the lease is modified, except that lessees are required to recognize a right-of-use asset and a lease liability for all operating leases at each reporting date based on the present value of the remaining minimum rental payments that were tracked and disclosed under previous generally accepted accounting principles in the United States. In July 2018, the FASB issued ASU 2018-11, Leases, which provided an additional optional transition method for the adoption of the standard as well as additional codification improvements. Under this new transition method, an entity initially applies the new lease standard at the adoption date and recognizes a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption. Consequently, the comparative periods presented in the financial statements in which the standard is adopted will continue to be in accordance with the current GAAP. The amendments in this update are effective for annual reporting periods beginning after December 15, 2018, including interim periods within those reporting periods. Early adoption is permitted. The Company is currently in the process of performing a comprehensive evaluation of the impact from adopting the standard on its financial statements which includes, among others, utilizing internal resources to lead the implementation efforts and supplementing them with external resources and accounting professionals, reviewing the Company's existing lease portfolio and assessing the impact to its business processes and internal control over financial reporting. As the review process is underway, the Company is still evaluating the impact of the adoption of these amendments on its consolidated financial statements. The Company expects that there will be an increase to assets and liabilities related to the recognition of a lease asset and a liability on its existing lease portfolio, however, it does not expect the adoption of the standard to have a material impact on its consolidated statement of operations and comprehensive income.

## ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)*Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income*

In February 2018, the FASB issued ASU 2018-02, Income Statement – Reporting Comprehensive Income (Topic 220). The amendments in this update allow a reclassification from accumulated other comprehensive income to retained earnings for stranded tax effects resulting from the Tax Cuts and Jobs Act of 2017 (the “Tax Act”). The guidance is effective for the fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. Early adoption is permitted. The Company is currently evaluating the potential impact of the adoption of these amendments on its consolidated financial statements, however, such impact, if any, is not expected to be material.

**NOTE 3 — INVENTORIES**

Inventories consist of the following:

	<u>September 30,</u>		<u>December 31,</u>
	<u>2018</u>		<u>2017</u>
	<b>(Dollars in thousands)</b>		
Raw materials and purchased parts for assembly	\$ 26,604	\$	12,007
Self-manufactured assembly parts and finished products	10,838		7,544
Total	<u>\$ 37,442</u>	<u>\$</u>	<u>19,551</u>

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

NOTE 4 — INVESTMENT IN AN UNCONSOLIDATED COMPANY

Unconsolidated investments consist of the following:

	<u>September 30,</u> <u>2018</u>	<u>December 31,</u> <u>2017</u>
	(Dollars in thousands)	
Sarulla	\$ 67,739	\$ 34,084

*The Sarulla Project*

The Company holds a 12.75% equity interest in a consortium that developed the 330 MW Sarulla geothermal power plant project in Tapanuli Utara, North Sumatra, Indonesia. The Sarulla project is comprised of three separately constructed 110 MW units, the most recent of which, NIL 2, was completed in April 2018. The Sarulla project is owned and operated by the consortium members under the framework of a joint operating contract and energy sales contract that were both executed on April 4, 2013. Under the joint operating contract, PT Pertamina Geothermal Energy, the concession holder for the project, provided the consortium with the right to use the geothermal field, and under the energy sales contract, PT PLN, the state electric utility, is the off-taker at Sarulla for a period of 30 years.

During the three and nine months ended September 30, 2018, the Company made additional cash equity investments in the Sarulla project of approximately \$0 and \$3.8 million, respectively, for a total of \$62.0 million since inception.

The Sarulla consortium entered into interest rate swap agreements with various international banks, effective as of June 4, 2014, and accounted for the interest rate swap as a cash flow hedge upon which changes in the fair value of the hedging instrument, relative to the effective portion, are recorded in other comprehensive income. The Company's share of such gains (losses) recorded in other comprehensive income (loss) are as follows:

	<u>Three Months Ended September 30,</u> <u>2018</u> <u>2017</u>		<u>Nine Months Ended September 30,</u> <u>2018</u> <u>2017</u>	
	(Dollars in thousands)		(Dollars in thousands)	
Change, net of deferred tax, in unrealized gains (losses) in respect of the Company's share in derivative instruments of unconsolidated investment	\$ 1,012	\$ 618	\$ 4,175	\$ 271

The related accumulated loss recorded by the Company in other comprehensive income (loss) as of September 30, 2018 is \$0.9 million.

As further described above under the heading "New accounting pronouncement effective in the nine-month period ended September 30, 2018" in Note 2 to the condensed consolidated financial statements, the Company adopted ASC 606, Revenue from Contracts with Customers, on January 1, 2018. The impact of the adoption of this standard on its investment in an unconsolidated company amounted to \$24.0 million at January 1, 2018. This impact was a result of the unconsolidated company's variable consideration related to the construction of its power plant for which, under the new guidance, is probable that a significant reversal in the amount of cumulative revenue recognized will not occur when the uncertainty is resolved. The Company adopted the new standard using the modified retrospective approach with a one-time cumulative adjustment to the opening balance of retained earnings of approximately \$24.0 million at January 1, 2018, the date of initial application.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

NOTE 5— FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value measurement guidance clarifies that fair value is an exit price, representing the amount that would be received upon selling an asset or paid upon transferring a liability in an orderly transaction between market participants. As such, fair value is a market-based measurement that should be determined based on assumptions that market participants would use in pricing an asset or liability. The guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under the fair value measurement guidance are described below:

*Level 1* — Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.

*Level 2* — Quoted prices in markets that are not active, or inputs that are observable, either directly or indirectly, for substantially the full term of the asset or liability.

*Level 3* — Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (supported by little or no market activity).

The following table sets forth certain fair value information at September 30, 2018 and December 31, 2017 for financial assets and liabilities measured at fair value by level within the fair value hierarchy, as well as cost or amortized cost. As required by the fair value measurement guidance, assets and liabilities are classified in their entirety based on the lowest level of inputs that is significant to the fair value measurement.

	Carrying Value at September 30, 2018	September 30, 2018			
		Total	Level 1	Level 2	Level 3
(Dollars in thousands)					
<b>Assets:</b>					
<b>Current assets:</b>					
Cash equivalents (including restricted cash accounts)	\$ 15,941	\$ 15,941	\$ 15,941	\$ —	\$ —
<b>Derivatives:</b>					
Contingent receivable <sup>(1)</sup>	105	105	—	—	105
<b>Liabilities:</b>					
<b>Current liabilities:</b>					
<b>Derivatives:</b>					
Contingent payables <sup>(1)</sup>	(13,798)	(13,798)	—	—	(13,798)
Currency forward contracts <sup>(2)</sup>	(210)	(210)	—	(210)	—
	<u>\$ 2,038</u>	<u>\$ 2,038</u>	<u>\$ 15,941</u>	<u>\$ (210)</u>	<u>\$ (13,693)</u>

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

	Carrying Value at December 31, 2017	December 31, 2017			
		Fair Value			
		Total	Level 1	Level 2	Level 3
		(Dollars in thousands)			
<b>Assets</b>					
Current assets:					
Cash equivalents (including restricted cash accounts)	\$ 18,359	\$ 18,359	\$ 18,359	\$ —	\$ —
Derivatives:					
Contingent receivable <sup>(1)</sup>	108	108	—	—	108
Currency forward contracts <sup>(2)</sup>	992	992	—	992	—
<b>Liabilities:</b>					
Current liabilities:					
Derivatives:					
Contingent payables <sup>(1)</sup>	(13,904)	(13,904)	—	—	(13,904)
Warrants <sup>(1)</sup>	(3,967)	(3,967)	—	—	(3,967)
	<u>\$ 1,588</u>	<u>\$ 1,588</u>	<u>\$ 18,359</u>	<u>\$ 992</u>	<u>\$ (17,763)</u>

(1) These amounts relate to contingent receivables and payables and warrants relating to acquisition of substantially all of the assets of Viridity Energy, Inc. and to the Guadeloupe power plant purchase transaction, valued primarily based on unobservable inputs and are included within “Prepaid expenses and other”, “Accounts payable and accrued expenses” and “Other long-term liabilities” on September 30, 2018 and 2017 in the consolidated balance sheets with the corresponding gain or loss being recognized within Derivatives and foreign currency transaction gains (losses) in the consolidated statement of operations and comprehensive income.

(2) These amounts relate to currency forward contracts valued primarily based on observable inputs, including forward and spot prices for currencies, net of contracted rates and then multiplied by notional amounts, and are included within “Prepaid expenses and other” and “Accounts payable and accrued expenses”, as applicable, on September 30, 2018 and December 31, 2017, in the consolidated balance sheet with the corresponding gain or loss being recognized within “Derivatives and foreign currency transaction gains (losses)” in the consolidated statement of operations and comprehensive income.

The amounts set forth in the tables above include investments in debt instruments and money market funds (which are included in cash equivalents). Those securities and deposits are classified within Level 1 of the fair value hierarchy because they are valued using quoted market prices in an active market.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

The following table presents the amounts of gain (loss) recognized in the consolidated statements of operations and comprehensive income on derivative instruments not designated as hedges (in thousands):

Derivatives not designated as hedging instruments	Location of recognized gain (loss)	Amount of recognized gain (loss)			
		Three Months Ended September 30,		Nine Months Ended September 30,	
		2018	2017	2018	2017
Put options on natural gas price	Derivatives and foreign currency transaction gains (losses)	—	(121)	—	(362)
Contingent considerations	Derivative and foreign currency transaction gains (losses)	—	(19)	—	(114)
Currency forward contracts	Derivative and foreign currency and transaction gains (losses)	(198)	(887)	(1,655)	2,832
		<u>\$ (198)</u>	<u>\$ (1,027)</u>	<u>\$ (1,655)</u>	<u>\$ 2,356</u>

In January 2017, the Company entered into Henry Hub Natural Gas Future contracts under which it bought a number of put options covering a notional quantity of approximately 4.1 million British Thermal Units with exercise prices of \$3 per put option and expiration dates ranging from January 26, 2017 until November 27, 2017 in order to reduce its exposure to fluctuations in natural gas prices under its PPAs with Southern California Edison. The Company paid an aggregate amount of approximately \$0.7 million for these put options.

The foregoing future and forward transactions were not designated as hedge transactions and are marked to market with the corresponding gains or losses recognized within "Derivatives and foreign currency transaction gains (losses)".

There were no transfers of assets or liabilities between Level 1, Level 2 and Level 3 during the nine months ended September 30, 2018.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

The fair value of the Company's long-term debt approximates its carrying amount, except for the following:

	Fair Value		Carrying Amount	
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017
	(Dollars in millions)		(Dollars in millions)	
Olkaria III Loan - OPIC	214.2	234.6	215.1	228.6
Olkaria IV Loan - DEG 2	50.1	50.7	50.0	50.0
Amatitlan Loan	30.8	32.8	30.6	33.3
Senior Secured Notes:				
OrCal Geothermal Inc. ("OrCal")	24.7	34.2	24.0	32.1
OFC 2 LLC ("OFC 2")	215.9	234.6	221.8	232.5
Don A. Campbell 1 ("DAC 1")	79.0	85.5	84.7	88.3
USG Prudential - NV	29.4	—	28.2	—
USG Prudential - ID	18.7	—	18.9	—
USG DOE	47.2	—	51.4	—
Senior Unsecured Bonds	195.7	200.3	204.3	204.3
Senior Unsecured Loan	99.7	—	100.0	—
Other long-term debt	5.4	7.0	6.4	7.9

The fair value of the long-term debt is determined by a valuation model, which is based on a conventional discounted cash flow methodology and utilizes assumptions of current borrowing rates. The fair value of revolving lines of credit is determined using a comparison of market-based price sources that are reflective of similar credit ratings to those of the Company.

The carrying value of financial instruments such as revolving lines of credit and deposits approximates fair value.

The following table presents the fair value of financial instruments as of September 30, 2018:

	Level 1	Level 2	Level 3	Total
	(Dollars in millions)			
Olkaria III - OPIC	—	—	214.2	214.2
Olkaria IV - DEG 2	—	—	50.1	50.1
Amatitlan Loan	—	30.8	—	30.8
Senior Secured Notes:				
OrCal Senior Secured Notes	—	—	24.7	24.7
OFC 2 Senior Secured Notes	—	—	215.9	215.9
DAC 1 Senior Secured Notes	—	—	79.0	79.0
USG Prudential - NV	—	—	29.4	29.4
USG Prudential - ID	—	—	18.7	18.7
USG DOE	—	—	47.2	47.2
Senior Unsecured Bonds	—	—	195.7	195.7
Senior Unsecured Loan	—	—	99.7	99.7
Other long-term debt	—	—	5.4	5.4
Revolving lines of credit	—	209.5	—	209.5
Deposits	14.2	—	—	14.2



ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

The following table presents the fair value of financial instruments as of December 31, 2017:

	Level 1	Level 2	Level 3	Total
	(Dollars in millions)			
Olkaria III Loan - OPIC	\$ —	\$ —	\$ 234.6	\$ 234.6
Olkaria IV - DEG 2			50.7	50.7
Amatitlan Loan	—	32.8	—	32.8
Senior Secured Notes:				
OFC Senior Secured Notes	—	—	—	—
OrCal Senior Secured Notes	—	—	34.2	34.2
OFC 2 Senior Secured Notes	—	—	234.6	234.6
DAC 1 Senior Secured Notes	—	—	85.5	85.5
Senior Unsecured Bonds	—	—	200.3	200.3
Other long-term debt	—	—	7.0	7.0
Revolving lines of credit	—	51.5	—	51.5
Deposits	15.6	—	—	15.6

**NOTE 6 — STOCK-BASED COMPENSATION**

*The 2012 Incentive Compensation Plan*

In May 2012, the Company's shareholders adopted the 2012 Incentive Plan, which provides for the grant of the following types of awards: incentive stock options, non-qualified stock options, restricted stock, stock appreciation rights "(SARs)", stock units, performance awards, phantom stock, incentive bonuses, and other possible related dividend equivalents to employees of the Company, directors and independent contractors. Under the 2012 Incentive Plan, a total of 4,000,000 shares of the Company's common stock were reserved for issuance, all of which could be issued as options or as other forms of awards. Options and SARs granted to employees under the 2012 Incentive Plan typically vest and become exercisable as follows: 25% vest 24 months after the grant date, an additional 25% vest 36 months after the grant date, and the remaining 50% vest 48 months after the grant date. Options granted to non-employee directors under the 2012 Incentive Plan will vest and become exercisable one year after the grant date. Restricted stock units granted to directors and members of senior management vest according to a vesting schedule as follows: for the directors, 100% on the first anniversary of the grant date and for members of senior management, 25% on each of the first, second, third and fourth anniversaries of the grant date. The term of stock-based awards typically ranges from six to ten years from the grant date. The shares of common stock issued in respect of awards under the 2012 Incentive Plan are issued from the Company's authorized share capital upon exercise of options or SARs. The 2012 Incentive Plan expired in May 2018 upon adoption of the 2018 Incentive Compensation Plan ("2018 Incentive Plan"), except as to stock-based awards outstanding under the 2012 Incentive Plan on that date.

*The 2018 Incentive Compensation Plan*

On May 7, 2018, the Company held its 2018 Annual Meeting of Stockholders at which the Company's stockholders approved the 2018 Incentive Plan. The 2018 Incentive Plan provides for the grant of the following types of awards: incentive stock options, restricted stock units ("RSUs"), SARs, stock units, performance awards, phantom stock, incentive bonuses and other possible related dividend equivalents to employees of the Company, directors and independent contractors. Under the 2018 Incentive Plan, a total of 5,000,000 shares of the Company's common stock were authorized and reserved for issuance, all of which could be issued as options or as other forms of awards. SARs and RSUs granted to employees under the 2018 Incentive Plan typically vest and become exercisable as follows: 50% on the second anniversary of the grant date and 25% on each of the third and fourth anniversaries of the grant date. SARs and Restricted stock units granted to directors under the 2018 Incentive Plan typically vest and become exercisable (100%) on the first anniversary of the grant date. The term of stock-based awards typically ranges from six to ten years from the grant date. The shares of common stock issued in respect of awards under the 2018 Incentive Plan are issued from the Company's authorized share capital upon exercise of options or SARs.

On May 8, 2018, the Company granted an aggregate of 295,671 SARs and 40,489 RSUs to the CEO and one of the directors under the Company's 2018 Incentive Plan. The exercise price of each SAR is \$55.16, which represented the fair market value of the Company's common stock on the grant date. The SARs and RSUs will expire in five and a half years from the date of grant and will vest according to a vesting schedule as follows: for the directors, 100% after a half year from the grant date and for the CEO, 22% on each of the first and second anniversaries of the grant date and 28% on the third and fourth anniversaries of the grant date.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

The fair value of each SAR for the director and the CEO on the grant date was \$14.56 and \$14.57, respectively. The fair value of each RSU for the director and the CEO on the grant date was \$54.92 and \$54.23, respectively. The Company calculated the fair value of each SAR and RSU on the grant date using the Exercise Multiple-Based Lattice Pricing model based on the following assumptions:

Risk-free interest rate	2.84%
Expected life (in years)	5.5
Dividend yield	0.79%
Expected volatility	25.24%
Forfeiture rate	0.0%
Sub-Optimal Exercise Factor	2.5

On June 25, 2018, the Company granted its employees and members of its senior management an aggregate of 838,117 SARs and 19,848 RSUs under the Company's 2018 Incentive Plan. The exercise price of each SAR is \$53.44, which represented the fair market value of the Company's common stock on the grant date. The SARs and RSUs will expire in six years from the date of grant and will vest according to a vesting schedule as follows: 50% on the second anniversary of the grant date and 25% on each of the third and fourth anniversaries of the grant date.

The fair value of each SAR for the employees and members of senior management on the grant date was \$13.82 and \$14.64, respectively. The fair value of each RSU for the employees and members of senior management on the grant date was \$52.03 and \$52.09, respectively. The Company calculated the fair value of each SAR and RSU on the grant date using the Exercise Multiple-Based Lattice Pricing model based on the following assumptions:

Risk-free interest rate	2.79%
Expected life (in years)	6
Dividend yield	0.92%
Expected volatility	25.64%
Forfeiture rate for employees	2.78%
Forfeiture rate for members of the senior management	0.0%
Sub-Optimal Exercise Factor for employees	2.0
Sub-Optimal Exercise Factor for members of the senior management	2.8

**NOTE 7 — INTEREST EXPENSE, NET**

The components of interest expense are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Interest related to sale of tax benefits	\$ 2,916	\$ 1,607	\$ 6,086	\$ 5,468
Interest expense	16,571	13,299	45,298	41,620
Less — amount capitalized	(787)	(3,214)	(2,494)	(5,933)
	<u>\$ 18,700</u>	<u>\$ 11,692</u>	<u>\$ 48,890</u>	<u>\$ 41,155</u>

**NOTE 8 — EARNINGS PER SHARE**

Basic earnings per share attributable to the Company's stockholders is computed by dividing net income or loss attributable to the Company's stockholders by the weighted average number of shares of common stock outstanding for the period. The Company does not have any equity instruments that are dilutive, except for employee stock-based awards.

## ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

The table below shows the reconciliation of the number of shares used in the computation of basic and diluted earnings per share (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
Weighted average number of shares used in computation of basic earnings per share	50,645	50,367	50,627	49,942
Add:				
Additional shares from the assumed exercise of employee stock options	318	500	358	727
Weighted average number of shares used in computation of diluted earnings per share	<u>50,963</u>	<u>50,867</u>	<u>50,985</u>	<u>50,669</u>

The number of stock-based awards that could potentially dilute future earnings per share and that were not included in the computation of diluted earnings per share because to do so would have been anti-dilutive was 388,193 and 8,851 for the three months ended September 30, 2018 and 2017, respectively, and 205,990 and 6,494 for the nine months ended September 30, 2018 and 2017, respectively.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

NOTE 9 — BUSINESS SEGMENTS

In 2018, the Company started disclosing its energy storage and power load management business activity under the Other segment as such operations met the reportable segment criteria of ASC 280, Segment Reporting. As such, starting in 2018 the Company has three reporting segments: the Electricity segment, the Product segment and the Other segment. These segments are managed and reported separately as each offers different products and serves different markets. The Electricity segment is engaged in the sale of electricity from the Company's power plants pursuant to PPAs. The Product segment is engaged in the manufacture, including design and development, of turbines and power units for the supply of electrical energy and in the associated construction of power plants utilizing the power units manufactured by the Company to supply energy from geothermal fields and other alternative energy sources. The Other segment is engaged in management of curtailable customer loads under contracts with U.S. retail energy providers and directly with large commercial and industrial customers as well as battery storage as a service.

Transfer prices between the operating segments are determined based on current market values or cost-plus markup of the seller's business segment.

Summarized financial information concerning the Company's reportable segments is shown in the following tables, including, as further described under Note 1 to the consolidated financial statements, the Company's disaggregated revenues from contracts with customers as required by ASC 606:

	Electricity	Product	Other	Consolidated
	(Dollars in thousands)			
<b>Three Months Ended September 30, 2018:</b>				
Revenues from external customers:				
United States <sup>(1)</sup>	\$ 64,905	\$ 281	\$ 1,150	\$ 66,336
Foreign <sup>(2)</sup>	51,986	48,158	—	100,144
Net revenue from external customers	116,891	48,439	1,150	166,480
Intersegment revenue	—	9,236	—	9,236
Segment assets at period end <sup>(3) (*)</sup>	2,859,354	125,881	74,348	3,059,583
* Including unconsolidated investments	67,739	—	—	67,739
<b>Three Months Ended September 30, 2017:</b>				
Net revenue from external customers	\$ 110,876	\$ 44,912	1,397	157,185
Intersegment revenue	—	28,248	—	28,248
Operating income	37,279	7,765	(1,074)	43,970
Segment assets at period end <sup>(3) (*)</sup>	2,319,083	131,883	52,772	2,503,738
* Including unconsolidated investments	25,367	—	—	25,367
<b>Nine Months Ended September 30, 2018:</b>				
Revenues from external customers:				
United States <sup>(1)</sup>	\$ 221,727	\$ 502	\$ 5,217	\$ 227,446
Foreign <sup>(2)</sup>	149,832	151,524	—	301,356
Net revenues from external customers	371,559	152,026	5,217	528,802
Intersegment revenues	—	45,516	—	45,516
Operating income	94,024	27,614	(4,510)	117,128
Segment assets at period end <sup>(3) (*)</sup>	2,859,354	125,881	74,348	3,059,583
* Including unconsolidated investments	67,739	—	—	67,739
<b>Nine Months Ended September 30, 2017:</b>				
Net revenues from external customers	\$ 337,548	\$ 186,621	\$ 2,278	\$ 526,447
Intersegment revenues	—	61,026	—	61,026
Operating income	116,191	43,398	(2,971)	156,618
Segment assets at period end <sup>(3) (*)</sup>	2,319,083	131,883	52,772	2,503,738
* Including unconsolidated investments	25,367	—	—	25,367

- (1) Electricity segment revenues in the United States are all accounted under ASC 840, Leases, except for \$5.8 million and \$17.7 million in the three and nine months ended September 30, 2018 that are accounted under ASC 606 starting in 2018. Product and Other segment revenues in the United States are accounted under ASC 606, as further described under Note 2 to the consolidated financial statements.
- (2) Electricity segment revenues in foreign countries are all accounted under ASC 840, Leases, and Product revenues in foreign countries are accounted under ASC 606 as further described under Note 2 to the consolidated financial statements.
- (3) Electricity segment assets include goodwill in the amount of \$26.7 million and \$6.8 million as of September 30, 2018 and 2017, respectively. Other segment assets include goodwill in the amount of \$13.5 million as of September 30, 2018 and 2017.

## ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

Reconciling information between reportable segments and the Company's consolidated totals is shown in the following table:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
<b>Revenue:</b>				
Total segment revenue	\$ 166,480	\$ 157,185	\$ 528,802	\$ 526,447
Intersegment revenue	9,236	28,248	45,516	61,026
Elimination of intersegment revenue	(9,236)	(28,248)	(45,516)	(61,026)
Total consolidated revenue	<u>\$ 166,480</u>	<u>\$ 157,185</u>	<u>\$ 528,802</u>	<u>\$ 526,447</u>
<b>Operating income:</b>				
Operating income	\$ 25,902	\$ 43,970	\$ 117,128	\$ 156,618
Interest income	214	255	516	861
Interest expense, net	(18,700)	(11,692)	(48,890)	(41,155)
Derivatives and foreign currency transaction gains (losses)	(383)	(1,001)	(2,511)	2,040
Income attributable to sale of tax benefits	4,066	3,506	14,983	14,019
Other non-operating income (expense), net	309	(1,592)	7,662	(1,678)
Total consolidated income before income taxes and equity in income of investees	<u>\$ 11,408</u>	<u>\$ 33,446</u>	<u>\$ 88,888</u>	<u>\$ 130,705</u>

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

NOTE 10 — COMMITMENTS AND CONTINGENCIES

- On September 11, 2018, the Klein derivative action was filed against the Company, our board and our Chief Executive Officer and Chief Financial Officer in the United States District Court for the District of Nevada, and on October 22, 2018, the Matthew derivative action was filed in the same court against the company, certain named present and former board members (Barniv, Beck, Boehm, Clark, Falk, Freedland, Granot, Joyal, Nishigori, Sharir, Stern and Wong) in the US District Court, District of Nevada. To date, neither complaint has been served. The Klein complaint asserts four derivative causes of action generally arising from Ormat's restatement of its financial statements: (i) the individual defendants allegedly breached their fiduciary duties by allowing the company to improperly report its financials; (ii) the individual defendants allegedly were unjustly enriched by being compensated while breaching their fiduciary duties; (iii) the individual defendants allegedly committed corporate waste in paying officers and directors and by incurring legal costs and potential liability; and (iv) the director defendants allegedly breached Section 14(a) of the Exchange Act in connection with the issuance of 2018 proxy. The Matthew complaint similarly alleges derivatively a breach of fiduciary duties, abuse of control, gross mismanagement, and corporate waste by the named directors.
- Following the announcement of the Company's acquisition of U.S. Geothermal Inc. ("USG"), a number of putative shareholder class action complaints were initially filed on behalf of USG shareholders between March 8, 2018 and March 30, 2018 against USG and the individual members of the USG board of directors. All of the purported class action suits filed in Federal Court in Idaho have been voluntarily dismissed. The single remaining class action complaint is a purported class action filed in the Delaware Chancery Court, entitled Riche v. Pappas, et al., Case No. 2018-0177 (Del. Ch., Mar. 12, 2018). An amended complaint was filed on May 24, 2018 under seal, under a confidentiality agreement that was executed by plaintiff. The amended Riche complaint alleges state law claims for breach of fiduciary duty against former USG directors and seeks post-closing damages.
- On June 11, 2018, a putative class action was filed by Mac Costas on behalf of alleged shareholders that purchased or acquired the Company's ordinary shares between August 8, 2017 and May 15, 2018 was commenced in the United States District Court for the District of Nevada against the Company and its Chief Executive Officer and Chief Financial Officer. The complaint asserts claim against all defendants pursuant to Section 10(b) of the Exchange Act, as amended, and Rule 10b-5 thereunder and against its officers pursuant to Section 20(a) of the Exchange Act. The complaint alleges that the Company's Form 10-K for the years ended December 31, 2016 and 2017, and Form 10-Qs for each of the quarters in the nine months ended September 30, 2017 contained material misstatements or omissions, among other things, with respect to the Company's tax provisions and the effectiveness of its internal control over financial reporting, and that, as a result of such alleged misstatements and omissions, the plaintiffs suffered damages. Following the Mac Costas claim filing, four additional complaints of similar content were filed by other complainants. The Company has not yet responded to the complaints. The Company believes that it has valid defenses under law and intends to defend itself vigorously.
- On May 21, 2018, a motion to certify a class action was filed in Tel Aviv District Court against Ormat Technologies, Inc. and 11 officers and directors. The alleged class is defined as "All persons who purchased Ormat shares on the Tel Aviv Stock Exchange between August 3, 2017 and May 13, 2018". The motion alleges that the Company violated Sections 31(a)(1) and 38C of the Israeli Securities Law because it allegedly: (1) misled investors by stating in its financial statements that it maintains effective internal controls over its accounting policies and procedures, however the Company's internal controls had material weaknesses which led to erroneous accounting in its 2017 unaudited quarterly reports that had to be restated, including adjustments to the Company's net income and shareholders' equity; and (2) failed to issue an immediate report in Israel until May 16, 2018, analogous to the report that was released in the United States on May 11, 2018 stating, inter alia, that the errors in its financial reports affected its balance sheet and would be remedied in its 2017 annual report. The Company filed an agreed motion to the Tel Aviv District Court to stay the proceedings in Israel until a final decision in the U.S. case (Mac Costas) is adjudicated.
- On February 18, 2018, Western Watersheds Project ("WWP") filed a notice of appeal and petition for standing with respect to the January 16, 2018 BLM decision approving Addendum 2 to Operation Plan & Utilization Plan for the McGinness Hills Geothermal Project. The appeal alleges that the January 2018 BLM decision authorizing construction and operation of Phase 3 of McGinness Hills causes harm to WWP and its members by allowing degradation of the wildlife habitat of the Greater sage-grouse in that area. The Company has filed a motion to intervene as an interested party in support of the BLM. The litigation was resolved and the settlement for an immaterial amount was approved by the Interior Board of Land Appeals.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

- On August 5, 2016, George Douvris, Stephanie Douvris, Michael Hale, Cheryl Cacocci, Hillary E. Wilt and Christina Bryan, acting for themselves and on behalf of all other similarly situated residents of the lower Puna District, filed a complaint in the Third Circuit Court for the State of Hawaii seeking certification of a class action for preliminary and permanent injunctive relief, consequential and punitive damages, attorney's fees and statutory interest against Puna Geothermal Venture ("PGV") and other presently unknown defendants. On December 12, 2016, the District Court granted plaintiffs' motion for joinder of HELCO as a co-defendant, and the case, which had been removed prior to the U.S. District Court for the District of Hawaii, was remanded back to the Third Circuit Court. The amended complaint purports that injuries and other damages in an undisclosed amount were caused to the plaintiffs as a result of an alleged toxic release by PGV in the wake of Hurricane Iselle in August 2014. On June 14, 2017, the Third Circuit Court denied HELCO's motion to dismiss the complaint against itself which it had filed on March 25, 2017 and agreed to the Company's request to add two third party defendants, who are, respectively, the distributor and manufacturer of the pressure release valve that failed to reseal during Hurricane Iselle. Discovery is underway. The Company believes that it has valid defenses under law and intends to defend itself vigorously.
- On March 29, 2016, a former local sales representative in Chile, Aquavant, S.A., filed a claim on the basis of unjust enrichment against Ormat's subsidiaries in the 27th Civil Court of Santiago, Chile. The claim requests that the court order Ormat to pay Aquavant \$4.6 million in connection with its activities in Chile, including the EPC contract for the Cerro Pabellon project and various geothermal concessions, plus 3.75% of Ormat geothermal products sales in Chile over the next 10 years. Pursuant to various motions submitted by the defendants and the plaintiffs to various courts, including the Court of Appeals, the case was removed from the original court and then refiled before the 11th Civil Court of Santiago. The Civil Court has issued a "statement of facts" to be proved. The Company believes that it has valid defenses under law and intends to defend itself vigorously.
- Jon Olson and Hilary Wilt, together with Puna Pono Alliance filed a complaint on February 17, 2015 in the Third Circuit Court for the State of Hawaii, requesting declaratory and injunctive relief requiring that PGV comply with an ordinance that the plaintiffs allege will prohibit PGV from engaging in night drilling operations at its KS-16 well site. On May 17, 2015, the original complaint was amended to add the county of Hawaii and the State of Hawaii Department of Land and Natural Resources as defendants to the case. On October 10, 2016, the Third Circuit Court issued its decision in response to each of the plaintiffs' and defendants' motions for summary judgment, denying plaintiffs' motion and granting defendant PGV's and the County of Hawaii's cross motions for summary judgment, effectively rendering the plaintiffs' action moot. On January 23, 2017, the plaintiffs filed motion requesting the Intermediate Court of Appeals to address appellate jurisdiction, which was denied by the court on April 20, 2017 as premature, and where the court denied other motions as moot.

In addition, from time to time, the Company is named as a party to various other lawsuits, claims and other legal and regulatory proceedings that arise in the ordinary course of our business. These actions typically seek, among other things, compensation for alleged personal injury, breach of contract, property damage, punitive damages, civil penalties or other losses, or injunctive or declaratory relief. With respect to such lawsuits, claims and proceedings, the Company accrues reserves when a loss is probable, and the amount of such loss can be reasonably estimated. It is the opinion of the Company's management that the outcome of these proceedings, individually and collectively, will not be material to the Company's consolidated financial statements as a whole.

ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

**NOTE 11 — INCOME TAXES**

The Company's effective tax rate expense (benefit) for the three months ended September 30, 2018 and 2017 was 10.4% and 18.6%, respectively, and 3.8% and 38.2% for the nine months ended September 30, 2018 and 2017, respectively. The effective rate differs from the federal statutory rate of 21% for the nine months ended September 30, 2018 due to: (i) the impact of the newly enacted global intangible low tax income ("GILTI"); (ii) a partial valuation allowance release against the Company's U.S. deferred tax assets; (iii) forecasted generation of production tax credits; (iv) impact of U.S. permanent tax adjustments; (v) higher tax rate in Kenya of 37.5% partially offset by a lower tax rate in Israel of 16% and (vi) a tax credit and tax exemption related to the Company's subsidiaries in Guatemala and Honduras.

The Tax Cuts and Jobs Act (the "Tax Act") was enacted on December 22, 2017. The Tax Act (1) reduced the U.S. federal corporate income tax rate from 35 percent to 21 percent; (2) required companies to include in taxable income an amount on certain unrepatriated earnings of foreign subsidiaries; (3) generally eliminated U.S. federal income taxes on dividends from foreign subsidiaries; (4) required a current inclusion in U.S. federal taxable income of certain earnings of controlled foreign corporations; (5) eliminated the corporate alternative minimum tax ("AMT") and changed how existing AMT credits can be realized; (6) created the base erosion anti-abuse tax ("BEAT"), a new minimum tax; (7) created a new limitation on deductible interest expense; and (8) changed rules related to uses and limitations of net operating loss carryforwards created in tax years beginning after December 31, 2017.

The SEC staff issued SAB 118, which provides guidance on accounting for the tax effects of the Tax Act. SAB 118 provides a measurement period that should not extend beyond one year from the Tax Act enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the Tax Act for which the accounting under ASC 740 is complete. To the extent that a company's accounting for certain income tax effects of the Tax Act is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in the financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provision of the tax laws that were in effect immediately before the enactment of the Tax Act.

The Company is applying the guidance in SAB 118 when accounting for the enactment date effects of the Act. As of December 31, 2017, the Company made provisional estimates related to (1) deemed repatriation transition tax; (2) GILTI; (3) valuation allowance; and (4) uncertain tax positions. As of September 30, 2018, the Company made updates to its provisional estimates related to GILTI and valuation allowance. The Company will continue to refine the estimates as it continues its analysis of the statutory provisions and related interpretations. Any changes to a provisional estimate of the tax effect of the Tax Act, that were recorded as of December 31, 2017, will be recorded as a discrete item in the interim period.

The Company continues to analyze specific provisions of the Act, including the newly created requirement that GILTI earned by controlled foreign corporations (CFCs) must be included currently in gross income of the CFC's U.S. shareholder. In the second quarter of 2018, certain officials from the Treasury and the IRS made public comments about a plan to propose regulations related to GILTI that will confirm how to allocate certain income in the GILTI calculation. The method of allocation is different than the analysis of the law at March 31, 2018 and resulted in a year to date tax benefit of \$27.5 million for the decrease of the valuation allowance related to foreign tax credits and production tax credits compared to tax benefit of \$44.4 million at March 31, 2018. This change has been reflected as a discrete item.

The U.S. Department of the Treasury and the IRS recently published proposed regulations under IRC Section 965 (Transition Tax). The Company recorded a tax expense of \$29.8 million to reflect the reduction of the deferred tax asset related to foreign tax credits. This amount was offset by a tax benefit of the same amount to reflect the reduction to the related valuation allowance. The Company will continue to evaluate this and other guidance as it completes its accounting related to the Tax Cuts and Jobs Act of 2017, which was enacted on December 22, 2017.



ORMAT TECHNOLOGIES, INC. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS - (Continued)  
(Unaudited)

**NOTE 12 — SUBSEQUENT EVENTS**

**Cash dividend**

On November 6, 2018, the Board of Directors of the Company declared, approved and authorized payment of a quarterly dividend of \$5.1 million (\$0.10 per share) to all holders of the Company's issued and outstanding shares of common stock on November 20, 2018, payable on December 4, 2018.

**Stock based awards**

On November 7, 2018, the Company granted its directors an aggregate of 15,395 SARs and 17,338 Restricted Stock Units ("RSUs") under the Company's 2018 Incentive Plan. The exercise price of each SAR will be the closing share price on November 7, 2018. The grant value for each of the directors is \$120,000 and to the chairman of the board is \$180,000. Such SARs and RSUs will expire in six years and will vest fully on the first anniversary of the grant date. The fair value of each SAR for the directors on the grant date was \$14.8. The fair value of each RSU for the directors on the grant date was \$52.6.

**Platanares finance agreement**

On October 31, 2018, the Company announced that it completed the closing of the finance agreement of the 35 MW Platanares geothermal power plant in Honduras for a total of \$124.7 million in the aggregate with Overseas Private Investment Corporation (OPIC), the United States government's development finance institution, as the sole lender. Following the closing, the Company received a disbursement of \$114.7 million representing the full amount of Tranche I of the loan. The second tranche of up to \$10 million is expected to be received during the first half of 2019. The Platanares loan is a project finance, non-recourse, loan which carries a fixed interest rate of 7.02% per annum and matures in approximately 14 years.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Cautionary Note Regarding Forward-Looking Statements

This quarterly report on Form 10-Q includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, included in this quarterly report that address activities, events or developments that we expect or anticipate will or may occur in the future, including such matters as our projections of annual revenues, expenses and debt service coverage with respect to our debt securities, future capital expenditures, business strategy, competitive strengths, goals, development or operation of generation assets, market and industry developments and the growth of our business and operations, are forward-looking statements. When used in this quarterly report on Form 10-Q, the words "may", "will", "could", "should", "expects", "plans", "anticipates", "believes", "estimates", "predicts", "projects", "potential", or "contemplate" or the negative of these terms or other comparable terminology are intended to identify forward-looking statements, although not all forward-looking statements contain such words or expressions. The forward-looking statements in this quarterly report are primarily located in the material set forth under the headings "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Risk Factors", and "Notes to Condensed Consolidated Financial Statements", but are found in other locations as well. These forward-looking statements generally relate to our plans, objectives and expectations for future operations and are based upon management's current estimates and projections of future results or trends. Although we believe that our plans and objectives reflected in or suggested by these forward-looking statements are reasonable, we may not achieve these plans or objectives. You should read this quarterly report on Form 10-Q completely and with the understanding that actual future results and developments may be materially different from what we expect attributable to a number of risks and uncertainties, many of which are beyond our control.

Specific factors that might cause actual results to differ from our expectations include, but are not limited to:

- significant considerations, risks and uncertainties discussed in this quarterly report;
- geothermal resource risk (such as the heat content, useful life and geological formation of the reservoir);
- operating risks, including equipment failures and the amounts and timing of revenues and expenses;
- financial market conditions and the results of financing efforts;
- weather and other natural phenomena including earthquakes, volcanic eruption, drought and other natural disasters;
- political, legal, regulatory, governmental, administrative and economic conditions and developments in the United States ("U.S."), Turkey and other countries in which we operate and, in particular, possible import tariffs, possible late payments, the impact of recent and future federal, state and local regulatory proceedings and changes, including legislative and regulatory initiatives regarding deregulation and restructuring of the electric utility industry, public policies and government incentives that support renewable energy and enhance the economic feasibility of our projects at the federal and state level in the U.S., Turkey and elsewhere, and carbon-related legislation;
- risks and uncertainty with respect to our internal control over financial reporting, including the identification of a material weakness which, if not timely remediated, may adversely affect the accuracy and reliability of our financial statements;
- the impact of fluctuations in oil and natural gas prices under certain of our power purchase agreements ("PPAs")
- the competition with other renewable sources or a combination of renewable sources on the energy price component under future PPAs;
- risks and uncertainties with respect to our ability to implement strategic goals or initiatives in segments of the clean energy industry or new or additional geographic focus areas;
- risk and uncertainties associated with our future development of storage projects which may operate as "merchant" facilities without long-term sales agreements, including the variability of revenues and profitability of such projects;

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- environmental constraints on operations and environmental liabilities arising out of past or present operations, including the risk that we may not have, and in the future may be unable to procure, any necessary permits or other environmental authorizations;
- construction or other project delays or cancellations;
- the enforceability of long-term PPAs for our power plants;
- contract counterparty risk, including late payments;
- changes in environmental and other laws and regulations to which our company is subject, as well as changes in the application of existing laws and regulations;
- current and future litigation;
- our ability to successfully identify, integrate and complete acquisitions;
- our ability to access the public markets for debt or equity capital quickly;
- competition from other geothermal energy projects and new geothermal energy projects developed in the future, and from alternative electricity producing technologies;
- market or business conditions and fluctuations in demand for energy or capacity in the markets in which we operate;
- when, if and to what extent opportunities under our commercial cooperation agreement with ORIX Corporation may in fact materialize;
- the direct or indirect impact on our Company's business of various forms of hostilities including the threat or occurrence of war, terrorist incidents or cyber-attacks or responses to such threatened or actual incidents or attacks, including the effect on the availability of and premiums on insurance;
- our new strategic plan to expand our geographic markets, customer base and product and service offerings may not be implemented as currently planned or may not achieve our goals as and when implemented;
- development and construction of solar photovoltaic ("Solar PV") and energy storage projects, if any, may not materialize as planned; and
- the effect of and changes in current and future land use and zoning regulations, residential, commercial and industrial development and urbanization in the areas in which we operate.

Investors are cautioned that these forward-looking statements are inherently uncertain. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results or outcomes may vary materially from those described herein. Other than as required by law, we undertake no obligation to update forward-looking statements even though our situation may change in the future. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements.

The following discussion and analysis of our financial condition and results of operations should be read together with our condensed consolidated financial statements and related notes included elsewhere in this report and the "Risk Factors" section of our Annual Report on Form 10-K/A for the year ended December 31, 2017 and any updates contained herein as well as those set forth in our reports and other filings made with the Securities and Exchange Commission ("SEC").

## **General**

### *Overview*

We are a leading vertically integrated company that is currently primarily engaged in the geothermal and recovered energy power business. With the objective of becoming a leading global provider of renewable energy, we focus on several key initiatives under our strategic plan, as described below.

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We design, develop, build, sell, own, and operate clean, environmentally friendly geothermal and recovered energy-based power plants, usually using equipment that we design and manufacture.

Our geothermal power plants include both power plants that we have built and power plants that we have acquired. We have built all of our recovered energy-based plants. In 2017, we expanded our operations to include the provision of services in the energy storage, demand response and energy management markets. We currently conduct our business activities in three business segments:

- In the Electricity segment we develop, build, own and operate geothermal and recovered energy-based power plants in the U.S. and geothermal power plants in other countries around the world and sell the electricity they generate;
- In the Product segment we design, manufacture and sell equipment for geothermal and recovered energy-based electricity generation and remote power units and provide services relating to the engineering, procurement, construction, operation and maintenance of geothermal, Solar PV and recovered energy-based power plants; and
- In the Other segment, we provide energy storage, demand response and energy management related services as well as services relating to the engineering, procurement, construction, operation and maintenance of energy storage units through our Viridity Energy Solutions Inc. ("Viridity") business.

In March 2017, we expanded our operations by entering the energy storage, demand response and energy management markets following the acquisition of substantially all of the business and assets of Viridity Energy, Inc., a Philadelphia-based company, by our wholly owned subsidiary Viridity. The acquired business and assets comprise our Other segment. We intend to use our Viridity business to accelerate long-term growth, expand our market presence in a growing market, and further develop our energy storage, demand response and energy management services, including the VPower™ software platform. We plan to continue providing services and products to existing Viridity customers, while expanding our service offerings to include development and engineering procurement and construction ("EPC") into new regions and targeting a broader potential customer base.

Our operations are conducted in the U.S. and the rest of the world. Our current generating portfolio includes geothermal power plants in the U.S., Kenya, Guatemala, Honduras, Guadeloupe and Indonesia, as well as recovered energy generation power plants and storage activity in the U.S.

For the nine months ended September 30, 2018, Electricity segment revenues were \$371.6 million, compared to \$337.5 million for the nine months ended September 30, 2017, an increase of 10.1% from the prior year period. Product segment revenues for the nine months ended September 30, 2018 were \$152.0 million, compared to \$186.6 million during the nine months ended September 30, 2017, a decrease of 18.5% from the prior year period. Our Other segment revenues were \$5.2 million for the nine months ended September 30, 2018 compared to \$2.3 million for the nine months ended September 30, 2017.

For the nine months ended September 30, 2018, our total revenues increased by 0.4% (from \$526.4 million to \$528.8 million) compared to the corresponding period in 2017.

During the nine months ended September 30, 2018 and 2017, our consolidated power plants generated 4,280,980 megawatt hours ("MWh") and 3,995,221 MWh, respectively, an increase of 7.2%.

For the nine months ended September 30, 2018, our Electricity segment generated approximately 70.3% of our total revenues, our Product segment generated approximately 28.7% of our total revenues, and our Other segment generated approximately 1.0% of our total revenues. For the nine months ended September 30, 2017, our Electricity segment generated approximately 64.1% of our total revenues, our Product segment generated approximately 35.4% of our total revenues and our Other segment generated approximately 0.4% of our total revenues.

For the nine months ended September 30, 2018, approximately 90.7% of our Electricity segment revenues were from PPAs with fixed energy rates that are not affected by fluctuations in energy commodity prices. We have variable price PPAs in California and Hawaii that provide for payments based on the local utilities' avoided cost, which is the incremental cost that the power purchaser avoids by not having to generate such electrical energy itself or purchase it from others.

The energy rates under the PPAs in California for each of the Heber 2 power plant in the Heber complex and the G2 power plant in the Mammoth complex, a total of between 30 megawatts ("MW") and 40 MW, change primarily based on fluctuations in natural gas prices.

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The prices paid for electricity pursuant to the 25 MW PPA for the Puna complex in Hawaii change primarily as a result of variations in the price of oil as well as other commodities.

To comply with obligations under their respective PPAs, certain of our project subsidiaries are structured as special purpose, bankruptcy remote entities and their assets and liabilities are ring-fenced. Such assets are not generally available to pay our debt, other than debt at the respective project subsidiary level. However, these project subsidiaries are allowed to pay dividends and make distributions of cash flows generated by their assets to us, subject in some cases to restrictions in debt instruments, as described below.

Electricity segment revenues are also subject to seasonal variations and can be affected by higher-than-average ambient temperatures, as described below under “Seasonality”.

Revenues attributable to our Product segment are based on the sale of our products, EPC contracts and the provision of various services to our customers. Product segment revenues may vary from period to period because of the timing of our receipt of purchase orders and the progress of our equipment manufacturing and execution of the relevant project.

Revenues attributable to our Other segment are partly derived from the sale of ancillary services in the open electricity markets or through programs initiated by different energy providers. Pricing of such services and products are dependent on market supply and demand trends, market volatility, the need and price for ancillary services and other factors that may change over time.

### **Recent Developments**

The most significant developments in our company and business since January 1, 2018 are described below.

- On October 31, 2018, we announced the completion of the financial closing of the finance agreement totaling \$124.7 million in the aggregate for the 35 MW Platanares geothermal power plant in Honduras, with the Overseas Private Investment Corporation (OPIC), the United States government’s development finance institution, as the sole lender. Following the closing we received a disbursement of \$114.7 million representing the full amount of Tranche I of the OPIC non-recourse project finance loan that carries a fixed interest rate of 7.02% per annum with a maturity of approximately 14 years. The second tranche of up to \$10 million is expected during the first half of 2019.
- On September 30, 2018, we signed the termination of the Galena 2 Power Purchase Agreement (PPA) with NV Energy, Inc. and agreed to pay a termination fee of approximately \$5 million. The Galena 2 geothermal power plant was designated as a facility under the portfolio PPA that we signed with Southern California Public Power Authority (SCPPA) in October 2016 and it is expected to start selling electricity to SCPPA in March 2019. The energy rate under the SCPPA PPA is \$75.5 per MWh, more than 50% higher than the current energy price under the terminated PPA.
- In July 2018 we received a full notice to proceed for the \$36 million EPC contract with Cyrq Energy Inc. for the Soda Lake 3 geothermal project in Nevada. This contract will contribute revenues to the Product segment in 2018 as well as in 2019.
- On June 27, 2018, we announced that the 11 MW Plant 1 expansion project in the Olkaria III complex in Kenya successfully completed its tests and commenced commercial operation on June 2, 2018. Between 2000 and 2016, the Company developed and expanded the Olkaria III complex in phases and increased its generating capacity from 13 MW to 139 MW. With the completion of the 11 MW expansion project, the total generating capacity of the complex is now 150 MW. The scope of the project included drilling of new wells, adding a new Ormat Energy Converter (“OEC”) unit, and optimizing other existing units.
- On May 17, 2018, one of the Company’s wholly-owned subsidiaries that indirectly owns the 26 MW Tungsten Mountain Geothermal power plant entered into a partnership agreement with a private investor. Under the transaction documents, the private investor acquired membership interests in the Tungsten Mountain Geothermal power plant project for an initial purchase price of approximately \$33.4 million and for which it will pay additional installments that are expected to amount to approximately \$13 million. The Company will continue to operate and maintain the power plant and will receive substantially all the distributable cash flow generated by the power plant.
- On May 8, 2018, the Company announced that NIL 2, the third unit of the Sarulla geothermal power plant, commenced commercial operation on May 4, 2018, and the Sarulla power plant reached its full capacity of 330 MW. SIL, the first unit of the power plant commenced commercial operation in March 2017 and NIL 1, the second unit, commenced commercial operation in October 2017.

Located in North Sumatra, Indonesia, the 330 MW Sarulla power plant is one of the world's largest geothermal power plants and it includes three units of approximately 110 MW each, utilizing both steam and brine extracted from the geothermal field to increase the power plant's efficiency. In addition to being one of the sponsors, the Company also provided the initial conceptual design of the Geothermal Combined Cycle Unit power plant and supplied its OEC. The OECs are producing over 40% of the total power by utilizing low-pressure steam and the separated brine, and as such maximizing resource exploitation for maximum power output.

- On May 3, 2018, the Kilauea volcano located in close proximity to our Puna 38 MW geothermal power plant in the Puna district of Hawaii's Big Island erupted following a significant increase in seismic activity in the area. Before it recently stopped flowing, the lava covered the wellheads of three geothermal wells, monitoring wells and the substation of the Puna complex and an adjacent warehouse that stored a drilling rig that was also consumed by the lava. The Company is in negotiations with the insurance companies regarding the reimbursement for loss of profits, damage to the property and the timing of when the loss of profit coverage comes into effect. The Company is currently assessing the damages in the Puna facilities and continue to coordinate with HELCO and local authorities to bring the power plant back to operation. The Company is in the process of building access roads to the site, opening the monitoring wells removing the plugs from the production well and rebuilding the electrical substation. The Company continues to assess the accounting implications of this event on the assets and liabilities on its balance sheet and whether an impairment will be required. Any significant physical damage to the geothermal resource or continued shut-down following the recent stop of the lava of the Puna facilities could have an adverse impact on the power plant's electricity generation and availability, which in turn could have a material adverse impact on our business and results of operations.
- On April 24, 2018, we completed our acquisition of U.S. Geothermal Inc. ("USG"). The total cash consideration (exclusive of transaction expenses) was approximately \$110 million, comprised of approximately \$106 million funded from available cash of Ormat Nevada Inc. (Ormat Nevada) (to acquire the outstanding shares of common stock of USG) and approximately \$4 million funded from available cash of USG (to cash-settle outstanding in-the-money options for common stock of USG). As a result of the acquisition, USG became an indirect wholly owned subsidiary of the Company, and the Company indirectly acquired, among other things, interests held by USG and its subsidiaries in
  - three operating power plants at Neal Hot Springs, Oregon, San Emidio, Nevada and Raft River, Idaho with a total net generating capacity of approximately 38 MW (the USG Operating Projects); and
  - development assets at the Geysers, California; a second phase project at San Emidio, Nevada; a greenfield project in Crescent Valley, Nevada; and the El Ceibillo project located near Guatemala City, Guatemala (the "USG Development Projects")

*USG Operating Projects.* USG subsidiaries hold equity interests representing approximately 60% of the outstanding equity interests in a joint venture that owns the Neal Hot Springs generation facility; Enbridge Inc. owns the balance of those equity interests. Otherwise, USG subsidiaries own 100% of the outstanding equity interests in the USG Operating Projects. We currently plan to continue operating all of the USG Operating Projects. We plan to make some investments and technological and operational changes in some of those projects, which are expected to improve the overall financial performance of those assets. One of the operational changes currently being implemented is closing the USG Boise, Idaho "headquarters" and terminating employment of personnel and leases for office space and equipment there. The headquarters staff functions are being performed by current Ormat employees in the region.

*USG Development Projects.* We are currently evaluating each of the USG Development Projects, on a case-by-case basis, to determine whether and how best to proceed with each one. This includes, among other things, current and projected market conditions in the electricity markets the USG Development Projects would serve, our current and projected cost of capital, other alternative uses of resources available to us and the size and type of generation facility the geothermal resources associated with the USG Development Projects could be expected to support.

We acquired USG subject to all of its existing (actual or contingent) liabilities. This includes, among other liabilities, litigation claims challenging various aspects of the acquisition, as described under the heading "Commitments and Contingencies" in the footnotes to our financial statements. These claims are subject to insurance obtained by USG, subject to retention, maximum coverage and other terms of those policies, as well as various legal defenses.

- On April 16, 2018, we announced that our Viridity subsidiary expects to start construction of two 20MW/20MWh utility scale, in-front-of-the-meter battery energy storage systems (BESS) located in Plumsted Township and Alpha, New Jersey. One system is expected to come online at the end of 2018 and the second system is expected in the first quarter of 2019. Through Viridity, we will finance, construct, own and operate the projects. The BESS will be utilized to provide ancillary services to assist PJM Interconnection, a regional transmission organization, in balancing the electric grid, and will also be available as a capacity asset. The projects are expected to generate, in 2019, average revenues of between \$7 million and \$8 million, mainly from ancillary services. The projects derive revenue from the PJM ancillary service and electricity market which is a merchant market and subject to fluctuation.

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These projects are added to a new behind-the-meter 1 MWh project which will serve Atlantic County Utility Authority's unique ecological green facility using a battery storage as a service (BSAAS) model, optimizing the facility economics as well as providing PJM Interconnection with grid ancillary services.

- On March 22, 2018, we entered into a loan agreement with affiliates of the Migdal Group, one of Israel's leading insurance companies and institutional investors, to provide us with a \$100.0 million senior unsecured loan. The loan will be repaid in 15 semi-annual payments of \$4.2 million each, commencing on September 15, 2021, with a final payment of \$37 million on March 15, 2029. The average duration of the loan is 7 years. The loan bears interest at a fixed rate of 4.8% per annum, payable semi-annually, subject to adjustments in certain cases.

### *Trends and Uncertainties*

Different trends, factors and uncertainties may impact our operations and financial condition, including many that we do not or cannot foresee. However, we believe that our results of operations and financial condition for the foreseeable future will be primarily affected by the following trends, factors and uncertainties that are from time to time also subject to market cycles:

- There has been increased demand for energy generated from geothermal and other renewable resources in the U.S. as costs for electricity generated from renewable resources have become more competitive. Much of this is attributable to legislative and regulatory requirements and incentives, such as state renewable portfolio standards ("RPS") and federal tax credits such as production tax credits ("PTCs") or investment tax credits ("ITCs") (which are discussed in more detail in the section entitled "Government Grants and Tax Benefits" below). We believe that future demand for energy generated from geothermal and other renewable resources in the U.S. will be driven primarily by further commitment to and implementation of state RPS and greenhouse gas initiatives.
- We accelerated our efforts to expand business development activities in developing countries where geothermal is considered a local resource that can provide a stable and cost-effective solution to increase access to power. We expect that a variety of local governmental initiatives will create new opportunities for the development of new projects with the potential to realize higher returns on our equity as well as create additional markets for our products. These initiatives include the award of long-term contracts to independent power generators, the creation of competitive wholesale markets for selling and trading energy, capacity and related energy products and the adoption of programs designed to encourage "clean" renewable and sustainable energy sources.
- We expect to continue to generate the majority of our revenues from our Electricity segment through the sale of electricity from our power plants. All of our current revenues from the sale of electricity are derived from payments under long-term PPAs related to fully-contracted power plants. As a result of the operational improvements and technological advancements that were implemented and that we plan to continue to implement in our operating portfolio including capacity additions, geographical expansion and re-contracting of existing power plants, we expect that the Electricity segment contribution to our operating income will increase further in the future. The increased contribution of the Electricity segment will increase our profitability and our stability. We also intend to continue to pursue opportunities as they arise in our recovered energy business, in the Solar PV sector, in the energy storage market and in other forms of clean energy. In addition, pursuant to our strategic plan, we acquired our Viridity business that operates in the energy storage, demand response and energy management markets and generates revenues derived primarily from software license fees and the provision of services. We are also pursuing PPAs with enterprises that will increase our potential customer base.
- We have adopted a strategic plan for the growth of our Company, in terms of geographic scope, customer base, and technology platforms covered by our product and service offerings, with a focus on increasing net income from operations. Under this plan, we will continue to focus on organic growth and increasing operational efficiency of our existing business lines. In addition, we are actively pursuing domestic and international acquisition opportunities, both within our existing business lines and the solar power generation and energy storage businesses, all of which are targeted as part of the plan. For example, we acquired our interest in the Bouillante geothermal power plant in Guadeloupe and, as noted above, recently acquired USG, a renewable energy company focused on the development, production and sale of electricity from geothermal energy. We also completed the acquisition of our Viridity business during fiscal year 2017. As part of our services offering expansion through our Viridity business, we have developed our BSAAS strategy to provide comprehensive holistic solutions for energy storage, demand response and energy management through nimble and flexible business models, technology and product solutions. We plan to develop, build, own and operate energy storage facilities and provide related services in diversified markets. We will face a number of challenges and uncertainties in implementing this plan, including the integration of the acquired assets as well as potential new acquisitions, and we may revise elements of the plan in response to market conditions or other factors as we move forward with the plan.

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- In the Electricity segment, we expect intense domestic competition from the solar and wind power generation industries to continue and increase as well as increased competition from the solar combined with storage projects. While we believe the expected demand for renewable energy will be large enough to accommodate increased competition, any such increase in competition, including increasing amounts of renewable energy under contract as well as any further decline in natural gas prices attributable to increased production and reduction in energy storage costs are contributing to a reduction in electricity prices. However, despite increased competition from the solar and wind power generation industries, we believe that firm and flexible, base-load electricity, such as geothermal-based energy, will continue to be an important source of renewable energy in areas with commercially viable geothermal resources. In the geothermal industry, we have experienced a decrease in the upfront fee required to secure geothermal leases largely as a result of reduced competition for such leases.
- In the Product segment, we see new opportunities in New Zealand, the U.S., Asia Pacific and Central and South America. We have experienced increased competition from binary power plant equipment suppliers including the major steam turbine manufacturers. While we believe that we have a distinct competitive advantage based on our technology, accumulated experience and current worldwide share of installed binary generation capacity, an increase in competition may impact our ability to secure new purchase orders from potential customers. The increased competition also leads to further reductions in the prices that we are able to charge for our binary equipment, as we recently experienced in Turkey, which in turn may reduce our profitability. We experience such competition in other places where we are operating. As a result this competition may have an impact on prices and profitability.
- The 38 MW Puna complex has three PPAs, one of which (a 25 MW PPA) has a monthly variable energy rate based on the local utility's avoided costs. A decrease in the price of oil as well as in other commodities will result in a decrease in the incremental cost that the power purchaser avoids by not generating its electrical energy needs from oil, which will result in a reduction of the energy rate that we may charge under this PPA. In order to reduce our exposure to oil we signed fixed rate PPAs for the remaining 13 MW. The Puna power plant was shut-down on May 3, 2018 due to the volcano eruption in the Big Island, Hawaii (see further discussion under Recent Developments above).
- The pricing under our PPAs for the G2 power plant in the Mammoth complex and Heber 2 power plant in the Heber complex for a total of between 30 MW and 40 MW are variable rates based on short run avoided cost ("SRAC") pricing that is impacted by natural gas prices. In 2016, we signed a fixed rate PPA that reduced our exposure to fluctuations in natural gas prices at the Ormesa complex starting November 30, 2017.
- The amounts that we are paid under our PPAs for electricity, capacity and other energy attributes vary for a number of reasons, including:
  - market conditions when the PPA is signed;
  - the competitive environment in the power market where the power plant is located, and the power and other energy attributes are sold; and
  - in the case of contracts described in the prior bullets with variable pricing components, current oil and natural gas prices.

This means, among other things, that the average price per MWh, which is one of the metrics some investors may use to evaluate power plant revenues, can fluctuate from period to period. Based on total Electricity segment revenues, we earned, on average, \$88.3 and \$89.7 per MWh in the three months ended September 30, 2018 and 2017, respectively. Oil and natural gas prices, together with other factors that affect our Electricity segment revenues, could cause changes in our average price per MWh in the future.

- The viability of a geothermal resource depends on various factors such as the resource temperature, the permeability of the resource (i.e., the ability to get geothermal fluids to the surface) and operational factors relating to the extraction and injection of the geothermal fluids. Such factors, together with the possibility that we may fail to find commercially viable geothermal resources in the future, represent significant uncertainties that we face in connection with our growth expectations.



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- As our power plants (including their respective well fields) age, they may require increased maintenance with a resulting decrease in their availability, potentially leading to the imposition of penalties if we are not able to meet the requirements under our PPAs as a result of any decrease in availability.
- Our foreign operations are subject to significant political, economic, financial and collection risks which vary by country as well as hostilities that may arise in the countries we operate. As of the date of this report, those risks include security conditions in Israel, the partial privatization of the electricity sector in Guatemala and the political uncertainty currently prevailing in some of the countries, and specifically in Kenya and Honduras, in which we operate as further described in the “Risk Factors” section of our Annual Report on Form 10-K/A for the year ended December 31, 2017. All such risks may affect our ability to further grow our activity in these countries including our ability to collect overdue payments. Although we maintain, among other things, political risk insurance for most of our investments in foreign power plants to mitigate these risks, insurance does not provide complete coverage with respect to all such risks.
- Turkey’s geothermal market is one of the fastest growing markets in the geothermal industry worldwide, mainly due to governmental and regulatory support. Turkey is ranked seventh globally with an installed geothermal capacity of approximately 1,000 MW. Since 2006, we have supplied our state-of-the-art binary equipment to over 32 projects in Turkey, which account for over 45% of the total installed geothermal capacity in Turkey as of September 2018. As a major equipment supplier in the Turkish geothermal market we are involved in a number of projects that are currently under construction and plan to continue our marketing efforts to secure new contracts. Our revenue exposure to the Turkish market increased in 2018 and is expected to remain significant in 2019, as we signed a number of new contracts in Turkey. The continued deterioration in the Turkish economy, devaluation in the Turkish Lira and increase in local interest rates or a decline in government support for the development of geothermal power in the country could affect local demand for the geothermal equipment and services we provide, collection from our customers or the prices we may charge for such equipment and services. We are monitoring any change in the political and business environments that may affect our future business and operations in the country. We established a facility in Turkey in order to locally produce several power plant components that entitle our customers to increased incentives under the renewable energy laws. The use of local equipment in renewable energy based generating facilities in Turkey entitles such facilities to significant benefits under Turkish law, provided such facilities have obtained a renewable energy resource (“RER”) certificate from the Energy Market Regulatory Authority, which requires the issuance of a local certificate. If we do not obtain the local certificate, then some of our customers under the relevant supply agreements in Turkey may not be issued a RER Certificate based on the equipment we supply to them, and we will be required to make a payment to such customers equal to the amount of the expected lost benefit.
- The Federal Energy Regulatory Commission (“FERC”) is allowed under the Public Utility Regulatory Policies Act, as amended, to terminate, upon the request of a utility, the obligation of the utility to purchase the output of a Qualifying Facility if FERC finds that there is an accessible competitive market for energy and capacity from the Qualifying Facility. FERC has granted the California investor owned utilities a waiver of the mandatory purchase obligations from Qualifying Facilities above 20 MW. If the utilities in the regions in which our domestic power plants operate were to be relieved of the mandatory purchase obligation, they would not be required to purchase energy from us upon termination of the existing PPA, which could have an adverse effect on our revenues.
- While the recently enacted Tax Act reduces the corporate tax rate, it is also expected to increase the cost of capital for renewable energy projects. Such projects often rely on “tax equity” as a core financing tool. Tax equity is a form of financing that is repaid partly in tax benefits and partly in cash. There are two types of federal income tax benefits on renewable energy projects: a tax credit and depreciation, or the ability to deduct the cost of the project. The reduction in the corporate tax rate from 35 percent to 21 percent reduces the value of the depreciation. Therefore, less tax equity can be raised on projects. The gap in the capital structure must be filled with debt and/or more expensive sponsor equity. The Tax Act allowed the full cost of equipment acquired after September 27, 2017 to be deducted immediately. However, the tax equity market is not expected to be interested in this tax benefit and, in fact, because of the way tax equity works, the Company has had in some tax equity deals to take depreciation on a straight-line basis over 12 years rather than on a front-loaded basis over five years, which leads to some further erosion in the present value of the depreciation. Other effects of the Tax Act were discussed earlier under Note 11 – Income Taxes to our condensed consolidated financial statements.

## **Revenues**

We generate our revenues from the sale of electricity from our geothermal and recovered energy-based power plants; the design, manufacture and sale of equipment for electricity generation and the construction, installation and engineering of power plant equipment and the sale of BSAAS systems and demand response and energy management services.

Revenues attributable to our Electricity segment are derived from the sale of electricity from our power plants pursuant to long-term PPAs. While approximately 90.7% of our Electricity revenues for the nine months ended September 30, 2018 were derived from PPAs with fixed price components, we have variable price PPAs in California and Hawaii. Our Standard Offer #4 type of PPAs totaling between 30 MW and 40 MW in California are subject to the impact of fluctuations in natural gas prices while the prices paid for electricity pursuant to the 25 MW PPA for the Puna complex in Hawaii is impacted by the price of oil as well as other commodities. Accordingly, our revenues from those power plants may fluctuate.

Our Electricity segment revenues are also subject to seasonal variations, as more fully described in “Seasonality” below.

Our PPAs generally provide for energy payments alone, or energy and capacity payments. Generally, capacity payments are payments calculated based on the amount of time that our power plants are available to generate electricity. Some of our PPAs provide for bonus payments in the event that we are able to exceed certain target capacity levels and the potential forfeiture of payments if we fail to meet certain minimum target capacity levels. Energy payments, on the other hand, are payments calculated based on the amount of electrical energy delivered to the relevant power purchaser at a designated delivery point. The rates applicable to such payments are either fixed (subject, in certain cases, to certain adjustments) or are based on the relevant power purchaser’s avoided costs. Our more recent PPAs generally provide for energy payments alone with an obligation to compensate the off-taker for its incremental costs as a result of shortfalls in our supply.

Revenues attributable to our Product segment fluctuate between periods, primarily based on our ability to receive customer orders, the status and timing of such orders, delivery of raw materials and the completion of manufacturing. Larger customer orders for our products are typically the result of our sales efforts, our participation in and winning tenders or requests for proposals issued by potential customers in connection with projects they are developing and orders by returning customers. Such projects often take a significant amount of time to design and develop and are subject to various contingencies, such as the customer’s ability to raise the necessary financing for a project. Consequently, we are generally unable to predict the timing of such orders for our products and may not be able to replace existing orders that we have completed with new ones. As a result, revenues from our Product segment fluctuate (sometimes, extensively) from period to period.

Revenues attributable to our Others segment are mainly derived from BSAAS systems, demand response and energy management services.

Revenues attributable to our demand response and energy management services are derived by two methods. The first method is a fixed monthly or annual recurring fee for managing the customer’s energy assets and monetizing them in either the energy markets or through reducing the customer’s charges from their utility. The second method is through sharing the revenues or savings generated from monetizing their flexible electricity in the energy markets (revenue) or through reducing the customer’s bill from the utility (savings). The second method is subject to energy price fluctuations and the available flexible electricity.

Revenues attributable to our Software as a Service are based on a fixed monthly or annual fee for energy management information and analytical services. Contract periods are typically 12 months or above. To date, we have experienced minimal customer churn.

BSAAS are battery storage deals that are financed, owned and operated by the Company. BSAAS revenues are a combination of sales of the electricity back to the utilities and energy markets based on the prevailing market price for the electricity or for the energy or ancillary services. The energy and ancillary services revenue includes frequency regulation, standby capacity, synchronized reserve, reactive power and other related services. Additionally, when providing a “behind the customer meter solution” we also generate revenue from sharing savings generated from reducing the customer’s utility bill. We also act as a general contractor on turnkey BESS for customers. BESS systems are owned by the customer and we provide the EPC for the project, delivering to the customer a fully operational system. Along with the BESS we also provide the management and operation of the battery for the customer for the life of the system which is typically 10 to 20 years. The EPC portion of the turnkey BESS revenue is a one-time charge and usually will be based on mile-stones or upon delivery.

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The following table sets forth a breakdown of our revenues for the periods indicated:

	Revenue (dollars in thousands)				% of Revenue for Period Indicated			
	Three Months Ended		Nine Months Ended		Three Months Ended		Nine Months Ended	
	September 30,		September 30,		September 30,		September 30,	
	2018	2017	2018	2017	2018	2017	2018	2017
Revenues:								
Electricity	\$ 116,891	\$ 110,876	\$ 371,559	\$ 337,548	70.2%	70.5%	70.3%	64.1%
Product	48,439	44,912	152,026	186,621	29.1	28.6	28.7	35.4
Other	1,150	1,397	5,217	2,278	0.7	0.9	1.0	0.4
Total	\$ 166,480	\$ 157,185	\$ 528,802	\$ 526,447	100%	100%	100%	100%

The following table sets forth the geographic breakdown of the revenues attributable to our Electricity, Product and Other segments for the periods indicated;

	Revenue (dollars in thousands)				% of Revenue for Period Indicated			
	Three Months Ended		Nine Months Ended		Three Months Ended		Nine Months Ended	
	September 30,		September 30,		September 30,		September 30,	
	2018	2017	2018	2017	2018	2017	2018	2017
Electricity Segment:								
United States	\$ 64,905	\$ 69,269	\$ 221,727	\$ 216,214	55.5%	62.5%	59.7%	64.1%
Foreign	51,986	41,607	149,832	121,334	44.5	37.5	40.3	35.9
Total	\$ 116,891	\$ 110,876	\$ 371,559	\$ 337,548	100%	100%	100%	100%
Product Segment:								
United States	\$ 281	\$ 271	\$ 502	\$ 946	0.6%	0.6%	0.3%	0.5%
Foreign	48,158	44,641	151,524	185,675	99.4	99.4	99.7	99.5
Total	\$ 48,439	\$ 44,912	\$ 152,026	\$ 186,621	100%	100%	100%	100%
Other Segment:								
United States	\$ 1,150	\$ 1,397	\$ 5,217	\$ 2,278	100.0%	100.0%	100.0%	100.0%
Foreign	—	—	—	—	0.0	0.0	0.0	0.0
Total	\$ 1,150	\$ 1,397	\$ 5,217	\$ 2,278	100%	100%	100%	100%

The contribution of our domestic and foreign operations within our Electricity segment and Product segment to combined pre-tax income differ in a number of ways.

*Electricity Segment.* Our Electricity segment domestic revenues were approximately 48% and 78% higher than our Electricity segment foreign revenues for the nine months ended September 30, 2018 and 2017, respectively, and approximately 25% and 66% higher for the three months ended September 30, 2018 and 2017, respectively. However, domestic operations in our Electricity segment have higher costs of revenues and expenses than the foreign operations in our Electricity segment. Our foreign power plants are located in lower-cost regions, like Kenya, Guatemala, Honduras and Guadeloupe, which favorably impact payroll and maintenance expenses among other items. They are also newer than most of our domestic power plants and therefore tend to have lower maintenance costs and higher availability factors than our domestic power plants.

*Product Segment.* Our Product segment foreign revenues were approximately 99% of our total Product segment revenues for both the three and nine months ended September 30, 2018 and 2017. Our Product segment foreign activity also benefits from lower costs of revenues and expenses than Product segment domestic activity such as labor and transportation costs. Accordingly, our Product segment foreign activity contributes more than our Product segment domestic activity to our pre-tax income from operations.

*Relative Contributions.* While our combined (domestic and foreign) Electricity segment revenues exceeded our combined Product segment revenues by approximately \$220 million and \$151 million, respectively, for the nine months ended September 30, 2018 and 2017, and by approximately \$68 million and \$66 million, respectively, for the three months ended September 30, 2018 and 2017, respectively, Product segment revenues resulted in higher pre-tax income (primarily from foreign operations) for both of those periods. In the Other segment, all revenues and related pre-tax income are from domestic operations.

***Seasonality***

Electricity generation from some of our geothermal power plants is subject to seasonal variations; in the winter, our geothermal power plants produce more energy primarily attributable to the lower ambient temperature, which has a favorable impact on the energy component of our Electricity segment revenues. The prices (primarily for capacity) paid for electricity under the PPAs with Southern California Edison and Pacific Gas and Electricity (“PG&E”) in California for the Heber 2 power plant in the Heber complex, the Mammoth complex and the North Brawley power plant are higher in the months of June through September. The higher payments payable by Southern California Edison and PG&E in the summer months partly offset the negative impact on our revenues from lower generation in the summer attributable to the higher ambient temperature. As a result, we receive, and expect to continue to receive in the future, lower revenues from these power plants and complexes during such months.

***Breakdown of Cost of Revenues***

***Electricity Segment***

The principal cost of revenues attributable to our operating power plants includes operation and maintenance expenses comprised of salaries and related employee benefits, equipment expenses, costs of parts and chemicals, costs related to third-party services, lease expenses, royalties, startup and auxiliary electricity purchases, property taxes, insurance and, for some of our projects, purchases of make-up water for use in our cooling towers and also depreciation and amortization. In our California power plants, our principal cost of revenues also includes transmission charges and scheduling charges. In some of our Nevada power plants, we also incur transmission and wheeling charges. Some of these expenses, such as parts, third-party services and major maintenance, are not incurred on a regular basis. This results in fluctuations in our expenses and our results of operations for individual power plants from quarter to quarter. Payments made to government agencies and private entities on account of site leases where power plants are located are included in cost of revenues. Royalty payments, included in cost of revenues, are made as compensation for the right to use certain geothermal resources and are paid as a percentage of the revenues derived from the associated geothermal rights. Royalties constituted approximately 4.3% and 4.1% of Electricity segment revenues for the nine months ended September 30, 2018 and September 30, 2017, respectively, and approximately 4.3% and 4.0% of Electricity segment revenues for the three months September 30, 2018 and September 30, 2017, respectively.

***Product Segment***

The principal cost of revenues attributable to our Product segment includes materials, salaries and related employee benefits, expenses related to subcontracting activities, and transportation expenses. Sales commissions to sales representatives are included in selling and marketing expenses. Some of the principal expenses attributable to our Product segment, such as a portion of the costs related to labor, utilities and other support services are fixed, while others, such as materials, construction, transportation and sales commissions, are variable and may fluctuate significantly depending on market conditions. As a result, the cost of revenues attributable to our Product segment, expressed as a percentage of total revenues, fluctuates. Another reason for such fluctuation is that in responding to bids for our products, we price our products and services in relation to existing competition and other prevailing market conditions, which may vary substantially from order to order.

***Other Segment***

The principal cost of revenues attributable to our Other segment includes direct costs attributable to providing services and equipment to our Viridity’s customers, direct costs associated with software development and the direct cost of operating batteries that are owned by our Viridity. Direct costs include labor costs of our network operations center, the labor costs for engineering and implementation of services to customers, consulting services provided to customers and developing software and the labor associated with operations and maintenance for customer and our Viridity owned energy assets. Cost of revenues attributable to our Other segment also include cost of equipment sold to customers in delivering our automated demand response and software services at a customer’s location, the cost of batteries or other associated equipment that is sold to customers and for any third party related costs such as local construction, local engineering or other similar costs incurred in implementing and managing the customers’ energy assets.

***Cash and Cash Equivalents and Restricted Cash and Cash Equivalents***

Our cash and cash equivalents and restricted cash and cash equivalents increased to \$155.1 million as of September 30, 2018 from \$96.6 million as of December 31, 2017. This increase was primarily attributable to (i) \$103.2 million derived from operating activities during the nine months ended September 30, 2018, (ii) \$100.0 million of proceeds from a senior unsecured loan, (iii) net proceeds of \$158.0 million from our revolving credit lines with commercial banks (iv) restricted cash held by USG at acquisition date of \$27.0 million, (v) cash received from insurance recoveries of \$7.2 million; and (vi) proceeds from sale of limited liability company interest in Tungsten, net of transaction costs of \$32.4 million. This increase was partially offset by: (i) our use of \$200.7 million to fund capital expenditures, (ii) cash paid for acquisition of controlling interest in USG, net of cash acquired of \$95.1 million, (iii) repayment of \$41.9 million of long-term debt, (iv) a \$21.8 million dividend paid, (v) \$9.6 million paid to noncontrolling interest and (vi) an investment in an unconsolidated company of \$3.8 million. Our corporate borrowing capacity under committed lines of credit with different commercial banks as of September 30, 2018 was \$468.0 million, as described below under “Liquidity and Capital Resources”. As of September 30, 2018, we have utilized \$375.8 million of our corporate borrowing capacity of which \$159.5 million were utilized for cash withdrawals and the remainder for other letters of credit.

***Critical Accounting Estimates and Assumptions***

A comprehensive discussion of our critical accounting estimates and assumptions is included in the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section in our Annual Report on Form 10-K/A for the year ended December 31, 2017.

***New Accounting Pronouncements***

See Note 2 to our condensed consolidated financial statements set forth in Item 1 of this quarterly report for information regarding new accounting pronouncements.

**Results of Operations**

Our historical operating results in dollars and as a percentage of total revenues are presented below. Starting 2018, we disclose our energy storage, demand response and energy management services under the Other segment and as such, the two tables below show our revenues, cost of revenues and gross profit for our three reportable segments: Electricity, Product and Other. A comparison of the different periods described below may be of limited utility primarily as a result of (i) our recent construction or disposition of new power plants and enhancement of acquired power plants; and (ii) fluctuation in revenues from our Product segment.

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>	<b>2018</b>	<b>2017</b>
	<b>(Dollars in thousands, except per share data)</b>		<b>(Dollars in thousands, except per share data)</b>	
<b>Statements of Operations Historical Data:</b>				
<b>Revenues:</b>				
Electricity	\$ 116,891	\$ 110,876	\$ 371,559	\$ 337,548
Product	48,439	44,912	152,026	186,621
Other	1,150	1,397	5,217	2,278
	<u>166,480</u>	<u>157,185</u>	<u>528,802</u>	<u>526,447</u>
<b>Cost of revenues:</b>				
Electricity	79,845	64,444	234,563	193,676
Product	35,669	32,218	106,968	125,102
Other	2,174	1,330	7,645	3,573
	<u>117,688</u>	<u>97,992</u>	<u>349,176</u>	<u>322,351</u>
<b>Gross profit</b>				
Electricity	37,046	46,432	136,996	143,872
Product	12,770	12,694	45,058	61,519
Other	(1,024)	67	(2,428)	(1,295)
	<u>48,792</u>	<u>59,193</u>	<u>179,626</u>	<u>204,096</u>
<b>Operating expenses:</b>				
Research and development expenses	706	716	3,065	2,368
Selling and marketing expenses	8,578	3,630	15,989	12,083
General and administrative expenses	13,606	10,877	43,325	33,027
Write-off of unsuccessful exploration activities	—	—	119	—
Operating income	<u>25,902</u>	<u>43,970</u>	<u>117,128</u>	<u>156,618</u>
<b>Other income (expense):</b>				
Interest income	214	255	516	861
Interest expense, net	(18,700)	(11,692)	(48,890)	(41,155)
Derivatives and foreign currency transaction gains (losses)	(383)	(1,001)	(2,511)	2,040
Income attributable to sale of tax benefits	4,066	3,506	14,983	14,019
Other non-operating income (expense), net	309	(1,592)	7,662	(1,678)
Income from continuing operations before income taxes and equity in losses of investees	<u>11,408</u>	<u>33,446</u>	<u>88,888</u>	<u>130,705</u>
Income tax (provision) benefit	(1,184)	(6,224)	(3,347)	(49,993)
Equity in earnings (losses) of investees, net	(117)	337	1,481	(1,690)
Net income	<u>10,107</u>	<u>27,559</u>	<u>87,022</u>	<u>79,022</u>
Net income attributable to noncontrolling interest	474	(3,599)	(7,276)	(11,228)
Net income attributable to the Company's stockholders	<u>\$ 10,581</u>	<u>\$ 23,960</u>	<u>\$ 79,746</u>	<u>\$ 67,794</u>
<b>Earnings per share attributable to the Company's stockholders:</b>				
<b>Basic:</b>				
Net income	<u>\$ 0.21</u>	<u>\$ 0.48</u>	<u>\$ 1.58</u>	<u>\$ 1.36</u>
<b>Diluted:</b>				
Net income	<u>\$ 0.21</u>	<u>\$ 0.47</u>	<u>\$ 1.56</u>	<u>\$ 1.34</u>
<b>Weighted average number of shares used in computation of earnings per share attributable to the Company's stockholders:</b>				
Basic	<u>50,645</u>	<u>50,367</u>	<u>50,627</u>	<u>49,942</u>
Diluted	<u>50,963</u>	<u>50,867</u>	<u>50,985</u>	<u>50,669</u>

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2018	2017	2018	2017
<b>Statements of Operations Data:</b>				
<b>Revenues:</b>				
Electricity	70.2%	70.5%	70.3%	64.1%
Product	29.1	28.6	28.7	35.4
Other	0.7	0.8	1.0	0.4
	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>	<u>100.0</u>
<b>Cost of revenues:</b>				
Electricity	68.3	58.1	63.1	57.4
Product	73.6	71.7	70.4	67.0
Other	189.0	95.2	146.5	156.8
	<u>70.7</u>	<u>62.3</u>	<u>66.0</u>	<u>61.2</u>
<b>Gross profit</b>				
Electricity	31.7	41.9	36.9	42.6
Product	26.4	28.3	29.6	33.0
Other	(89.0)	4.8	(46.5)	(56.8)
	<u>29.3</u>	<u>37.7</u>	<u>34.0</u>	<u>38.8</u>
<b>Operating expenses:</b>				
Research and development expenses	0.4	0.5	0.6	0.4
Selling and marketing expenses	5.2	2.3	3.0	2.3
General and administrative expenses	8.2	6.9	8.2	6.3
Write-off of unsuccessful exploration activities	0.0	0.0	0.0	0.0
Operating income	<u>15.6</u>	<u>28.0</u>	<u>22.1</u>	<u>29.8</u>
<b>Other income (expense):</b>				
Interest income	0.1	0.2	0.1	0.2
Interest expense, net	(11.2)	(7.4)	(9.2)	(7.8)
Derivatives and foreign currency transaction gains (losses)	(0.2)	(0.6)	(0.5)	0.4
Income attributable to sale of tax benefits	2.4	2.2	2.8	2.7
Other non-operating income (expense), net	<u>0.2</u>	<u>(1.0)</u>	<u>1.4</u>	<u>(0.3)</u>
Income from continuing operations before income taxes and equity in losses of investees	6.9	21.3	16.8	24.8
Income tax (provision) benefit	(0.7)	(4.0)	(0.6)	(9.5)
Equity in earnings (losses) of investees, net	<u>(0.1)</u>	<u>0.2</u>	<u>0.3</u>	<u>(0.3)</u>
Net income	6.1	17.5	16.5	15.0
Net income attributable to noncontrolling interest	<u>0.3</u>	<u>(2.3)</u>	<u>(1.4)</u>	<u>(2.1)</u>
Net income attributable to the Company's stockholders	<u>6.4%</u>	<u>15.2%</u>	<u>15.1%</u>	<u>12.9%</u>

***Comparison of the Three Months Ended September 30, 2018 and the Three Months Ended September 30, 2017***

***Total Revenues***

Total revenues for the three months ended September 30, 2018 were \$166.5 million, compared to \$157.2 million for the three months ended September 30, 2017, which represented an increase of 5.9% from the prior year period. This increase was attributable to both our Electricity and Product segments, in which revenues increased by 5.4% and 7.9%, compared to the corresponding period in 2017. The increase was partially offset due to a decrease of \$0.3 million of revenues in our Other segment compared to the corresponding period in 2017.

***Electricity Segment***

Revenues attributable to our Electricity segment for the three months ended September 30, 2018 were \$116.9 million, compared to \$110.9 million for the three months ended September 30, 2017, representing a 5.4% increase from the prior period. This increase was primarily attributable to (i) the commencement of commercial operation of our Platanares power plant in Honduras, effective September 2017, with revenues of \$8.8 million for the three months ended September 30, 2018 compared to \$1.6 million for the three months ended September 30, 2017, (ii) the commencement of commercial operation of our Tungsten Mountain power plant in Nevada, effective December 2017, with revenues of \$3.4 million for the three months ended September 30, 2018 and the commencement of commercial operation of our Plant 1 expansion project in the Olkaria III complex in Kenya, effective June 2018; and (iii) the consolidation of USG which was acquired on April 24, 2018, with revenues of \$7.2 million for the three months ended September 30, 2018. The increase was partially offset due to (i) a decrease in revenues at our Puna power plant that was immediately shut down following the Kilauea volcanic eruption on May 3, 2018 and (ii) by a decrease in generation at some of our power plants that were taken offline to address maintenance issues and enhancements, high ambient temperature and curtailments.

Power generation in our power plants increased by 7.1% from 1,236,003 MWh in the three months ended September 30, 2017 to 1,323,701 MWh in the three months ended September 30, 2018 primarily because of the increase in generation due to the commencement of commercial operation of our Platanares power plant in Honduras, Tungsten Mountain power plant in Nevada, Plant 1 expansion in Kenya, and due to the acquisition of USG. The increase was partially offset by a decrease in generation at (i) our Puna power plant due to the Kilauea volcanic eruption and (ii) some of our other power plants mainly due to maintenance issues and high ambient temperature.

***Product Segment***

Revenues attributable to our Product segment for the three months ended September 30, 2018 were \$48.4 million, compared to \$44.9 million for the three months ended September 30, 2017, which represented a 7.9% increase. The increase in our Product segment revenues was attributable to the start of our new projects in Turkey which provided \$42.8 million in revenue recognition during the three months ended September 30, 2018. The increase was partially offset due to (i) the timing of revenue recognition, and (ii) other projects in Turkey, which were completed in 2017.

***Other Segment***

Revenues attributable to our Other segment for the three months ended September 30, 2018 were \$1.1 million compare to \$1.4 million in 2017. The Other segment includes revenues from the provision of energy storage, demand response and energy management services by our Viridity business following the acquisition of substantially all of the business and assets of Viridity Energy, Inc. on March 15, 2017.

***Total Cost of Revenues***

Total cost of revenues for the three months ended September 30, 2018 was \$117.7 million, compared to \$98.0 million for the three months ended 2017, which represented an 20.1% increase. This increase was attributable to an increase in cost of revenues from both our Electricity and Product segments. As a percentage of total revenues, our total cost of revenues for the three months ended September 30, 2018 increased to 70.7% from 62.3% for the three months ended September 30, 2017. This increase was attributable to an increase in cost of revenues as a percentage of total revenues in our both Electricity and Product segments.

***Electricity Segment***

Total cost of revenues attributable to our Electricity segment for the three months ended September 30, 2018 was \$79.8 million, compared to \$64.4 million for the three months ended September 30, 2017. This increase was primarily attributable to: (i) additional cost of revenues from the commencement of commercial operation of our Platanares power plant in Honduras, effective September 2017, our Tungsten Mountain power plant in Nevada, effective December 2017 and commencement of commercial operation of our Plant 1 expansion project in the Olkaria III complex in Kenya, effective June 2018, (ii) \$3.8 million higher costs compared to the same period 2017 related to pump failures that we had to replace in some of our power plants and (iii) the consolidation of USG which was acquired on April 24, 2018. As a percentage of total Electricity revenues, our total cost of revenues attributable to our Electricity segment for the three months ended September 30, 2018 was 68.3%, compared to 58.1% for the three months ended September 30, 2017. This increase was primarily attributable to the Puna power plan in Hawaii under which we recorded cost of revenues with no associated revenues due to the shut-down of the power plant following the Kilauea volcanic eruption. Excluding the impact of the shutdown in Puna, cost of revenues for the three months ended September 2018 was 35.3% of the Electricity revenue.



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### *Product Segment*

Total cost of revenues attributable to our Product segment for the three months ended September 30, 2018 was \$35.7 million, compared to \$32.2 million for the three months ended September 30, 2017, which represented a 10.7% increase. This increase was primarily attributable to the increase in Product segment revenues, as discussed above. As a percentage of total Product segment revenues, our total cost of revenues attributable to our Product segment for the three months ended September 30, 2018 was 73.6%, compared to 71.7% for the three months ended September 30, 2017. This increase was primarily attributable to a different scope and different margins in the various sales contracts we entered into for the Product segment during these periods as well as the increased competition and reduction in margin in our projects.

### *Other Segment*

Cost of revenues attributable to our Other segment for the three months ended September 30, 2018 were \$2.2 million as compared to \$1.3 million in the three months ended September 30, 2017. The Other segment includes cost of revenues related to the provision of energy storage, demand response and energy management services by our Viridity business.

### **Research and Development Expenses, Net**

Research and development expenses for the three months ended September 30, 2018 were \$0.7 million, compared to \$0.7 million for the three months ended September 30, 2017.

### **Selling and Marketing Expenses**

Selling and marketing expenses for the three months ended September 30, 2018 were \$8.6 million, compared to \$3.6 million for the three months ended September 30, 2017. This increase was primarily due to the \$5.0 million termination fee paid to NV Energy related to the termination of the Galena 2 PPA. Selling and marketing expenses for the three months ended September 30, 2018, excluding the termination fee, constituted 2.2% of total revenues for such period, compared to 2.3% for the three months ended September 30, 2017.

### **General and Administrative**

General and administrative expenses for the three months ended September 30, 2018 were \$13.6 million, compared to \$10.9 million for the three months ended September 30, 2017. The increase was primarily attributable to: (i) an increase in stock-based compensation costs associated with grants made to CEO, senior management and employees in May and June 2018, respectively; and (ii) an increase in costs associated with our identification of a material weakness related to taxes in the fourth quarter of 2017 and the additional work and controls to compensate for such material weakness as well as the identified restatement of our second, third and fourth quarter financial statements and its full-year 2017 financial statements and the associated work related to the restatement. General and administrative expenses for the three months ended September 30, 2018 constituted 8.2% of total revenues for such period, compared to 6.9% for the three months ended September 30, 2017.

### **Operating Income**

Operating income for the three months ended September 30, 2018 was \$25.9 million, compared to \$44.0 million for the three months ended September 30, 2017, which represented a 41.1% decrease. The decrease in operating income was attributable to the decrease in our Electricity segment gross margin, the \$5.0 million termination fee of Galena 2 PPA, and the increase in general and administrative expenses, as discussed above. Operating income attributable to our Electricity segment for the three months ended September 30, 2018 was \$20.2 million, compared to \$37.3 million for the three months ended September 30, 2017. The decrease in operating income attributable to our Electricity segment was primarily related to the Puna power plant in Hawaii where we recorded cost of revenues with no associated revenues due to the shut-down of the power plant following the lava event in May 3, 2018, and the Galena 2 termination fee as discussed above. Operating income attributable to our Product segment for the three months ended September 30, 2018 was \$7.3 million, compared to \$7.8 million for the three months ended September 30, 2017. Operating loss attributable to our Other segment for the three months ended September 30, 2018 was \$1.5 million, compared to \$1.1 million for the three months ended September 30, 2017.

### **Interest Expense, Net**

Interest expense, net for the three months ended September 30, 2018 was \$18.7 million, compared to \$11.7 million for the three months ended September 30, 2017. This increase was primarily attributable to: (i) \$100.0 million of proceeds from a senior unsecured loan received on March 22, 2018; and (ii) net increase in our revolving credit lines with commercial banks; and (iii) a decrease of \$2.4 million in interest capitalized to projects; (iv) additional debt from to the acquisition of USG, and (v) \$1.3 million increase in interest related to the sale of tax benefits, partially offset by lower interest expense as a result of principal payments of long term debt.

***Derivatives and foreign Currency Transaction Gains (losses)***

Derivatives and foreign currency transaction losses for the three months ended September 30, 2018 were \$0.4 million, compared to gains of \$1.0 million for the three months ended September 30, 2017. Derivatives and foreign currency transaction losses for the three months ended September 30, 2018 were primarily attributable to losses from foreign currency forward contracts which were not accounted for as hedge transactions. Derivatives and foreign currency transaction gains for the three months ended September 30, 2017 were primarily attributable to gains from foreign currency forward contracts which were not accounted for as hedge transactions.

***Income Attributable to Sale of Tax Benefits***

Tax equity is a form of financing used for renewable energy projects. In some such financings, the Company may realize income when the financing is put in place or over time as a consequence of how the financing is structured. Income attributable to such financings (as described below under “Opal Transaction” and “Tungsten Transaction”) for the three months ended September 30, 2018 was \$4.1 million, compared to \$3.5 million for the three months ended September 30, 2017. This income primarily represents the value of PTCs and taxable income or loss generated by Opal Geo LLC (“Opal Geo”) and ONGP LLC (“ONGP”) and allocated to the investor in the three months ended September 30, 2018 compared to the value of PTCs and taxable income or loss generated by Opal Geo and ORTP, LLC (ORTP) and allocated to the investors in the three months ended September 30, 2017.

***Other non-operating Income (expense), net***

Other non-operating income, net for the three months ended September 30, 2018 was \$0.4 million, compared to Other non-operating expense, net of \$1.6 million for the three months ended September 30, 2017. Other non-operating expense, net for the nine months ended September 30, 2017 includes a make whole premium of \$1.9 million resulting from the prepayment of \$14.3 million aggregate principal amount of our OFC Senior Secured Notes (as described under *Liquidity and Capital Resources below*) and \$11.8 million aggregate principal amount of our DEG loan (as described under *Liquidity and Capital Resources below*).

***Income Taxes***

The Income tax provision for the three months ended September 30, 2018 was \$1.2 million compared to income tax provision of \$6.2 million for the three months ended September 30, 2017. Our effective tax rate for the three months ended September 30, 2018 and September 30, 2017, was 10.4% and 18.6%, respectively. Our effective tax rate is primarily based upon the composition of our income in different countries and changes related to valuation allowances for certain countries. Our annual effective tax rate, excluding the impact of the valuation allowance release for the three months ended September 30, 2018 is approximately 44%. Our aggregate effective tax rate for the three months ended September 30, 2018 differs from the 21% U.S. federal statutory tax rate due to: (i) the impact of the newly enacted global intangible low tax income (“GILTI”); (ii) a partial valuation allowance increase against the Company’s U.S. deferred tax assets as discussed below; (iii) forecasted generation of production tax credits; (iv) impact of U.S. permanent tax adjustments; (v) higher tax rate in Kenya of 37.5% partially offset by a lower tax rate in Israel of 16%; (vi) a tax credit and tax exemption related to the Company’s subsidiaries in Guatemala and Honduras; and (vii) a decrease to the valuation allowance of \$28.8 million, which resulted primarily from the Company’s further analysis related to the impact of the Tax Cuts and Jobs Act during the third quarter of 2018.

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act. The Tax Act makes broad and complex changes to the U.S. tax code, including, but not limited to, (i) reducing the U.S. federal corporate tax rate from 35 percent to 21 percent; (ii) requiring companies to include in taxable income an amount on certain repatriated earnings of foreign subsidiaries; (iii) generally eliminating U.S. federal income taxes on dividends from foreign subsidiaries; (iv) requiring a current inclusion in U.S. federal taxable income of certain earnings of controlled foreign corporations; (v) eliminating the corporate alternative minimum tax (“AMT”) and changing how existing AMT credits can be realized; (vi) creating the base erosion anti-abuse tax (“BEAT”), a new minimum tax; (vii) creating a new limitation on deductible interest expense; and (viii) changing rules related to uses and limitations of net operating loss carryforwards created in tax years beginning after December 31, 2017.

The SEC staff issued SAB 118, which provides guidance on accounting for the tax effects of the Tax Act. SAB 118 provides a measurement period that should not extend beyond one year from the Tax Act enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the Tax Act for which the accounting under ASC 740 is complete. To the extent that a company’s accounting for certain income tax effects of the Tax Act is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in the financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provision of the tax laws that were in effect immediately before the enactment of the Tax Act.

See Note 11 of our condensed consolidated financial statements for discussion regarding incremental accounting adjustments related to the Tax Act.

***Equity in Earnings (losses) of investees, net***

Equity in earnings (losses) of investees, net for the three months ended September 30, 2018 was a loss of \$0.1 million, compared to a profit of \$0.4 million for the three months ended September 30, 2017. Equity in losses of investees, net is derived from our 12.75% share in the earnings or losses of the Sarulla project.

***Net Income***

Net income for the three months ended September 30, 2018 was \$10.1 million, compared to net income of \$27.6 million for the three months ended September 30, 2017, which represents a decrease of \$17.5 million. This decrease in net income was primarily attributable to a decrease in operating income of \$18.1 million, an increase of \$7.0 million in interest expense, net, partially offset by a decrease in income tax provision of \$5.0 million.

***Net Income (Loss) attributable to the Company's Stockholders***

Net income attributable to the Company's stockholders for the three months ended September 30, 2018 was \$10.6 million, compared to net income of \$24.0 million for the three months ended September 30, 2017, which represents a decrease of \$13.4 million. This decrease was primarily attributable to the decrease in net income of \$17.5 million, partially offset by a decrease of \$4.1 million in net income attributable to noncontrolling interest mainly due to the shutdown of the Puna power plant in Hawaii, all as discussed above.

***Comparison of the Nine Months Ended September 30, 2018 and the Nine Months Ended September 30, 2017***

***Total Revenues***

Total revenues for the nine months ended September 30, 2018 were \$528.8 million, compared to \$526.4 million for the nine months ended September 30, 2017, which represented a 0.4% increase from the prior year period. This increase was attributable to our Electricity segment, in which revenues increased by 10.1% as compared to the corresponding period in 2017, and \$5.2 million revenues as compared to \$2.3 million for the nine months ended September 30, 2018 and 2017, respectively from our Other segment generated by our Viridity business from the provision of energy storage, demand response and energy management services. This increase was partially offset by a 18.5% decrease in our Product segment revenues compared to the corresponding period in 2017, all as discussed below.

***Electricity Segment***

Revenues attributable to our Electricity segment for the nine months ended September 30, 2018 were \$371.6 million, compared to \$337.5 million for the nine months ended September 30, 2017, representing a 10.1% increase from the prior year period. This increase was primarily attributable to (i) the commencement of commercial operation of our Platanares power plant in Honduras, effective September 2017, with revenues of \$25.2 million for the nine months ended September 30, 2018 compared to \$1.6 million for the nine months ended September 30, 2017, (ii) the commencement of commercial operation of our Tungsten Mountain power plant in Nevada, effective December 2017, with revenues of \$11.2 million for the nine months ended September 30, 2018, and the commencement of commercial operation of our Plant 1 expansion project in the Olkaria III complex in Kenya, effective June 2018, (iii) higher energy rates under the new Ormesa 1 PPA commencing in December 2017 and (iv) the consolidation of USG which was acquired on April 24, 2018, with revenues of \$10.7 million for the nine months ended September 30, 2018. The increase was partially offset due to a decrease in (i) revenues at our Puna power plant that was shut down immediately following the Kilauea volcanic eruption on May 3, 2018 and (ii) generation at some of our other power plants that were taken offline to address maintenance issues and enhancements, high ambient temperature and curtailments.

Power generation in our power plants increased by 7.2% from 3,995,221 MWh in the nine months ended September 30, 2017 to 4,280,980 MWh in the nine months ended September 30, 2018 primarily because of an increase in generation due to the commencement of commercial operation of our Platanares power plant in Honduras, Tungsten Mountain power plant in Nevada, and Plant 1 expansion in Kenya and due to the acquisition of USG. The increase was partially offset by a decrease in generation at (i) our Puna power plant due to the Kilauea Volcanic Eruption and (ii) some of our other power plants mainly due to maintenance issues and high ambient temperature.

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### *Product Segment*

Revenues attributable to our Product segment for the nine months ended September 30, 2018 were \$152.0 million, compared to \$186.6 million for the nine months ended September 30, 2017, which represented a 18.5% decrease. The decrease in our Product segment revenues was attributable to the timing of revenue recognition. We recognized approximately \$26.1 million and \$23.1 million in revenues, from the New Zealand and China projects, respectively, in the nine months ended September 30, 2017, compared to \$7.7 million and \$0.3 million in the nine months ended September 30, 2018. The total contract price for the New Zealand project scheduled to be completed in the fourth quarter of 2018 is \$37.7 million, and the total contract price for the China project to be completed in 2018 is \$23.8 million. The decrease in our Product segment revenues was also attributable to other projects in Turkey, which were completed in 2017, and by a decrease in revenues as a result of completion of our contracts for geothermal projects in Chile and the Sarulla Project. The decrease was partially offset by the start of new projects in Turkey, which provided \$121.9 million in revenue recognition during the nine months ended September 30, 2018.

### *Other Segment*

Revenues attributable to our Other segment for the nine months ended September 30, 2018 were \$5.2 million compared to \$2.3 million for the nine months ended September 30, 2017. The other segment includes revenues from the provision of energy storage demand response and energy management services by our Viridity business following the acquisition of substantially all of the business and assets of Viridity Energy, Inc. on March 15, 2017.

### **Total Cost of Revenues**

Total cost of revenues for the nine months ended September 30, 2018 was \$349.2 million, compared to \$322.4 million for the nine months ended September 30, 2017, which represented a 8.3% increase. This increase was attributable to an increase in cost of revenues from our Electricity segment, and \$7.6 million cost of revenues from our Other segment generated by our Viridity business. This increase was partially offset by a 14.5% decrease in our Product segment cost of revenues compared to the corresponding period in 2017, all as discussed below. As a percentage of total revenues, our total cost of revenues for the nine months ended September 30, 2018 increased to 66.0% from 61.2% for the nine months ended September 30, 2017. This increase was attributable to an increase in cost of revenues as a percentage of total revenues in both our Electricity and Product segments.

### *Electricity Segment*

Total cost of revenues attributable to our Electricity segment for the nine months ended September 30, 2018 was \$234.6 million, compared to \$193.7 million for the nine months ended September 30, 2017. This increase was primarily attributable to: (i) additional cost of revenues from the commencement of commercial operation of our Platanares power plant in Honduras, effective September 2017, and of our Tungsten Mountain power plant in Nevada, effective December 2017, (ii) \$7.5 million higher costs compare to the same period 2017 related to pump failures that we had to replace in some of our power plants, and (iii) the consolidation of USG which was acquired on April 24, 2018. As a percentage of total Electricity revenues, our total cost of revenues attributable to our Electricity segment for the nine months ended September 30, 2018 was 63.1%, compared to 57.4% for the nine months ended September 30, 2017. This increase was primarily attributable to the gross loss from USG due to planned outages that were longer than expected and to the Puna power plant in Hawaii under which we recorded cost of revenues with no associated revenues due to the shut-down of the power plant following the Kilauea volcanic eruption in May 3, 2018. Excluding the impact of the shutdown in Puna, cost of revenues for the nine months ended September 30, 2018 was 39.3% of the Electricity segment revenue.

### *Product Segment*

Total cost of revenues attributable to our Product segment for the nine months ended September 30, 2018 was \$107.0 million, compared to \$125.1 million for the nine months ended September 30, 2017, which represented a 14.5% decrease. This decrease was primarily attributable to the decrease in Product segment revenues, as discussed above. As a percentage of total Product segment revenues, our total cost of revenues attributable to our Product segment for the nine months ended September 30, 2018 was 70.4%, compared to 67.0% for the nine months ended September 30, 2017. This increase was primarily attributable to a different product scope and different margins in the various sales contracts we entered into for the Product segment during these periods.

### *Other Segment*

Cost of revenues attributable to our Other segment for the nine months ended September 30, 2018 were \$7.6 million compared to \$3.5 million for the nine months ended September 30, 2017. In 2018, the Company started disclosing its energy storage and power load management business activity under the Other segment. The Other segment includes cost of revenues related to the provision of energy storage, demand response and energy management services by our Viridity business.

***Research and Development Expenses, Net***

Research and development expenses for the nine months ended September 30, 2018 were \$3.1 million, compared to \$2.4 million for the nine months ended September 30, 2017.

***Selling and Marketing Expenses***

Selling and marketing expenses for the nine months ended September 30, 2018 were \$16.0 million compared to \$12.1 million for the nine months ended September 30, 2017. This increase was primarily due to the \$5.0 million termination fee paid to NV Energy related to the termination of the Galena 2 PPA. The increase was partially offset due to lower sales commissions related to our Product segment because of lower revenues and lower commissions due to the nature of the contracts. Selling and marketing expenses for the nine months ended September 30, 2018 excluding the termination fee constituted 2.1% of total revenues for such period, compared to 2.3% for the nine months ended September 30, 2017.

***General and Administrative Expenses***

General and administrative expenses for the nine months ended September 30, 2018 were \$43.3 million compared to \$33.0 million for the nine months ended September 30, 2017. The increase was primarily attributable to (i) general and administrative expenses resulting from first time inclusion of USG, (ii) general and administrative expenses from our Viridity business which we acquired on March 15, 2017; and (iii) an increase in costs associated with our identification of a material weakness related to taxes in the fourth quarter of 2017 and the additional work and controls to compensate for such material weakness as well as the restatement of second, third and fourth quarter financial statements and its full-year 2017 financial statements and related expenses. General and administrative expenses for the nine months ended September 30, 2017 included to \$2.1 million charge for stock-based compensation expense associated with the acceleration of the vesting period of the stock options previously held by our CEO and the CFO and exercised in connection with the ORIX acquisition of 22% shares of the Company. General and administrative expenses for the nine months ended September 30, 2018 constituted 8.2% of total revenues for such period, compared to 6.3% for the nine months ended September 30, 2017.

***Operating Income***

Operating income for the nine months ended September 30, 2018 was \$117.1 million, compared to \$156.6 million for the nine months ended September 30, 2017, which represented a 25.2% decrease. The decrease in operating income was attributable to the decrease in both our Electricity and Product segments gross margin, the \$5.0 million termination fee of the Galena 2 PPA, and the increase in general and administrative expenses, as discussed above. Operating income attributable to our Electricity segment for the nine months ended September 30, 2018 was \$94.0 million, compared to \$116.2 million for the nine months ended September 30, 2017. The decrease in operating income attributable to our Electricity segment was primarily attributable to the gross loss from USG, the shutdown of the Puna power plant in Hawaii where we recorded cost of revenues with no associated revenues due to the shut-down of the power plant following the lava event on May 3, 2018, and Galena 2 termination fee as discussed above. Operating income attributable to our Product segment for the nine months ended September 30, 2018 was \$27.6 million, compared to \$43.4 million for the nine months ended September 30, 2017. Operating loss attributable to our Other segment for the nine months ended September 30, 2018 was \$4.5 million compared to \$3.0 million for the nine months ended September 30, 2017.

***Interest Expense, Net***

Interest expense, net for the nine months ended September 30, 2018 was \$48.9 million, compared to \$41.2 million for the nine months ended September 30, 2017. This increase was primarily attributable to (i) \$100.0 million of proceeds from a senior unsecured loan received on March 22, 2018, (ii) net increase in our revolving credit lines with commercial banks, (iii) a decrease of \$3.4 million in interest capitalized to projects, (iv) additional debt due to the acquisition of USG, and (v) \$0.6 million increase in interest related to the sale of tax benefits, offset partially due to lower interest expense as a result of principal payments of long term debt.

***Derivatives and foreign Currency Transaction Gains (losses)***

Derivatives and foreign currency transaction losses for the nine months ended September 30, 2018 were \$2.5 million, compared to gains of \$2.0 million for the nine months ended September 30, 2017. Derivatives and foreign currency transaction losses for the nine months ended September 30, 2018 were primarily attributable to losses from foreign currency forward contracts which were not accounted for as hedge transactions. Derivatives and foreign currency transaction gains for the nine months ended September 30, 2017 were primarily attributable to gains from foreign currency forward contracts which were not accounted for as hedge transactions.

***Income Attributable to Sale of Tax Benefits***

Tax equity is a form of financing used for renewable energy projects. In some such financings, the Company may realize income when the financing is put in place or over time as a consequence of how the financing is structured. Income attributable to such financings. (as described below under “Opal Transaction” and “Tungsten Transaction”) for the nine months ended September 30, 2018 was \$15.0 million, compared to \$14.0 million for the nine months ended September 30, 2017. This income primarily represents the value of PTCs and taxable income or loss generated by Opal Geo and ONGP allocated to the investor in the nine months ended September 30, 2018 compared to the value of PTCs and taxable income or loss generated by Opal Geo and ORTP, LLC (ORTP) and allocated to the investors in the nine months ended September 30, 2017.

***Other non-operating Income (expense), net***

Other non-operating income, net for the nine months ended September 30, 2018 was \$7.7 million, compared to Other non-operating expense, net of \$1.7 million for the nine months ended September 30, 2017. Other non-operating income, net for the nine months ended September 30, 2018 includes an income of \$7.2 million insurance settlement of our Puna power plant rig which was damaged by the Kilauea volcanic eruption. Other non-operating expense, net for the nine months ended September 30, 2017 includes a make whole premium of \$1.9 million resulting from the prepayment of \$14.3 million aggregate principal amount of our OFC Senior Secured Notes and \$11.8 million aggregate principal amount of our DEG loan.

***Income Taxes***

Income tax provision for the nine months ended September 30, 2018 was \$3.3 million compared to income tax provision of \$50.0 million for the nine months ended September 30, 2017. Our effective tax rate for the nine months ended September 30, 2018 and September 30, 2017, was 3.8% and 38.2%, respectively. Our effective tax rate is primarily based upon the composition of our income in different countries and changes related to valuation allowances for certain countries. Our annual effective tax rate, excluding the impact of the valuation allowance release for the nine months ended September 30, 2018 is approximately 44%. Our aggregate effective tax rate for the nine months ended September 30, 2018 differs from the 21% U.S. federal statutory tax rate due to: (i) the impact of the newly enacted GILTI, (ii) a partial valuation allowance release against the Company’s U.S. deferred tax assets as discussed below; (iii) forecasted generation of production tax credits; (iv) impact of U.S. permanent tax adjustments (v) higher tax rate in Kenya of 37.5% partially offset with by a lower tax rate in Israel of 16 %; (vi) a tax credit and tax exemption related to the Company’s subsidiaries in Guatemala and Honduras; and (vii) a decrease to the valuation allowance of \$59.2 million, which resulted primarily from the Company’s further analysis related to the impact of the Tax Act during the third quarter of 2018.

On December 22, 2017, the U.S. government enacted comprehensive tax legislation commonly referred to as the Tax Cuts and Jobs Act. The Tax Act makes broad and complex changes to the U.S. tax code, including, but not limited to, (i) reducing the U.S. federal corporate tax rate from 35 percent to 21 percent; (ii) requiring companies to include in taxable income an amount on certain repatriated earnings of foreign subsidiaries; (iii) generally eliminating U.S. federal income taxes on dividends from foreign subsidiaries; (iv) requiring a current inclusion in U.S. federal taxable income of certain earnings of controlled foreign corporations; (v) eliminating the corporate AMT and changing how existing AMT credits can be realized; (vi) creating the BEAT, a new minimum tax; (vii) creating a new limitation on deductible interest expense; and (viii) changing rules related to uses and limitations of net operating loss carryforwards created in tax years beginning after December 31, 2017.

The SEC staff issued SAB 118, which provides guidance on accounting for the tax effects of the Tax Act. SAB 118 provides a measurement period that should not extend beyond one year from the Tax Act enactment date for companies to complete the accounting under ASC 740. In accordance with SAB 118, a company must reflect the income tax effects of those aspects of the Tax Act for which the accounting under ASC 740 is complete. To the extent that a company’s accounting for certain income tax effects of the Tax Act is incomplete but it is able to determine a reasonable estimate, it must record a provisional estimate in the financial statements. If a company cannot determine a provisional estimate to be included in the financial statements, it should continue to apply ASC 740 on the basis of the provision of the tax laws that were in effect immediately before the enactment of the Tax Act.

See Note 11 to our condensed consolidated financial statements for discussion regarding incremental accounting adjustments related to the Tax Act as of September 30, 2018.

***Equity in Earnings (losses) of investees, net***

Equity in earnings (losses) of investees, net for the nine months ended September 30, 2018 was a profit of \$1.5 million, compared to a loss of \$1.7 million for the nine months ended September 30, 2017. Equity in losses of investees, net is derived from our 12.75% share in the earnings or losses of the Sarulla project.

### ***Net Income***

Net income for the nine months ended September 30, 2018 was \$87.0 million, compared to \$79.0 million for the nine months ended September 30, 2017, which represents an increase of \$8.0 million. This increase in net income was primarily attributable to a decrease in income tax provision of \$46.6 million and an increase in Other non-operating income, net of \$9.3 million partially offset due a decrease in operating income of \$39.5 million, an increase of \$7.7 million in interest expense, net and a decrease of \$4.6 million in derivatives and foreign currency transaction gains, all as discussed above.

### ***Net Income attributable to the Company's Stockholders***

Net income attributable to the Company's stockholders for the nine months ended September 30, 2018 was \$79.7 million, compared to \$67.8 million for the nine months ended September 30, 2017, which represents an increase of \$12.0 million. This increase was attributable to the increase in net income of \$8.0 million, as well as a decrease of \$4.0 million in net income attributable to noncontrolling interest mainly due to the shutdown of the Puna power plant in Hawaii, all as discussed above.

### **Liquidity and Capital Resources**

Our principal sources of liquidity have been derived from cash flows from operations, proceeds from third party debt such as borrowings under our credit facilities, private offerings and issuances of debt securities, project financing, tax monetization transactions, short term borrowing under our lines of credit, and proceeds from the sale of equity interests in one or more of our projects. We have utilized this cash to develop and construct power plants, fund our acquisitions, pay down existing outstanding indebtedness, and meet our other cash and liquidity needs.

As of September 30, 2018, we had access to (i) \$72.0 million in cash and cash equivalents, of which \$52.3 million is held by our foreign subsidiaries; and (ii) \$112.3 million of unused corporate borrowing capacity under existing lines of credit with different commercial banks.

Our estimated capital needs for the remainder of 2018 include approximately \$49.3 million for capital expenditures on new projects under development or construction, exploration activity, storage activity, investment in our manufacturing facility and operating projects, as well as \$103.8 million for debt repayment.

As of September 30, 2018, \$209.5 million in the aggregate was outstanding under credit agreements with several banks as described below under "Credit Agreements"

We expect to finance these requirements with: (i) the sources of liquidity described above; (ii) positive cash flows from our operations; and (iii) future project financings and refinancings (including construction loans and tax equity). Management believes that, based on the current stage of implementation of our strategic plan, the sources of liquidity and capital resources described above will address our anticipated liquidity, capital expenditures, and other investment requirements.

During the second quarter of 2017, in conjunction with the final approval of our PPA with SCPPA which will require the Company to make significant capital expenditures in the U.S., the fact that the Company is currently looking for acquisitions in the U.S. and the acquisition of our Viridity business for a price of \$35.3 million with an additional earn-out payment expected to be made in 2021, we re-evaluated our position with respect to a portion of the unrepatriated earnings of Ormat Systems Ltd. ("OSL"), our wholly owned subsidiary in Israel, and determined that we can no longer maintain the permanent reinvestment position with respect to a portion of its unrepatriated earnings which will be repatriated to support our capital expenditures in the U.S. Accordingly, and as further described in Note 11 to the condensed consolidated financial statements, the permanent reinvestment assertion of foreign unremitted earnings of OSL was reassessed and removed and the related deferred tax assets and liabilities as well as the estimated withholding taxes on the expected remittance of OSL earnings to the U.S. were recorded in the second quarter of 2017. The estimated U.S. deferred tax assets and liabilities were adjusted as part of the year-end provision based on changes to U.S. tax law resulting from U.S. tax reform.

Although we plan to repatriate undistributed earnings related to OSL to support expected capital expenditure requirements in the U.S., based upon our plans to increase operations outside of the U.S. it is our intention to reinvest undistributed earnings of its other foreign subsidiaries and thereby indefinitely postpone their remittance given that we require existing and future cash to fund our anticipated investment and development activities as well as debt service requirements in those jurisdictions. In addition, we believe that existing and anticipated cash flows as well as borrowing capacity in the U.S. and cash to be remitted to the U.S. from OSL will be sufficient to meet our needs in the U.S. If plans change, we may be required to accrue and pay U.S. taxes to repatriate these funds.

### **Third-Party Debt**

Our third-party debt consists of (i) non-recourse and limited-recourse project finance debt or acquisition financing debt that we or our subsidiaries have obtained for the purpose of developing and constructing, refinancing or acquiring our various projects and (ii) full-recourse debt incurred by us or our subsidiaries for general corporate purposes.

#### ***Non-Recourse and Limited-Recourse Third-Party Debt***

##### *OFC Senior Secured Notes — Non-Recourse*

In February 2004, our subsidiary Ormat Funding Corp. (“OFC”) issued \$190.0 million of Senior Secured Notes (“OFC Senior Secured Notes”) for the purpose of refinancing the acquisition cost of the Brady, Ormesa and Steamboat 1, 1A, 2 and 3 power plants, and financing the acquisition cost of 50% of the Mammoth complex. Principal and interest on the OFC Senior Secured Notes, which would have matured on December 30, 2020, were payable semi-annually. The OFC Senior Secured Notes were collateralized by substantially all of the assets of OFC and those of its wholly owned subsidiaries and fully and unconditionally guaranteed by all of the wholly owned subsidiaries of OFC. In September 2017, the Company fully prepaid the outstanding amount of \$14.3 million of OFC Senior Secured Notes, plus an additional make-whole premium of \$1.3 million.

##### *OrCal Geothermal Senior Secured Notes — Non-Recourse*

In December 2005, our subsidiary OrCal Geothermal Inc. (“OrCal”) issued \$165.0 million of Senior Secured Notes (“OrCal Senior Secured Notes”) for the purpose of refinancing the acquisition cost of the Heber complex. The OrCal Senior Secured Notes have been rated BBB- by Fitch Ratings. Principal and interest on the OrCal Senior Secured Notes, which mature on December 30, 2020, are payable semi-annually. The OrCal Senior Secured Notes are collateralized by substantially all of the assets of OrCal and those of its wholly owned subsidiaries and are fully and unconditionally guaranteed by all of the wholly owned subsidiaries of OrCal. There are various restrictive covenants under the OrCal Senior Secured Notes which include limitations on additional indebtedness of OrCal and its wholly owned subsidiaries. Failure to comply with these and other covenants will, subject to customary cure rights, constitute an event of default by OrCal. In addition, there are restrictions on the ability of OrCal to make distributions to its shareholders, which include a required historical and projected 12-month debt service coverage ratio of not less than 1.25 (measured semi-annually as of June 30 and December 31 of each year). If OrCal fails to comply with the debt service coverage ratio it will be prohibited from making distributions to its shareholders. We are only required to measure these covenants on a semi-annual basis and as of June 30, 2018, the last measurement date of the covenants, the actual historical 12-month debt service coverage ratio was 2.26 and the pro-forma 12-month debt service coverage ratio was 2.61. There was \$24.0 million aggregate principal amount of OrCal Senior Secured Notes outstanding as of September 30, 2018.

##### *OFC 2 Senior Secured Notes — Limited Recourse*

In September 2011, our subsidiary OFC 2 LLC (“OFC 2”) and its wholly owned project subsidiaries (collectively, the “OFC 2 Issuers”) entered into a note purchase agreement (the “Note Purchase Agreement”) with the OFC 2 Noteholder Trust, as purchaser, John Hancock Life Insurance Company (USA), as administrative agent, and the Department of Energy (DOE), as guarantor, establishing a financing program to offer and sell up to \$350.0 million aggregate principal amount of OFC 2 Senior Secured Notes in connection with the development and phased construction of the Jersey Valley, McGinness Hills and Tuscarora geothermal power plants, which are owned by the OFC 2 Issuers.

In October 2011, the OFC 2 Issuers sold \$151.7 million aggregate principal amount of 4.687% Series A Notes due 2032 (the “Series A Notes”) under the Note Purchase Agreement. The proceeds from the sale of the Series A Notes net of transaction fees and expenses were approximately \$141.1 million and were used to finance a portion of the construction costs of Phase I of the McGinness Hills and Tuscarora power plants and to fund certain reserves. Principal and interest on the Series A Notes are payable quarterly in arrears on the last day of March, June, September and December of each year, with a final maturity of December 2032.

On August 29, 2014, the OFC 2 Issuers sold \$140.0 million aggregate principal amount of OFC 2 Senior Secured Notes (the “Series C Notes”) under the Note Purchase Agreement to finance the construction of Phase II of the McGinness Hills project. The Series C Notes bear interest at a rate of 4.61%, with principal to be repaid on the last day of March, June, September and December of each year, with a final maturity of December 2032.

As of September 30, 2018, \$221.8 million in aggregate principal amount of OFC 2 Senior Secured Notes was outstanding. No further OFC 2 Senior Secured Notes of any outstanding or other series will be issued under the Note Purchase Agreement.



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The OFC 2 Senior Secured Notes are collateralized by substantially all of the assets of OFC 2 and those of its wholly owned subsidiaries and are fully and unconditionally guaranteed by all of the wholly owned subsidiaries of OFC 2. There are various restrictive covenants under the OFC 2 Senior Secured Notes, which include limitations on additional indebtedness of OFC 2 and its wholly owned subsidiaries. Failure to comply with these and other covenants will, subject to customary cure rights, constitute an event of default by OFC 2. In addition, there are restrictions on the ability of OFC 2 to make distributions to its shareholders, including a historical debt service coverage ratio requirement of at least 1.2 (on a blended basis for all OFC 2 power plants), measured, at the time of any proposed distribution, over each of the two six-months periods comprised of distinct consecutive fiscal quarters immediately preceding the proposed distribution, and a projected future debt service coverage ratio requirement of at least 1.5 (on a blended basis for all OFC 2 power plants), measured, at the time of any proposed distribution, over each of the two six-months periods comprised of distinct consecutive fiscal quarters immediately following such proposed distribution. As of September 30, 2018, our historical debt service coverage ratio was 2.23 and 2.72, respectively for each of the two six-month periods, and our projected future debt service coverage ratio was 2.21 and 2.0, respectively for each of the two six-month periods. The DOE guarantees payment of 80% of principal and interest on the OFC 2 Senior Secured Notes pursuant to Section 1705 of Title XVII of the Energy Policy Act of 2005, as amended.

We provided a guarantee in connection with the issuance of the Series A Notes and Series C Notes, which may be drawn upon if any loss, liability, damage, expense or cost to the Jersey Valley facility is incurred as a result of the interconnection related-agreements of the Dixie Meadows project that we may develop in the future.

Additionally, in order to enable the development of the McGinness Hills 3 Project, which has a common reservoir and certain facilities with the existing McGinness Hills complex, we pledged certain assets and assigned the McGinness Hills 3 PPA in favor of the OFC 2 Lenders.

### *Olkaria III Finance Agreement with OPIC — Limited Recourse*

In August 2012, our subsidiary OrPower 4 Inc. (OrPower 4) entered into a finance agreement with the Overseas Private Investment Corporation (“OPIC”), an agency of the U.S. government, to provide limited-recourse senior secured debt financing in an aggregate principal amount of up to \$310.0 million (the “OPIC Loan”) for the financing and refinancing of our Olkaria III geothermal power complex in Kenya. The finance agreement was amended on November 9, 2012.

The OPIC Loan is comprised of three tranches:

- Tranche I in an aggregate principal amount of \$85.0 million, which matures on December 15, 2030, bears interest at a fixed rate of 6.34% and was drawn in November 2012, was used to prepay approximately \$20.5 million (plus associated prepayment penalty and breakage costs of \$1.5 million) of the DEG Loan, as described below under “Full Recourse Third Party Debt”. The remainder of the Tranche I proceeds were used for reimbursement of prior capital expenditures and other corporate purposes. As of September 30, 2018, Tranche I has an outstanding balance of \$57.8 million.
- Tranche II in an aggregate principal amount of \$180.0 million, which matures on June 15, 2030 and bears interest at a fixed rate of 6.29%, was used to fund the construction and well field drilling for Plant 2 of the Olkaria III complex. In November 2012 and February 2013, \$135.0 million and the remaining \$45.0 million, respectively, were drawn under this Tranche II. As of September 30, 2018, Tranche II has an outstanding balance of \$124.4 million.
- Tranche III in an aggregate principal amount of \$45.0 million, which matures on December 15, 2030 and bears interest at a fixed rate of 6.12%, was used to fund the construction of Plant 3 of the Olkaria III complex and was drawn down in full in November 2013. As of September 30, 2018, Tranche III has an outstanding balance of \$32.9 million.

OrPower 4 may voluntarily prepay all or a portion of the OPIC Loan, subject to prior notice, minimum prepayment amounts, without premium thereafter, plus a redemption premium. In addition, the OPIC Loan is subject to customary mandatory prepayment in the event of certain reductions in generation capacity of the power plants in the Olkaria III complex, unless such reductions will not cause the projected ratio of cash flow to debt service to fall below 1.7.

The OPIC Loan is secured by substantially all of OrPower 4’s assets and by a pledge of all of the equity interests in OrPower 4.

The finance agreement includes customary events of default, including failure to pay any principal, interest or other amounts when due, failure to comply with covenants, breach of representations and warranties, non-payment or acceleration of other debt of OrPower 4, bankruptcy of OrPower 4 or certain of its affiliates, judgments rendered against OrPower 4, expropriation, change of control, and revocation or early termination of security documents or certain project-related agreements, subject to various exceptions and notice, cure and grace periods.

There are various restrictive covenants under the OPIC Loan, which include a required historical and projected 12-month debt service coverage ratio of not less than 1.4 (measured as of March 15, June 15, September 15 and December 15 of each year). If OrPower 4 fails to comply with these financial ratio covenants, it will be prohibited from making distributions to its shareholders. In addition, if the debt service coverage ratio falls below 1.1, subject to certain cure rights, such failure will constitute an event of default by OrPower 4. This covenant in respect of Tranche I became effective on December 15, 2014. As of September 30, 2018, the actual historical and projected 12-month debt service coverage ratio was 2.81 and 3.2, respectively.

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As of September 30, 2018, \$215.1 million of the OPIC Loan was outstanding.

### *Amatitlán financing — Limited Recourse*

On July 31, 2015, one of our indirect wholly-owned subsidiaries, Ortitlán, Limitada, obtained a 12-year secured term loan in the principal amount of \$42.0 million for the 20 MW Amatitlán power plant in Guatemala. Under the credit agreement with Banco Industrial S.A. and Westrust Bank (International) Limited, we can expand the Amatitlán power plant with financing to be provided either via equity, additional debt from Banco Industrial S.A. or from other lenders, subject to certain limitations on expansion financing in the credit agreement.

The loan is payable in 48 quarterly payments which commenced on September 30, 2015. The loan bears interest at a rate per annum equal to the sum of LIBOR Rate (which cannot be lower than 1.25%) plus a margin of (i) 4.35%, as long as the Company's guaranty of the loan (as described below) is outstanding or (ii) 4.75% otherwise. Interest is payable quarterly on March 30, June 30, September 30 and December 30 of each year, on the stated maturity date of the loan and on any prepayment or payment of the loan. The loan must be prepaid upon the occurrence of certain events, such as casualty, condemnation, certain asset sales and expansion financing not provided by the lenders under the credit agreement, among others. The loan may be voluntarily prepaid if certain conditions are satisfied, including payment of a premium (ranging from 100-50 basis points) if prepayment occurs prior to the eighth anniversary of the loan.

There are various restrictive covenants under the Amatitlán credit agreement. These include, among others, (i) a financial covenant to maintain a Debt Service Coverage Ratio (as defined in the credit agreement) of not less than 1.15 to 1.00 as of the last day of any fiscal quarter and (ii) limitations on Restricted Payments (as defined in the credit agreement) that, among other things, would limit dividends distribution unless the historical and projected Debt Service Coverage Ratio is not less than 1.25 to 1.00 for the four fiscal quarterly periods (calculated as a single accounting period). As of September 30, 2018, the actual historical and projected 12-month Debt Service Coverage Ratio was 1.4 and 1.76, respectively. The credit agreement includes various events of default that would permit acceleration of the loan (subject in some cases to grace and cure periods). These include, among others, a Change of Control (as defined in the credit agreement) and failure to maintain certain required balances in debt service and maintenance reserve accounts. The credit agreement includes certain equity cure rights for failure to maintain the Debt Service Coverage Ratio and the minimum amounts required in the debt service and maintenance reserve accounts.

The loan is secured by substantially all the assets of the borrower and a pledge of all of the membership interests of the borrower.

The Company has guaranteed payment of all obligations under the credit agreement and related financing documents. The guaranty is limited and the Company is only required to pay the guaranteed obligations if a "trigger event" occurs. Trigger events include the occurrence and continuation of a default by Instituto Nacional de Electricidad ("INDE") in its payment obligations under the PPA for the Amatitlán power plant or a refusal by INDE to receive capacity and energy sold under that PPA. Our obligations under the guaranty may be terminated prior to payment in full of the guaranteed obligations under certain circumstances described in the guaranty. If our guaranty is terminated early, the interest rate payable on the loan would increase as described above.

As of September 30, 2018, \$30.6 million of this loan is outstanding.

### *Don A. Campbell Senior Secured Notes — Non-Recourse*

On November 29, 2016, ORNI 47 LLC ("ORNI 47") entered into a note purchase agreement (the "ORNI 47 Note Purchase Agreement") with MUFG Union Bank, N.A., as collateral agent, Munich Reinsurance America, Inc. and Munich American Reassurance Company (the "Purchasers") pursuant to which ORNI 47 issued and sold to the Purchasers \$92.5 million aggregate principal amount of its 4.03% Senior Secured Notes due September 27, 2033 (the "DAC1 Senior Secured Notes") in a private placement exempt from the registration requirements of the Securities Act of 1933, as amended. ORNI 47 is the owner of the Don A. Campbell Phase I ("DAC1") geothermal power plant.

The net proceeds to ORNI 47 from the sale of the DAC1 Senior Secured Notes, net of certain transaction expenses and the funding of a debt service reserve account, were approximately \$87.1 million. ORNI 47 used the proceeds from the sale of the DAC1 Senior Secured Notes to refinance the development and construction costs of the DAC 1 geothermal power plant, which were originally financed using equity.

ORNI 47 paid a scheduled amount of principal of the DAC1 Senior Secured Notes beginning on December 27, 2016 and then quarterly on the 27th day of each March, June, September and December, until the DAC1 Senior Secured Notes mature.

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The DAC1 Senior Secured Notes constitute senior secured obligations of ORNI 47 and are secured by all of the assets of ORNI 47. Under the ORNI 47 Note Purchase Agreement, ORNI 47 may prepay at any time all, or from time to time any part of, the DAC1 Senior Secured Notes in an amount equal to at least \$2 million or such lesser amount as may remain outstanding under the DAC1 Senior Secured Notes at 100% of the principal amount to be prepaid plus the applicable make-whole amount determined for the prepayment date with respect to such principal amount. Upon the occurrence of a Change of Control (as defined in the ORNI 47 Note Purchase Agreement), ORNI 47 must make an offer to each holder of DAC1 Senior Secured Notes to repurchase all of the holder's DAC1 Senior Secured Notes at 101% of the aggregate principal amount of DAC1 Senior Secured Notes to be repurchased plus accrued and unpaid interest, if any, on the DAC1 Senior Secured Notes to be repurchased to, but not including, the date of repurchase. Each holder of DAC1 Senior Secured Notes may accept such offer in whole or in part. Upon the occurrence of certain events, including certain asset sales outside the ordinary course of business, ORNI 47 must make mandatory prepayments of the DAC1 Senior Secured Notes at 100% of the principal amount to be prepaid. The ORNI 47 Note Purchase Agreement requires ORNI 47 to comply with certain covenants, including, among others, restrictions on the incurrence of indebtedness or liens, amendment or modification of material project documents and the ability of ORNI 47 to merge or consolidate with another entity. The ORNI 47 Note Purchase Agreement also contains customary events of default. In addition, there are restrictions on the ability of ORNI 47 to make distributions to its shareholders, which include a required historical and projected debt service coverage ratio not less than 1.20 for the four fiscal quarterly periods. As of September 30, 2018, the historical and projected debt service coverage ratio was 1.39 and 1.62, respectively.

As of September 30, 2018, \$84.7 million of DAC1 Senior Secured Notes is outstanding.

### *USG loans*

On April 24, 2018, the Company completed the acquisition of USG. As part of the acquisition we assumed the following non-recourse loans:

#### *Prudential Capital Group – Idaho non-recourse*

In May 2016, USG's wholly owned subsidiary (Idaho USG Holdings LLC) entered into a loan agreement with the Prudential Capital Group to finance its development activities. The original principal totaled \$20.0 million and included the option to issue additional debt up to \$50.0 million within the following two years. The \$20.0 million loan amount bears interest at a fixed interest rate of 5.8% per annum. The principal and interest payments are due semi-annually and the principal is partially repaid during the first seven-year term and the remaining balance of \$16.0 million is due in full at this seven-year term. The loan is secured by the Company's ownership interests in the Neal Hot Springs project and the Raft River project projects. As of September 30, 2018, \$18.9 million of the Prudential Capital loan is outstanding.

#### *U.S. Department of Energy – non-recourse*

On August 31, 2011, USG's wholly owned subsidiary, USG Oregon LLC ("USG Oregon"), completed the first funding drawdown associated with the U.S. Department of Energy ("DOE") \$96.8 million loan guarantee ("Loan Guarantee") to construct its power plant at Neal Hot Springs project in Eastern Oregon. All loan advances covered by the Loan Guarantee have been made under the Future Advance Promissory Note dated February 23, 2011. In connection with the Loan Guarantee, the DOE has been granted a security interest in all of the equity interests of USG Oregon, as well as in the assets of USG Oregon, including a mortgage on real property interests relating to the Neal Hot Springs site. No additional advances are allowed under the terms of the loan. A total of 13 draws were taken and each individual draw or tranche is considered to be a separate loan. The loan principal is scheduled to be paid over 21.5 years from the first scheduled payment date with semi-annual installments including interest calculated at an aggregate fixed interest rate of 2.6%. The principal payment amounts are calculated on a straight-line basis according to the life of the loans and the original loan principal amounts. As of September 30, 2018, \$51.4 million of the DOE loan is outstanding.

#### *Prudential Capital Group – Nevada non-recourse*

On September 26, 2013, USG's wholly owned subsidiary (USG Nevada LLC) entered into a note purchase agreement with the Prudential Capital Group to finance the Phase I of San Emidio geothermal project located in northwest Nevada. The term of the note is approximately 24 years and bears interest at fixed rate of a 6.75% per annum. Interest payments are due quarterly. Principal payments are due quarterly based upon minimum debt service coverage ratios established according to projected operating results made at the loan origination date and available cash balances. The loan agreement is secured by USG Nevada LLC's right, title and interest in and to its real and personal property, including the San Emidio project and the equity interests in USG Nevada LLC. As of September 30, 2018, \$28.2 million of the loan is outstanding.

**Full-Recourse Third-Party Debt**

**Credit Agreements**

**Union Bank.** In February 2012, our wholly owned subsidiary Ormat Nevada Inc. entered into an amended and restated credit agreement with Union Bank N.A. ("Union Bank"). Under the credit agreement, the credit termination date is June 30, 2019. On December 31, 2016, the aggregate amount available under the credit agreement was increased by \$10 million to \$60.0 million. The facility is limited to the issuance, extension, modification or amendment of letters of credit. Union Bank is currently the sole lender and issuing bank under the credit agreement but is also designated as an administrative agent on behalf of banks that may, from time to time in the future, join the credit agreement as lenders. In connection with this transaction, we entered into a guarantee in favor of the administrative agent for the benefit of the banks, pursuant to which we agreed to guarantee Ormat Nevada's obligations under the credit agreement. Ormat Nevada's obligations under the credit agreement are otherwise unsecured.

There are various restrictive covenants under the credit agreement, including a requirement for Ormat Nevada to comply with the following financial ratios, which are measured quarterly: (i) a 12-month debt to EBITDA ratio not to exceed 4.5; (ii) a 12-month debt service coverage ratio of not less than 1.35; and (iii) a distribution leverage ratio not to exceed 2.0. As of September 30, 2018: (i) the actual 12-month debt to EBITDA ratio was 2.92; (ii) the 12-month debt service coverage ratio was 3.11; and (iii) the distribution leverage ratio was 1.31. In addition, there are restrictions on dividend distributions in the event of a payment default or noncompliance with such financial ratios, and subject to specified carve-outs and exceptions, a negative pledge on the assets of Ormat Nevada in favor of Union Bank.

As of September 30, 2018, letters of credit in the aggregate amount of \$30.3 million remain issued and outstanding under this committed credit agreement with Union Bank.

**HSBC.** In May 2013, Ormat Nevada entered into a credit agreement with HSBC Bank USA, N.A. ("HSBC") for one year with annual renewals. The current expiration date of the credit facility is August 31, 2019. The aggregate amount available under the credit agreement is \$35.0 million. Other than \$10.0 million of this credit facility which may be drawn for our working capital needs, this credit facility is limited to the issuance, extension, modification or amendment of letters of credit. HSBC is currently the sole lender and issuing bank under the credit agreement but is also designated as an administrative agent on behalf of banks that may, from time to time in the future, join the credit agreement as lenders. In connection with this transaction, we entered into a guarantee in favor of the administrative agent for the benefit of the banks, pursuant to which we agreed to guarantee Ormat Nevada's obligations under the credit agreement. Ormat Nevada's obligations under the credit agreement are otherwise unsecured.

There are various restrictive covenants under the credit agreement, including a requirement to comply with the following financial ratios, which are measured quarterly: (i) a 12-month debt to EBITDA ratio not to exceed 4.5; (ii) a 12-month debt service coverage ratio of not less than 1.35; and (iii) a distribution leverage ratio not to exceed 2.0. As of September 30, 2018: (i) the actual 12-month debt to EBITDA ratio was 2.92; (ii) the 12-month debt service coverage ratio was 3.11; and (iii) the distribution leverage ratio was 1.31. In addition, there are restrictions on dividend distributions in the event of a payment default or noncompliance with such financial ratios, and subject to specified carve-outs and exceptions, a negative pledge on the assets of Ormat Nevada in favor of HSBC.

As of September 30, 2018, letters of credit in the aggregate amount of \$30.0 million remain issued and outstanding under this committed credit agreement.

**CHUBB Surety Bond.** In May 2017, the Company entered into a surety bond agreement (the "Surety Agreement") with Chubb Limited ("Chubb") pursuant to which the Company may request that Chubb issue up to an aggregate \$200.0 million of surety bonds with respect to the contractual obligations of the Company and its subsidiaries in exchange for bank letters of credit or as otherwise may be required. There is no expiration date for the Surety Agreement, but it may be terminated by the Company at any time upon twenty days' prior written notice to Chubb. Delivery of such termination notice will not affect any surety bonds issued and outstanding prior to the date on which such notice is delivered. As of September 30, 2018, Chubb issued a surety bond in the amount of \$123.9 million under the Surety Agreement, primarily in respect of the Company's obligations under its PPA with SCPA.

**Other Banks.** We also have committed credit agreements with five other commercial banks for an aggregate amount of \$373.0 million. Under the terms of these credit agreements, we or our Israeli subsidiary, OSL, can request (i) extensions of credit in the form of loans and/or the issuance of one or more letters of credit in the amount of up to \$233.0 million and (ii) the issuance of one or more letters of credit in the amount of up to \$140.0 million. The credit agreements mature between March 2019 and September 2019. Loans and draws under the credit agreements or under any letters of credit will bear interest at the applicable bank's cost of funds plus a margin. As of September 30, 2018, \$159.5 million in the aggregate was outstanding under these credit agreements. As of September 30, 2018 an additional \$50 million was outstanding under non committed lines we have with such banks.

As of September 30, 2018, letters of credit with an aggregate stated amount of \$155.0 million were issued and outstanding under these credit agreements.

***Letters of Credits under the Credit Agreements***

Some of our customers require our project subsidiaries to post letters of credit in order to guarantee their respective performance under relevant contracts. We are also required to post letters of credit to secure our obligations under various leases and licenses and may, from time to time, decide to post letters of credit in lieu of cash deposits in reserve accounts under certain financing arrangements. In addition, OSL is required from time to time to post performance letters of credit in favor of our customers with respect to orders of products.

As of September 30, 2018, committed letters of credit in the aggregate amount of \$215.3 million remained issued and outstanding under the credit agreements with Union Bank, HSBC and five of the commercial banks as described under "Credit Agreements".

***Senior Unsecured Bonds.*** We issued approximately \$142.0 million aggregate principal amount of senior unsecured bonds in August 2010 and an additional \$107.5 million aggregate principal amount of senior unsecured bonds in February 2011. Subject to early redemption, the principal of the bonds was repayable in a single bullet payment upon the final maturity of the bonds on August 1, 2017. The bonds bore interest at a fixed rate of 7.00%, payable semi-annually. The bonds that we issued in February 2011 were issued at a premium which reflected an effective fixed interest rate of 6.75%.

On September 8, 2016, the Company concluded an auction tender and accepted subscriptions for \$204.0 million aggregate principal amount of two tranches of senior unsecured bonds (approximately \$67.0 million aggregate principal amount of "Series 2 Bonds" and approximately \$137 million aggregate principal amount of "Series 3 Bonds"). The proceeds from the Series 2 Bonds and Series 3 Bonds were used on September 29, 2016 to prepay the Company's \$250 million senior unsecured bonds described above.

The Series 2 Bonds will mature in September 2020 and bear interest at a fixed rate of 3.7% per annum, payable semi-annually. The Series 3 Bonds will mature in September 2022 and bear interest at a fixed rate of 4.45% per annum, payable semi-annually. The Series 2 Bonds and Series 3 Bonds will be repaid at maturity in a single bullet payment, unless earlier prepaid by the Company pursuant to the terms and conditions of the trust instrument that governs such bonds. Both tranches received a rating of iIA+ from by Standard and Poor's Global Ratings Maalot Ltd. in Israel with a stable outlook.

***Senior Unsecured Loan.*** On March 22, 2018 the Company entered into a definitive loan agreement (the "Migdal Loan Agreement") with Migdal Insurance Company Ltd., Migdal Makefet Pension and Provident Funds Ltd. and Yozma Pension Fund of Self-Employed Ltd., all entities within the Migdal Group, a leading insurance company and institutional investor in Israel. The Migdal Loan Agreement provides for a loan by the lenders to the Company in an aggregate principal amount of \$100.0 million (the "Migdal Loan"). The Migdal Loan will be repaid in 15 semi-annual payments of \$4.2 million each, commencing on September 15, 2021, with a final payment of \$37.0 million on March 15, 2029. The Migdal Loan bears interest at a fixed rate of 4.8% per annum, payable semi-annually, subject to adjustment in certain circumstances as described below.

The Loan is subject to early redemption by the Company prior to maturity from time to time (but not more frequently than once per quarter) and at any time in whole or in part, at a redemption price set forth in the Migdal Loan Agreement. If the rating of the Company is downgraded to "iIA-" (or equivalent), of any of Standard and Poor's, Moody's or Fitch (whenever in Israel or outside of Israel) (each a "Credit Rating Agency"), the interest rate applicable to the Migdal Loan will increase by 0.50%. If the rating of the Company is further downgraded to a lower level by any Credit rating Agency, the interest rate applicable to the Migdal Loan will be increased by 0.25% for each additional downgrade. In no event will the cumulative increase in the interest rate applicable to the Loan exceed 1% regardless of the cumulative rating downgrade. A subsequent upgrade or reinstatement of a rating by any Credit Rating Agency will reduce the interest rate applicable to the Migdal Loan by 0.25% for each upgrade (but in no event will the interest rate applicable the Migdal Loan fall below the base interest rate of 4.8%). Additionally, if the ratio between short-term and long-term debt to financial institutions and bondholders, deducting cash and cash equivalents to EBITDA is equal to or higher than 4.5, the interest rate on all amounts then outstanding under the Migdal Loan shall be increased by 0.5% per annum over the interest rate then-applicable to the Migdal Loan.

The Migdal Loan constitutes senior unsecured indebtedness of the Company and will rank equally in right of payment with any existing and future senior unsecured indebtedness of the Company, and effectively junior to any existing and future secured indebtedness, to the extent of the security therefore.

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The Migdal Loan Agreement includes various affirmative and negative covenants, including a covenant that the Company maintain (i) a debt to adjusted EBITDA ratio below 6, (ii) a minimum equity amount (as shown on its consolidated financial statements, excluding noncontrolling interests) of not less than \$650 million, and (iii) an equity attributable to Company's stockholders to total assets ratio of not less than 25%. In addition, the Migdal Loan Agreement restricts the Company from making dividend payments if its equity falls below \$800 million and otherwise restricts dividend payments in any one year to not more than 50% of the net income of the Company of such year as shown on the Company's consolidated annual financial statements as long as any of the Company's bonds issued in Israel prior to March 27, 2018 remain outstanding. The Migdal Loan Agreement includes other customary affirmative and negative covenants and events of default.

*Loan Agreement with DEG (The Olkaria III Complex).* OrPower 4 entered into a project financing loan (the "DEG Loan") to refinance its investment in Plant 1 of the Olkaria III complex located in Kenya with a group of European development finance institutions arranged by Deutsche Investitions-und Entwicklungsgesellschaft mbH (DEG). The DEG Loan will mature on December 15, 2018, and is payable in 19 equal semi-annual installments. Interest on the loan was variable based on 6-month LIBOR plus 4.0%. We fixed the interest rate on most of the loan at 6.90%. In September 2017, the Company prepaid the outstanding amount of \$11.8 million of the DEG Loan, plus an additional prepayment fee of \$0.1 million.

On October 20, 2016, OrPower 4 entered into a new \$50 million subordinated loan agreement with DEG (the "DEG 2 Loan Agreement") and on December 21, 2016, OrPower 4 completed a drawdown of the full loan commitment amount of \$50 million, which bears interest at a fixed interest rate of 6.28% for the duration of the loan (the "DEG 2 Loan"). The DEG 2 Loan, which matures on June 21, 2028, will be repaid in 20 equal semi-annual principal installments commencing December 21, 2018. Proceeds of the DEG 2 Loan were used by OrPower 4 to refinance Plant 4 of the Olkaria III Complex, which was originally financed using equity. The DEG 2 Loan is subordinated to the senior loan provided by OPIC for Plants 1-3 of the Olkaria III Complex. The DEG 2 Loan is guaranteed by the Company.

Under the DEG 2 Loan Agreement, OrPower 4 may prepay at any time all, or from time to time any part of the DEG 2 Loan in an amount equal to at least \$5 million or such lesser amount as may remain outstanding under the DEG 2 Loan at 100% of the principal amount to be prepaid plus the applicable make-whole amount and certain prepayment premium amount determined for the prepayment date with respect to such principal amount. In certain events, OrPower 4 must make mandatory prepayments of the DEG 2 Loan at 100% of the principal amount to be prepaid plus the applicable make-whole amount and certain prepayment premium amount determined for the prepayment date with respect to such principal amount. The DEG 2 Loan Agreement requires OrPower 4 to comply with certain covenants, including, among others, restrictions on the incurrence of indebtedness or liens. The DEG 2 Loan Agreement also contains customary events of default.

As of September 30, 2018, \$50.0 million is outstanding under the DEG 2 Loan.

### ***Restrictive covenants***

Our obligations under the credit agreements, the loan agreements, and the trust instrument governing the bonds, described above, are unsecured, but we are subject to a negative pledge in favor of the banks and the other lenders and certain other restrictive covenants. These include, among other things, a prohibition on: (i) creating any floating charge or any permanent pledge, charge or lien over our assets without obtaining the prior written approval of the applicable lenders; (ii) guaranteeing the liabilities of any third party without obtaining the prior written approval of the applicable lenders; and (iii) selling, assigning, transferring, conveying or disposing of all or substantially all of our assets, or a change of control in our ownership structure. Some of the credit agreements, the term loan agreements, and the trust instrument contain cross-default provisions with respect to other material indebtedness owed by us to any third party. In some cases, we have agreed to maintain certain financial ratios, which are measured quarterly, such as: (i) equity of at least \$600.0 million and in no event less than 25% of total assets; (ii) 12-month debt, net of cash, cash equivalents, and short-term bank deposits, to Adjusted EBITDA ratio not to exceed 6.0; and (iii) dividend distributions not to exceed 35% of net income in any calendar year. As of September 30, 2018: (i) total equity was \$1,429.7 million and the actual equity to total assets ratio was 46.7% and (ii) the 12-month debt, net of cash and cash equivalents, to Adjusted EBITDA ratio was 3.44. During the nine months ended September 30, 2018, we distributed interim dividends in an aggregate amount of \$21.8 million. The failure to perform or observe any of the covenants set forth in such agreements, subject to various cure periods, would result in the occurrence of an event of default and would enable the lenders to accelerate all amounts attributable under each such agreement.

In May 2018, the Company announced it would be restating its second, third and fourth quarter financial statements and its full-year 2017 financial statements. In connection with the Company's restatement, the Company delayed the filing of its Form 10-Q for the first quarter of 2018. Covenants in certain of the Company's debt agreements require timely filing of quarterly financial statements and the Company received waivers to extend the period required to file the quarterly consolidated financial statements for the three months ended March 31, 2018. However, the deeds of trust governing the Company's Series 2 Bonds and Series 3 Bonds contained a June 14, 2018 filing deadline for the filing of the quarterly financial statements for the three months ended March 31, 2018. Following the filing of such condensed consolidated financial statements and the filing of the restated consolidated financial statements for the fiscal year ended December 31, 2017 and the restated condensed consolidated financial statements for the second and third quarters of 2017, the Company was in compliance with the reporting covenants and all other covenants under their debt facilities.

**Future minimum payments**

As of September 30, 2018, future minimum payments under long-term obligations, excluding revolving credit lines with commercial banks and lease payments under the Puna lease transaction described below, are as follows:

	<b>(Dollars in thousands)</b>
<b>Year ending December 31:</b>	
2018	\$ 18,965
2019	59,987
2020	127,826
2021	55,846
2022	197,715
Thereafter	575,066
Total	<u>\$ 1,035,405</u>

**Puna Power Plant Lease Transactions**

In May 2005, our subsidiary Puna Geothermal Venture (“PGV”), entered into a transaction involving the original geothermal power plant of the Puna complex located on the Big Island (the “Puna Power Plant”).

Pursuant to a 31-year head lease (the “Head Lease”), PGV leased the Puna Power Plant to an unrelated lessor (the “Puna Lessor”) in return for prepaid lease payments of \$83.0 million. The carrying value of the leased assets as of September 30, 2018 was \$20.3 million, net of accumulated depreciation of \$32.6 million. The Puna Lessor simultaneously leased back the Puna Power Plant to PGV under a 23-year lease (the Project Lease). PGV’s rent obligations under the Project Lease will be paid solely from revenues generated by the Puna Power Plant under a PPA that PGV has with HELCO. The Head Lease and the Project Lease are non-recourse lease obligations. PGV’s rights in the geothermal resource and the related PPA have not been leased to the Puna Lessor as part of the Head Lease but are part of the Puna Lessor’s security package.

The transaction was completed with financing parties by means of a leveraged lease transaction. A secondary stage of the lease transaction relating to two new production and injection geothermal wells that PGV drilled in the second half of 2005 was completed on December 30, 2005.

For information related to the Kilauea volcano eruption near our geothermal power plant complex in Puna, see Note 1 to the condensed consolidated financial statements.

There are various restrictive covenants under the lease agreements, including a requirement to have certain reserve funds that need to be managed by the indenture trustee in accordance with certain balance requirements. Such reserve funds amounted to \$5.9 million and \$7.9 million as of September 30, 2018 and December 31, 2017, respectively, and were included in restricted cash accounts in the consolidated balance sheets and were classified as current as they were used for current payments.

**Opal Transaction**

On December 16, 2016, Ormat Nevada entered into an equity contribution agreement (the “Equity Contribution Agreement”) with OrLeaf LLC (“OrLeaf”) and JPM Capital Corporation (“JPM”) with respect to Opal Geo. Also, on December 16, 2016, OrLeaf, a newly formed limited liability company formed by Ormat Nevada and ORPD LLC, entered into an amended and restated limited liability company agreement of Opal Geo (the “LLC Agreement”) with JPM. The transactions contemplated by the Equity Contribution Agreement and LLC Agreement will allow the Company to monetize PTCs and certain other tax benefits relating to the operation of five geothermal power plants located in Nevada.

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In connection with the transactions contemplated by the Equity Contribution Agreement and the LLC Agreement, Ormat Nevada transferred its indirect ownership interest in the McGinness Hills (Phase I and Phase II), Tuscarora, Jersey Valley and Don A. Campbell Phase 2 (“DAC 2”) geothermal power plants to Opal Geo. Prior to such transfer, Ormat Nevada held an approximately 63.25% indirect ownership interest in DAC 2 through ORPD LLC, a joint venture between Ormat Nevada and Northleaf, and held, directly or indirectly, a 100% ownership interest in the remaining geothermal power plants that were transferred to Opal Geo.

Pursuant to the Equity Contribution Agreement, JPM contributed approximately \$62.1 million to Opal Geo in exchange for 100% of the Class B Membership Interests of Opal Geo. JPM also agreed to make deferred capital contributions to Opal Geo based on the amount of electricity generated by the DAC 2 and McGinness Hills Phase II power plants which are eligible for the PTC. The Company expects the aggregate amount of JPM’s deferred capital contributions to equal approximately \$21 million and to be paid over time covering the period through December 31, 2022. In the first quarter of 2018 we received \$4.1 million.

Under the LLC Agreement, until December 31, 2022, OrLeaf will receive distributions of 97.5% of any distributable cash generated by operation of the power plants while JPM will receive distributions of 2.5% of any distributable cash generated by operation of the power plants. Unless JPM has already achieved its target internal rate of return on its investment in Opal Geo, from December 31, 2022 until JPM has achieved its target internal rate of return, JPM will receive 100% of any distributable cash generated by operation of the power plants. Thereafter, OrLeaf will receive distributions of 97.5%, and JPM will receive 2.5%, of any distributable cash generated by operation of the power plants.

Under the LLC Agreement, all items of Opal Geo income and loss, gain, deduction and credit (including the federal PTCs relating to the operation of the two PTC eligible power plants) will be allocated, until JPM has achieved its target internal rate of return on its investment in Opal Geo (and for so long as the two PTC eligible power plants are generating PTCs), 99% to JPM and 1% to OrLeaf, or 5% to JPM and 95% to OrLeaf if PTCs are no longer available to either of the two PTC eligible power plants. Once JPM achieves its target internal rate of return, all items of Opal Geo income and loss, gain, deduction and credit will be allocated 5% to JPM and 95% to OrLeaf.

Under the LLC Agreement, OrLeaf, which owns 100% of the Class A Membership Interests in Opal Geo, will serve as the managing member of Opal Geo and control the day-to-day management of Opal Geo and its portfolio of five power plants. However, in certain limited circumstances (such as bankruptcy of OrLeaf, fraud or gross negligence by OrLeaf) JPM may remove OrLeaf as the managing member of Opal Geo. JPM, as the Class B Member of Opal Geo, has consent and approval rights with respect to certain items that are designated as major decisions for Opal Geo and the five power plants. In addition, by virtue of certain provisions in OrLeaf’s own limited liability company agreement, and consistent with the ORPD LLC formation documents, Northleaf has similar consent and approval rights with respect to OrLeaf’s determination of major decisions pertaining to the DAC 2 power plant. In both cases, these major decisions are generally equivalent to customary minority protection rights. As a result, Ormat Nevada, which serves as the managing member of OrLeaf and as the managing member of ORPD LLC, will effectively retain the day-to-day control and management of Opal Geo and its portfolio of five power plants.

The LLC Agreement contains certain customary restrictions on transfer applicable to both OrLeaf and JPM with respect to their respective Membership Interests in Opal Geo, and also provides OrLeaf with a right of first offer in the event JPM desires to transfer any of its Class B Membership Interests, pursuant to which OrLeaf may purchase such Class B Membership Interests. The LLC Agreement also provides OrLeaf with the option to purchase all of the Class B Membership Interests on either December 31, 2022 or the date that is 9 years after the closing date under the Equity Contribution Agreement at a price equal to the greater of (i) the fair market value of the Class B Membership Interests as of the date of purchase (subject to certain adjustments) and (ii) \$3 million.

Pursuant to the Equity Contribution Agreement, the Company has provided a guaranty for the benefit of JPM of certain of OrLeaf’s indemnification obligations to JPM under the LLC Agreement. In addition, Ormat Nevada also provided a guaranty for the benefit of JPM of all present and future payment and performance obligations of OrLeaf under the LLC Agreement and each ancillary document to which OrLeaf is a party.

JPM’s contribution of approximately \$62.1 million to Opal Geo in exchange for 100% of the Class B Membership Interests of Opal Geo was recorded as a \$3.7 million allocation to noncontrolling interests and a \$58.5 million allocation to liabilities associated with the sale of tax benefits.



***Tungsten Mountain partnership transaction***

On May 17, 2018, Ormat Nevada, through its subsidiary ONGP, entered into agreements with JPM pursuant to which JPM purchased interests in ORNI 43 LLC (“ORNI 43” or the “Project Company”), which will allow the Company to monetize PTCs and certain other tax benefits relating to the operation of the Tungsten Mountain geothermal power plant located in Nevada.

In connection with the transaction, ORNI 43 issued class B membership interests to JPM, in exchange for \$33.4 million. JPM has also undertaken to make deferred capital contributions to the Project Company in the cases where the project will generate more PTCs than the thresholds determined in the agreements.

Ormat Nevada continues to operate and maintain the power plants.

Under the agreements, Prior to the December 31, 2026 (the “Target Flip Date”), Ormat Nevada receives substantially all of the distributable cash flow generated by the project, while JPM receives substantially all of the tax attributes of the project (including PTCs). Following the later of the Target Flip Date and the date in which JPM reaches its target return, Ormat Nevada will receive 97.5% of the distributable cash and 95.0% of the taxable income, on a going forward basis.

On the Target Flip Date, Ormat Nevada has the option to purchase JPM’s interests in ORTP at the then-current fair market value, plus amount that may be needed to cause JPM to reach its target return, if needed. If Ormat Nevada exercises this purchase option, it will become the sole owner of the project again.

***Liquidity Impact of Uncertain Tax Positions***

The Company has a liability associated with unrecognized tax benefits and related interest and penalties in the amount of approximately \$10.1 million as of September 30, 2018. This liability is included in long-term liabilities in our condensed consolidated balance sheet because we generally do not anticipate that settlement of the liability will require payment of cash within the next twelve months. We are not able to reasonably estimate when we will make any cash payments required to settle this liability.

***Dividends***

The following are the dividends declared by us since September 30, 2016:

<b>Date Declared</b>	<b>Dividend Amount per Share</b>	<b>Record Date</b>	<b>Payment Date</b>
November 7, 2016	\$ 0.07	November 21, 2016	December 6, 2016
February 28, 2017	\$ 0.17	August 16, 2016	August 30, 2016
May 8, 2017	\$ 0.08	November 21, 2016	December 6, 2016
August 3, 2017	\$ 0.08	March 15, 2017	March 29, 2017
November 7, 2017	\$ 0.08	May 22, 2017	May 31, 2017
March 1, 2018	\$ 0.23	August 15, 2017	August 29, 2017
May 7, 2018	\$ 0.1	November 21, 2017	December 5, 2017
August 7, 2018	\$ 0.1	March 14, 2018	March 29, 2018
August 7, 2018	\$ 0.10	May 21, 2018	May 30, 2018
November 6, 2018	\$ 0.10	August 21, 2018	August 29, 2018

***Historical Cash Flows***

The following table sets forth the components of our cash flows for the periods indicated:

	<b>Nine Months Ended September 30,</b>	
	<b>2018</b>	<b>2017</b>
	<b>(Dollars in thousands)</b>	
Net cash provided by operating activities	\$ 103,156	\$ 166,533
Net cash used in investing activities	(291,550)	(253,273)
Net cash provided by (used in) financing activities	219,824	(57,965)
Net change in cash and cash equivalents and restricted cash and cash equivalents	31,430	(144,705)

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### *For the Nine Months Ended September 30, 2018*

Net cash provided by operating activities for the nine months ended September 30, 2018 was \$103.2 million, compared to \$166.5 million for the nine months ended September 30, 2017. The net decrease of \$63.4 million was primarily due to: (i) a decrease in accounts payable and accrued expenses of \$50.3 million in the nine months ended September 30, 2018, compared to \$3.7 million in the nine months ended September 30, 2017, mainly due to a withholding tax payment of approximately \$44 million due to a distribution from OSL as a result of the change in our assertion on unrepatriated earnings of Ormat Systems to the U.S. in the second quarter of 2017, as discussed above.

Net cash used in investing activities for the nine months ended September 30, 2018 was \$291.6 million, compared to \$253.3 million for the nine months ended September 30, 2017. The principal factors that affected our net cash used in investing activities during the nine months ended September 30, 2018 were: (i) capital expenditures of \$200.7 million, primarily for our facilities under construction; (ii) cash paid for acquisition of controlling interest in USG, net of cash acquired of \$95.1 million; and (iii) an investment in an unconsolidated company of \$3.8 million. The principal factors that affected our net cash used in investing activities during the nine months ended September 30, 2017 were: (i) capital expenditures of \$177.4 million, primarily for our facilities under construction; (ii) \$35.3 million net cash paid for the acquisition of our Viridity business; and (iii) an investment in an unconsolidated company of \$37.8 million.

Net cash provided by financing activities for the nine months ended September 30, 2018 was \$219.8 million, compared to \$58.0 million net cash used in financing activities for the nine months ended September 30, 2017. The principal factors that affected the net cash provided by financing activities during the nine months ended September 30, 2018 were (i) \$100.0 million of proceeds from a senior unsecured loan, (ii) net proceeds of \$158.0 million from our revolving credit lines with commercial banks which were used for capital expenditures, and (iii) proceeds from sale of limited liability company interest in Tungsten, net of transaction costs of \$32.4 million, partially offset by (i) the repayment of long-term debt in the amount of \$41.9 million, (ii) a \$21.8 million cash dividend paid and (iv) \$9.6 million cash paid to noncontrolling interest. The principal factors that affected our net cash used in financing activities during the nine months ended September 30, 2017, were (i) the repayment of long-term debt in the amount of \$55.2 million, (ii) a \$16.6 million cash dividend paid and (iii) \$18.0 million cash paid to noncontrolling interest and (iv) \$14.3 million of cash paid to repurchase our OFC Senior Secured Notes, partially offset by a net increase of \$33.9 million against our revolving lines of credit with commercial banks.

### ***Non-GAAP Measures: EBITDA and Adjusted EBITDA***

We calculate EBITDA as net income before interest, taxes, depreciation and amortization. We calculate Adjusted EBITDA as net income before interest, taxes, depreciation and amortization, adjusted for (i) termination fees, (ii) impairment of long-lived assets, (iii) write-off of unsuccessful exploration activities, (iv) any mark-to-market gains or losses from accounting for derivatives, (v) merger and acquisition transaction costs (vi) stock-based compensation, (vii) gains or losses from extinguishment of liability, (viii) gains or losses on sales of subsidiaries and property, plant and equipment and (ix) other unusual or non-recurring items. EBITDA and Adjusted EBITDA are not measurements of financial performance or liquidity under accounting principles generally accepted in the U.S. (U.S. GAAP) and should not be considered as an alternative to cash flow from operating activities or as a measure of liquidity or as an alternative to net earnings as indicators of our operating performance or any other measures of performance derived in accordance with U.S. GAAP. EBITDA and Adjusted EBITDA are presented because we believe they are frequently used by securities analysts, investors and other interested parties in the evaluation of a company's ability to service and/or incur debt. However, other companies in our industry may calculate EBITDA and Adjusted EBITDA differently than we do.

Net income for the three and nine months ended September 30, 2018 was \$10.1 million and \$87.0 million, respectively, compared to \$27.6 million and \$79.0 million for the three and nine months ended September 30, 2017, respectively.

Adjusted EBITDA for the three and nine months ended September 30, 2018 was \$75.6 million and \$254.8 million, respectively, compared to \$76.4 million and \$256.4 million for the three and nine months ended September 30, 2017, respectively.

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The following table reconciles Net income to EBITDA and Adjusted EBITDA for the three and nine-month periods ended September 30, 2018 and 2017:

	<u>Three Months Ended September 30,</u>		<u>Nine Months Ended September 30,</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>
Net income	\$ 10,107	\$ 27,559	\$ 87,022	\$ 79,022
Adjusted for:				
Interest expense, net (including amortization of deferred financing costs)	18,486	11,437	48,374	40,294
Income tax provision	1,184	6,224	3,347	49,993
Minority interest in earnings of subsidiaries	-	-	-	-
Adjustment to investment in an unconsolidated company: our proportionate share in interest expense, tax and depreciation and amortization in Sarulla	3,784	-	11,768	-
Depreciation and amortization	33,687	25,751	94,983	77,041
EBITDA	<u>\$ 67,248</u>	<u>\$ 70,971</u>	<u>\$ 245,494</u>	<u>\$ 246,350</u>
Mark-to-market gains or losses from accounting for derivative	(297)	1,663	1,202	(800)
Stock-based compensation	3,559	1,861	7,382	7,204
Gain on sale of subsidiary and property, plant and equipment	-	-	-	-
Insurance proceeds in excess of assets carrying value	-	-	(7,150)	-
Termination fee	4,973	-	4,973	-
Impairment of long-lived assets	-	-	-	-
Loss from extinguishment of liability	-	1,950	-	1,950
Merger and acquisition transaction costs	120	-	2,790	1,700
Settlement expenses	-	-	-	-
Write-off of unsuccessful exploration activities	-	-	119	-
Adjusted EBITDA	<u>\$ 75,603</u>	<u>\$ 76,445</u>	<u>\$ 254,810</u>	<u>\$ 256,404</u>

On May 2014, the Sarulla consortium (“SOL”) closed \$1,170 million in financing. As of September 30, 2018, the credit facility has an outstanding balance of \$1,142.3 million. Our proportionate share in SOL credit facility is \$145.6 million.

**Capital Expenditures**

Our capital expenditures primarily relate to: (i) the development and construction of new power plants, (ii) the enhancement of our existing power plants; and (iii) investment in activities under our strategic plan.

The following is an overview of projects that are fully released for construction:

McGinness Hills 3 Power Plant (Nevada). We are currently developing the 48 MW McGinness\_Hills\_3 geothermal power plant in Lander County, Nevada that will be added to the McGinness complex. Construction is at its final stages. Commercial operation is expected during the fourth quarter of 2018.

Steamboat Hills Power Plant (Nevada). We are planning to replace the old power plant with new equipment that will eventually increase the capacity by more than 16 MW. Engineering work has already started, and we expect commercial operation in 2020.

Tungsten Solar power plant (Nevada). We are currently developing a Solar PV power plant adjacent to our geothermal Tungsten power plant in Nevada. The project is expected to generate approximately 7 AC MW that will be used for the ancillary needs of the power plant and will free similar MW to be sold from the geothermal resource to SCPPA under the portfolio PPA. Engineering and procurement work are ongoing. We expect commercial operation at the beginning of the second quarter of 2019.

Amergin Storage project (New Jersey). We are developing two 20MW/20MWh utility scale, in-front-of-the-meter battery energy storage systems (BESS) located in Plumsted Township and Alpha, New Jersey. Construction is ongoing. One system is expected to come online at the end of 2018 and the second system is expected to come online in the first quarter of 2019.

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The following is an overview of projects that are in initial stages of construction:

***Carson Lake Project.*** We plan to develop the 10 MW Carson Lake project on Bureau of Land Management (BLM) leases located in Churchill County, Nevada. We drilled one well in 2016 that did not meet our commercial criteria and another in 2017 that tested favorably. Planning is in process for next steps including a flow test to evaluate reservoir volume. We signed a Small Generator Interconnection Agreement with NV Energy in December 2017. Management decided to hold off on additional flow testing or drilling until 2019.

***CD 4 Project.*** We plan to develop a 20 MW to 30 MW project at the Mammoth complex on primarily BLM leases. We have completed two production wells, one of which was previously considered an injection well. In 2017 we drilled a core well to begin baseline monitoring, as required by our permit. Continued drilling is planned for 2018. We signed a Wholesale Distribution Access Tariff Cluster Large Generator Interconnection Agreement with Southern California Edison in December 2017. Project construction is on hold pending PPA signing.

We have estimated approximately \$336.0 million in capital expenditures for construction of new projects and enhancements to our existing power plants, of which we have invested approximately \$143.0 million as of September 30, 2018. We expect to invest approximately \$22.0 million of the total amount during the remainder of 2018 and the remaining of approximately \$171.0 million thereafter.

In addition, we estimate approximately \$27.3 million in additional capital expenditures in the remainder of 2018 to be allocated as follows: (i) \$12.0 million for maintenance capital expenditures to our operating power plants; (ii) \$13.8 million for the construction and development of storage projects; and (iii) \$1.5 million for enhancement to our production facilities.

In the aggregate, we estimate our total capital expenditures for the remainder of 2018 will be approximately \$49.3 million.

### ***Exposure to Market Risks***

Based on current conditions, we believe that we have sufficient financial resources to fund our activities and execute our business plans. However, the cost of obtaining financing for our project needs may increase significantly or such financing may be difficult to obtain.

We, like other power plant operators, are exposed to electricity price volatility risk. Our exposure to such market risk is currently limited because many of our long-term PPAs (except for the 25 MW PPA for the Puna complex and the between 30 MW and 40 MW PPAs in the aggregate for the Heber 2 power plant in the Heber complex, and the G2 power plant in the Mammoth complex) have fixed or escalating rate provisions that limit our exposure to changes in electricity prices.

The energy payments under the PPAs of the Heber 2 power plant in the Heber complex and the G2 power plant in the Mammoth complex are determined by reference to the relevant power purchaser's SRAC. A decline in the price of natural gas will result in a decrease in the incremental cost that the power purchaser avoids by not generating its electrical energy needs from natural gas, or by reducing the price of purchasing its electrical energy needs from natural gas power plants, which in turn will reduce the energy payments that we may charge under the relevant PPA for these power plants. The Puna complex is currently benefiting from energy prices which are higher than the floor under the 25 MW PPA for the Puna complex as a result of the high fuel costs that impact HELCO's avoided costs.

As of September 30, 2018, 96.4% of our consolidated long-term debt was fixed rate debt and therefore was not subject to interest rate volatility risk. As of such date, 3.6% of our long-term debt was floating rate debt, exposing us to interest rate risk in connection therewith. As of September 30, 2018, \$37.0 million of our long-term debt remained subject to some interest rate risk.

We currently maintain our surplus cash in short-term, interest-bearing bank deposits, money market securities and commercial paper (with a minimum investment grade rating of AA by Standard & Poor's Ratings Services).

Our cash equivalents are subject to interest rate risk. Fixed rate securities may have their market value adversely impacted by a rise in interest rates, while floating rate securities may produce less income than expected if interest rates fall. As a result of these factors, our future investment income may fall short of expectations because of changes in interest rates or we may suffer losses in principal if we are forced to sell securities that decline in market value because of changes in interest rates.

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We are also exposed to foreign currency exchange risk, in particular the fluctuation of the U.S. dollar versus the Israeli shekel and euro. Risks attributable to fluctuations in currency exchange rates can arise when we or any of our foreign subsidiaries borrow funds or incur operating or other expenses in one type of currency but receive revenues in another. In such cases, an adverse change in exchange rates can reduce such subsidiary's ability to meet its debt service obligations, reduce the amount of cash and income we receive from such foreign subsidiary, or increase such subsidiary's overall expenses. Risks attributable to fluctuations in foreign currency exchange rates can also arise when the currency denomination of a particular contract is not the U.S. dollar. Substantially all of our PPAs in the international markets are either U.S. dollar-denominated or linked to the U.S. dollar except for our operations on Guadeloupe, where we own and operate the Bouillante power plant which sells its power under a Euro-denominated PPA with Électricité de France S.A. Our construction contracts from time to time contemplate costs which are incurred in local currencies. The way we often mitigate such risk is to receive part of the proceeds from the contract in the currency in which the expenses are incurred. Currently, we have forward contracts in place to reduce our foreign currency exposure and expect to continue to use currency exchange and other derivative instruments to the extent we deem such instruments to be the appropriate tool for managing such exposure. We do not believe that our exchange rate exposure has or will have a material adverse effect on our financial condition, results of operations or cash flows.

We performed a sensitivity analysis on the fair values of our long-term debt obligations, and foreign currency exchange forward contracts. The foreign currency exchange forward contracts listed below principally relate to trading activities. The sensitivity analysis involved increasing and decreasing forward rates at September 30, 2018 and December 31, 2017 by a hypothetical 10% and calculating the resulting change in the fair values.

At this time, the development of our strategic plan has not exposed us to any additional market risk. However, as the implementation of the plan progresses, we may be exposed to additional or different market risks.

The results of the sensitivity analysis calculations as of September 30, 2018 and December 31, 2017 are presented below:

Risk	Assuming a 10% Increase in Rates		Assuming a 10% Decrease in Rates		Change in the Fair Value of
	September 30, 2018	December 31, 2017	September 30, 2018	December 31, 2017	
	(Dollars in thousands)				
Foreign Currency	(2,435)	(5,181)	2,977	6,332	Foreign currency forward contracts
Interest Rate	(168)	(193)	170	195	Orcal Senior Secured Notes
Interest Rate	(6,277)	(6,393)	6,512	6,662	OFC 2 Senior Secured Notes
Interest Rate	(6,357)	(6,710)	6,658	7,015	OPIC Loan
Interest Rate	(3,349)	(3,678)	3,425	3,766	Senior Unsecured Bonds
Interest Rate	(1,296)	(1,384)	1,352	1,442	DEG 2 Loan
Interest Rate	(2,435)	(2,476)	2,562	2,596	DAC 1 Senior Secured Notes
Interest Rate	(719)	<sup>(1)</sup>	749	<sup>(1)</sup>	Amatitlan Loan
Interest Rate	(3,055)	-	3,187	-	Migdal Loan
Interest Rate	(1,339)	-	1,437	-	San Emidio Loan
Interest Rate	(1,222)	-	1,271	-	DOE Loan
Interest Rate	(441)	-	455	-	Idaho Holdings Loan
Interest Rate	(153)	(171)	158	177	Other long-term loans

<sup>(1)</sup> The application of a 10% increase and decrease to the interest rate did not exceed the minimum rate as set in the loan agreement.

## **Effect of Inflation**

We do not expect that inflation will be a significant risk in the near term, given the current global economic conditions, however, that could change in the future. To address rising inflation, some of our contracts include certain provisions that mitigate inflation risk.

In connection with the Electricity segment, none of our U.S. PPAs are directly linked to the Consumer Price Index (CPI). Inflation may directly impact an expense we incur for the operation of our projects, thereby increasing our overall operating costs and reducing our profit and gross margin. The negative impact of inflation may be partially offset by price adjustments built into some of our PPAs that could be triggered upon such occurrences. The energy payments pursuant to our PPAs for some of our power plants such as the Brady power plant, the Steamboat 2 and 3 power plants and the McGinness complex increase every year through the end of the relevant terms of such agreements, though such increases are not directly linked to the CPI or any other inflationary index. Lease payments are generally fixed, while royalty payments are generally calculated as a percentage of revenues and therefore are not significantly impacted by inflation. In our Product segment, inflation may directly impact fixed and variable costs incurred in the construction of our power plants, thereby increasing our operating costs in the Product segment. We are more likely to be able to offset all or part of this inflationary impact through our project pricing. With respect to power plants that we build for our own electricity production, inflationary pricing may impact our operating costs which may be partially offset in the pricing of the new long-term PPAs that we negotiate.

## **Concentration of Credit Risk**

Our credit risk is currently concentrated with the following major customers: SCPPA, Kenya Power and Lighting Company (KPLC), Sierra Pacific Power Company and Nevada Power Company (subsidiaries of NV Energy). If any of these electric utilities fails to make payments under its PPAs with us, such failure would have a material adverse impact on our financial condition. Also, by implementing our multi-year strategic plan we may be exposed, by expanding our customer base, to different credit profile customers than our current customers.

Sierra Pacific Power Company and Nevada Power Company accounted for 13.6% and 16.3% for the three months ended September 30, 2018 and 2017, respectively, and for 15.7% and 17.4% for the nine months ended September 30, 2018 and 2017, respectively.

SCPPA accounted for 13.7% and 9.1% for the three months ended September 30, 2018 and 2017, respectively, and for 14.9% and 8.9% for the nine months ended September 30, 2018 and 2017, respectively.

KPLC accounted for 18.6% and 17.6% for the three months ended September 30, 2018 and 2017, respectively, and 16.7% and 15.7% for the nine months ended September 30, 2018 and 2017, respectively.

## **Government Grants and Tax Benefits**

The federal government encourages production of electricity from wind, Solar and geothermal resources through certain tax subsidies. For a new geothermal power plant in the U.S. that started construction by December 31, 2017, we are permitted to claim an investment tax credit for 30 percent of the project cost in the year the project is put in service or production tax credits over time on the power produced. The production-based credits, which in 2017 were 2.4 cents per kWh, are adjusted annually for inflation and may be claimed for 10 years on the net electricity output sold to third parties after the project is first placed in service. Any project that started construction by December 2017 must ordinarily be put in service within four years after the end of the year in which construction started to qualify for tax credits at these rates. For a new geothermal power plant in the U.S. that started construction after 2017, we are permitted to claim an investment tax credit of 10 percent of the project cost.

New solar projects that are under construction by December 2019 will qualify for a 30 percent investment tax credit. The credit will fall to 26 percent for projects starting construction in 2020 and 22 percent for projects starting construction in 2021. Projects that are under construction before these deadlines must be placed in service by December 31, 2023 to qualify for investment tax credits at these rates. Solar projects placed in service after December 31, 2023 will only qualify for a 10 percent investment tax credit, on par with the permanent credit provided to geothermal. Under current tax rules, any unused tax credit has a one-year carry back and a twenty-year carry forward.

We are also permitted to depreciate, or write off, most of the cost of the plant. In cases where we claim the one-time 30% (or 10%) tax credit, our tax basis in the plant that we can recover through depreciation is reduced by one-half of the tax credit. In cases where we claim the production tax credit, there is no reduction in the tax basis for depreciation. Projects that are placed in service in 2016 and 2017 are eligible for "bonus" depreciation and we will be permitted to write off 50% of the cost of that equipment in the year the power plant is placed in service. Projects placed in service in 2018 would qualify for a 40% bonus and projects placed in service in 2019 would qualify for a 30% bonus. After applying any depreciation bonus that is available, we can write off the remainder of our tax basis in the plant, if any, over five years on an accelerated basis, meaning that more of the cost may be deducted in the first few years than during the remainder of the depreciation period. The Tax Act allows full expensing for certain assets acquired and placed in service after September 27, 2017. We will continue to analyze this new provision under the Tax Act and determine if an election is appropriate as it relates to their business needs.

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OSL received “Benefited Enterprise” status under Israel’s Law for Encouragement of Capital Investments, 1959 (the “Investment Law”), with respect to two of its investment programs through 2011. In January 2011, new legislation amending the Investment Law was enacted. Under the new legislation, a uniform rate of corporate tax will apply to all qualified income of certain industrial companies, as opposed to the previous law’s incentives that are limited to income from a “Benefited Enterprise” during their benefits period. As a result, we now pay a uniform corporate tax rate of 16% with respect to that qualified income.

OSL tax assessment for fiscal years 2010-2014 was finalized and settled in January 2017. The settlement resulted in no impact to income statement due to release of the related uncertain tax position liability.

### **ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The information appearing under the headings “Exposure to Market Risks” and “Concentration of Credit Risk” in Part I, Item 2 of this quarterly report on Form 10-Q is incorporated by reference herein.

### **ITEM 4. CONTROLS AND PROCEDURES**

#### **a. Evaluation of disclosure controls and procedures**

Our management, including our Chief Executive Officer and Chief Financial Officer, has conducted the evaluation of the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) required by Rules 13a-15(b) or 15d-15(b) under the Exchange Act, as amended. Based upon that evaluation, as a result of the material weakness in internal control over financial reporting described below, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective as of September 30, 2018 to ensure that information required to be disclosed in the reports that we file under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC’s rules and forms, and that such information is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure.

#### **Previously Identified Material Weakness in Internal Control Over Financial Reporting**

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis.

We previously disclosed in the 2017 Annual Report the following material weakness which still existed as of September 30, 2018. In connection with the change in our repatriation strategy and the related release of the U.S. income tax valuation allowance in the second quarter of 2017, we did not perform an effective risk assessment related to our internal controls over the accounting for income taxes. As a result, we identified a deficiency in the design of our internal control over financial reporting related to our accounting for income taxes, which resulted in the restatements of the Company’s unaudited condensed consolidated financial statements for the three and six months ended June 30, 2017, the three and nine months ended September 30, 2017, and the restatement of the Company’s consolidated financial statements for the year ended December 31, 2017. Additionally, this control deficiency could result in a misstatement of the aforementioned balances and disclosures that would result in a material misstatement to the interim or annual consolidated financial statements that would not be prevented or detected. Our management has concluded that this deficiency constitutes a material weakness in our internal control over financial reporting.

### **Remediation Plan for Material Weakness**

During the first nine months of 2018, our management, with the oversight of the Audit Committee of our Board of Directors, dedicate significant resources and efforts to improve our control environment and take steps to remediate the material weakness identified above. The remediation efforts outlined below are intended both to address the identified material weakness and to enhance our overall financial control environment. However, our management may amend this plan to include additional remedial action in light of its continuing evaluation of the identified deficiency in internal control over financial reporting. In 2018, we:

- augmented the personnel within our finance and accounting organization by recruiting additional tax and accounting personnel;
- engaged an external tax and accounting firm to prepare and review our annual and quarterly income tax provision including to review and recommend additional control enhancements;
- adjusted the financial reporting closing timelines to allow earlier and longer time for income tax review; and
- continued to strengthen the income tax controls with improved documentation standards and oversight.

We continue to actively plan for and implement additional control procedures, communication and oversight as well as consider the need to recruit additional personnel during 2018 and we may take additional measures as deemed necessary.

This material weakness will not be considered remediated until the applicable remedial controls operate for a sufficient period of time. We are committed to continuing to improve our internal control processes and will continue to review, optimize and enhance our financial reporting controls and procedures, however, there can be no assurance that this will occur within 2018.

#### **b. Changes in internal control over financial reporting**

There were no changes in our internal controls over financial reporting in the third quarter of 2018 that have materially affected or are reasonably likely to materially affect our internal control over financial reporting.



## PART II — OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The information required with respect to this item can be found under “Commitments and Contingencies” in Note 10 of notes to the unaudited condensed consolidated financial statements contained in this quarterly report and is incorporated by reference into this Item 1.

### ITEM 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in “Part I — Item 1A — Risk Factors” in our Form 10-K/A, for the fiscal year ended December 31, 2017. The risks described in our Form 10-K/A and herein are not the only risks we face. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

*We previously identified a material weakness in our internal control over financial reporting and subsequently restated certain of our financial statements as a result of factors related to that weakness. This may adversely affect the accuracy and reliability of our financial statements and impact our reputation, business and the price of our common stock, as well as lead to a loss of investor confidence in us.*

In connection with the change in our repatriation strategy and the related release of the U.S. income tax valuation allowance in the second quarter of 2017, we did not perform an effective risk assessment related to our internal controls over the accounting for income taxes. As a result, we identified a deficiency in the design of our internal control over financial reporting related to our accounting for income taxes, which affected the recording of income tax accounts by us in our interim and annual consolidated financial statements during 2017. Our management previously concluded that this deficiency constituted a material weakness in our internal control over financial reporting and, accordingly, our internal control over financial reporting and our disclosure controls and procedures were not effective as of December 31, 2017. The material weakness still existed as of March 31, 2018. A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim consolidated financial statements will not be prevented or detected on a timely basis.

On May 16, 2018, we concluded that we would restate our previously issued consolidated financial statements as of and for the year ended December 31, 2017 to correct for (i) errors in our income tax provision, primarily related to our ability to utilize foreign tax credits in the United States (“U.S.”) prior to their expiration starting in 2027 and the resulting impact on the deferred tax asset valuation allowance, and (ii) the inappropriate netting of certain deferred income tax assets and deferred income tax liabilities across different tax jurisdictions that was not permissible under U.S. generally accepted accounting principles. In addition, we also concluded that we would revise our previously issued consolidated financial statements as of and for the years ended December 31, 2016 and December 31, 2015 to correct for errors in our income tax provision primarily related to the translation of deferred tax liabilities in a foreign subsidiary. These tax and tax-related errors also resulted in the restatement, for 2017, and revision, for 2016, of the Company’s previously issued unaudited condensed consolidated financial statements for the three months ended March 31, 2017, for the three and six months ended June 30, 2017 and 2016 and for the three and nine months ended September 30, 2017 and 2016.

While we have developed and are in the process of implementing a plan to remediate this material weakness, there can be no assurance that this will occur within 2018. We may identify additional material weaknesses in our internal control over financial reporting in the future. If we are unable to remediate this material weakness or we identify additional material weaknesses in our internal control over financial reporting in the future, our ability to analyze, record and report financial information accurately, to prepare our financial statements within the time periods specified by the rules and forms of the SEC and to otherwise comply with our reporting obligations under the federal securities laws, and in relation to covenants in certain debt facilities will likely be adversely affected. The occurrence of, or failure to remediate, and any future material weaknesses in our internal control over financial reporting may adversely affect the accuracy and reliability of our financial statements, and our reputation, business and the price of our Common Stock or any other securities we may issue, as well as lead to a loss of investor confidence in us.

***Our failure to prepare and timely file our periodic reports with the SEC limits our access to the public markets to raise debt or equity capital.***

We did not file our Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 within the timeframe required by the SEC, meaning we were not current in our reporting requirements with the SEC. Even though we have regained compliance with our SEC reporting obligations, we will be not be eligible to use a short-form registration statement on Form S-3 that would allow us to incorporate by reference our SEC reports into the registration statement, or to use “shelf” registration statements, until one year from the date we regained and maintain status as a current filer. If we wish to pursue a public offering during this time period, we would be required to file a long-form registration statement on Form S-1 and have it reviewed and declared effective by the SEC. Doing so would likely take significantly longer than using a short-form registration statement on Form S-3, increase transaction costs and adversely impact our ability to raise capital or complete acquisitions of other companies in a timely manner.

***Certain of our facilities face risks from seismic disturbances, volcanic eruptions and lava flows.***

Active geothermal areas, such as the areas in which our power plants are located, are subject to frequent low-level seismic disturbances. Serious seismic disturbances, volcanic eruptions and lava flows are possible and could result in damage to our power plants (or transmission lines used by customers who buy electricity from us) or equipment or degrade the quality of our geothermal resources to such an extent that we could not perform under the PPA for the affected power plant, which in turn could reduce our net income and materially and adversely affect our business, financial condition, future results and cash flow. If we suffer a serious seismic disturbance, volcanic eruptions and lava flows, our business interruption and property damage insurance may not be adequate to cover all losses sustained as a result thereof. In addition, insurance coverage may not continue to be available in the future in amounts adequate to insure against such seismic disturbances, volcanic eruptions and lava flows. Since August 28, 2018, we do not have property damage and business interruption insurance coverage in Hawaii. We are working to secure new coverage for the Puna asset.

On May 3, 2018, the Kilauea volcano located in close proximity to our Puna 38 MW geothermal power plant in the Puna district of Hawaii's Big Island erupted following a significant increase in seismic activity in the area. Before it recently stopped flowing, the lava covered the wellheads of three geothermal wells, monitoring wells and the substation of the Puna complex and an adjacent warehouse that stored a drilling rig that was also consumed by the lava. The Company is in negotiations with the insurance companies regarding the reimbursement for loss of profits, damage to the property and the timing of when the loss of profit coverage comes into effect. The Company is currently assessing the damages in the Puna facilities and continue to coordinate with HELCO and local authorities to bring the power plant back to operation. The Company is building access roads to the site, opening the monitoring wells and working to remove the plugs from the production well and to rebuild the electrical substation. The Company continues to assess the accounting implications of this event on the assets and liabilities on its balance sheet and whether an impairment will be required. Any significant physical damage to the geothermal resource or continued shut-down even with the recent stoppage of the lava flow could have an adverse impact on the power plant's electricity generation and availability, which in turn could have a material adverse impact on our business and results of operations.

In addition to our power plant in Puna, Hawaii, our power plant in Amatitlan, Guatemala is located in proximity to an active volcano. As a result of recent events impacting our Puna facility, we cannot be certain how investors will assess the risks to which our facilities are subject and whether this assessment will adversely impact perceptions of our business and our share price.

***U.S. federal income tax reform could adversely affect us.***

On December 22, 2017, U.S. federal tax legislation, commonly referred to as the Tax Cuts and Jobs Act was signed into law, significantly reforming the U.S. Internal Revenue Code. The Tax Act, among other things, includes changes to U.S. federal tax rates (including reduction of the corporate tax rate from 35% to 21%), imposes significant additional limitations on the deductibility of interest, allows for the expensing of capital expenditures, puts into effect the migration from a “worldwide” system of taxation to a territorial system and modifies or repeals many business deductions and credits.

The Tax Act is likely to make some borrowing more expensive. It denies interest deductions on debt starting in 2018 to the extent a company's net interest expense exceeds 30 percent of its adjusted taxable income. Its income for this purpose means income ignoring interest expense, interest income, net operating losses and -- only through 2021 -- depreciation, amortization and depletion. Thus, the 30-percent limit is more likely to come into play after 2021 when depreciation, amortization and depletion are no longer added back to the 30-percent base. Any interest that cannot be deducted in a year can be carried forward indefinitely.

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The Tax Act subjects U.S. corporations with offshore subsidiaries to a one-time U.S. tax on untaxed earnings in offshore holding companies as if the earnings had been brought back to the U.S. thereby triggering a tax. All post-1986 net "earnings and profits" in offshore holding companies will be taxed at a 15.5 percent rate to the extent they are being held in cash or cash equivalents and at an eight percent rate otherwise. Companies must calculate the earnings as of November 2, 2017 and December 31, 2017 and pay U.S. tax on whichever amount is higher. The tax can be paid ratably over eight years. Eight percent of the tax would have to be paid in each of the first five years starting in 2017, increasing to 15 percent in year six, 20 percent in year seven and 25 percent in year eight.

Corporations will no longer be able to use net operating losses incurred after 2017 to reduce income by more than 80 percent in a year, and corporations will no longer be able to carry such losses back two years as they have been allowed to do in the past.

Starting in 2018, the U.S. will no longer allow some cross-border interest and royalty payments to related companies to be deducted. This would happen if the other country treats the payments as something other than interest or royalties for its tax purposes or the two countries treat the U.S. company making the payments differently: for example, one treats it as a corporation and the other treats it as fiscally transparent or vice versa. Once the provision is triggered, deductions would be denied in the U.S. to the extent the payment does not have to be reported as income in the foreign country.

The Company has made provision estimates in its accounting for certain income tax effects of the Tax Act in its financial statements. As additional interpretive guidance from Treasury and the IRS is issued, the Company may be required to revise its provisional estimates and such adjustments may be material to the Company's financial statements.

We continue to examine the impact the Tax Act may have on our business. Notwithstanding the reduction in the corporate income tax rate, the overall impact of the Tax Act is uncertain, and our business, financial condition, future results and cash flow, as well as our stock price, could be adversely affected.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

None.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

We hereby file, as exhibits to this quarterly report, those exhibits listed on the Exhibit Index immediately following the signature page hereto.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**ORMAT TECHNOLOGIES, INC.**

By: /s/ DORON BLACHAR  
Name: Doron Blachar  
Title: Chief Financial Officer

Date: November 8, 2018

EXHIBIT INDEX

<b>Exhibit No.</b>	<b>Document</b>
10.1*	<a href="#">Amendment to Finance Agreement, dated October 17, 2018 between Geotermica Platanares, S.A. DE C.V. and Overseas Private Investment Corporation (incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q filed on June 19, 2018 (No. 001-32347)).</a>
31.1	<a href="#">Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.</a>
31.2	<a href="#">Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, filed herewith.</a>
32.1	<a href="#">Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.</a>
32.2	<a href="#">Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, furnished herewith.</a>
101.IN*	XBRL Instance Document.
101.SC*	XBRL Taxonomy Extension Schema Document.
101.CA*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DE*	XBRL Taxonomy Extension Definition Linkbase Document.
101.LA*	XBRL Taxonomy Extension Label Linkbase Document.
101.PR*	XBRL Taxonomy Extension Presentation Linkbase Document.
*	Filed herewith
**	This document has been identified as a management contract or compensatory plan or arrangement.

## Section 2: EX-10.1 (EXHIBIT 10.1)

### Exhibit 10.1

#### FIRST AMENDMENT, WAIVER AND CONSENT TO FINANCE AGREEMENT

THIS FIRST AMENDMENT, WAIVER AND CONSENT TO FINANCE AGREEMENT dated as of October 17, 2018 (this "*First Amendment*"), by and between GEOTÉRMICA PLATANARES, S.A. DE C.V., a *sociedad anónima de capital variable* organized and existing under the laws of the Republic of Honduras (the "*Borrower*") and OVERSEAS PRIVATE INVESTMENT CORPORATION, an agency of the United States of America ("*OPIC*").

#### WITNESSETH:

WHEREAS, the parties hereto have entered into that certain Finance Agreement dated as of April 30, 2018 (as in effect as of the date hereof, the "*Finance Agreement*");

WHEREAS, in connection with the transactions set forth above, the Borrower has requested certain amendments to the Finance Agreement and for OPIC to waive certain provisions of the Finance Agreement and provide its consent as set forth in the letter dated September 27, 2018; and

WHEREAS, the Finance Agreement may be amended, and the provisions therein waived, by the parties thereto in accordance with Section 9.06 (*Integration; Amendments*) of the Finance Agreement;

NOW, THEREFORE, in consideration of the foregoing and the agreements contained herein, the sufficiency of which is hereby acknowledged, the parties hereto each agree as follows.

#### Section 1. *Defined Terms.*

Capitalized terms used and not otherwise defined herein shall have the meanings ascribed to them in the Finance Agreement and the principles of interpretation and construction set forth in Schedule X (*Defined Terms and Rules of Interpretation*) of the Finance Agreement shall apply hereto.

#### Section 2. *Amendment.*

Upon the effectiveness of this First Amendment, the Finance Agreement is hereby amended as follows:

- (a) The defined term "Account Control Agreement" and all references thereto in the Finance Agreement shall be deleted in their entirety.
- (b) The following new defined terms shall be inserted in the appropriate alphabetical order in Schedule X (*Defined Terms and Rules of Interpretation*):

***“Elcosa Cayman Pledge Agreement”*** means that certain Equitable Mortgage Over Shares in OrPower 19, Inc., dated November 27, 2013, granted by the Intermediate Shareholder in favor of Elcosa.

***“Labor Ministry Safety and Hygiene Regulation Approval”*** means the approval by the *Secretaría de Trabajo y Seguridad Social* of the *Reglamento de Seguridad e Higiene* of the Borrower.

- (c) The definition of “Cayman Pledge Agreements” in Schedule X (*Defined Terms and Rules of Interpretation*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

“**Cayman Pledge Agreements**” means (a) the Equitable Mortgage Over Shares in OrPower 19, Inc., to be executed on or before the first Closing Date between Intermediate Shareholder and OPIC and (b) the ~~Amended and Restated Equitable Mortgage Over Shares in OrPower 19, Inc. Deed of Priority~~, to be executed on or before the first Closing Date ~~between~~ by and among OPIC, Intermediate Shareholder and Elcosa.

- (d) The definition of “Citi Onshore Account Pledge Agreement” in Schedule X (*Defined Terms and Rules of Interpretation*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

“**Citi Onshore Account Pledge Agreement**” means the account pledge agreement (~~Contrato de Control y Administración de Cuentas de Prenda en Primer Grado sin Desplazamiento y Control sobre Depósitos en cuenta Bancaria~~) in form and substance satisfactory to OPIC, governed by the laws of Honduras to be entered into by the Borrower, ~~and~~ OPIC, the Onshore Administration and Guaranty Trustee and Banco de Honduras, S.A., creating a pledge over the Citi Onshore O&M Account.

- (e) The definition of “Direct Agreements” in Schedule X (*Defined Terms and Rules of Interpretation*) shall be amended by inserting the text underlined below to read in its entirety as follows:

“**Direct Agreements**” means (i) the Elcosa Direct Agreement, (ii) the ENEE Direct Agreement (from and after the execution thereof in accordance with Section 5.18), (iii) the consent and agreement, dated on or before the first Disbursement, among OPIC, the Supplier and the Borrower in respect of the Warranty Agreement and the O&M Support Agreement, (iv) the SERNA Direct Agreement (from and after the execution thereof in accordance with Section 6.15), and (v) each of the notices described in Section 4.22.

- (f) The definition of “Material Adverse Effect” in Schedule X (*Defined Terms and Rules of Interpretation*) shall be amended by inserting the text underlined below to read in its entirety as follows:

“**Material Adverse Effect**” means any event, development, or circumstance having a material adverse effect on (a) the Project, (b) the business, operations, prospects, condition (financial or otherwise), or property of the Borrower, OII, the Intermediate Shareholder, (c) the ability of the Borrower or any other Material Project Party to perform in a timely manner its payment obligations or other material obligations under any of the Transaction Documents, (d) the validity or enforceability of any material provision of any Transaction Document (except the MINOSA PPA), (e) the rights and remedies of OPIC under any of the Financing Documents, or (f) the Liens provided to OPIC under the Security Documents.

- (g) The definition of “MINOSA Cooperation Agreement” in Schedule X (*Defined Terms and Rules of Interpretation*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

“**MINOSA Cooperation Agreement**” means the ~~cooperation agreement~~ Acuerdo de Cooperación, dated as of September 5, 2018, by and ~~to be entered into~~ between the Borrower and MINOSA.

(h) The following new defined term shall be inserted in the appropriate alphabetical order in Schedule X (*Defined Terms and Rules of Interpretation*):

“**MINOSA PPA Termination Agreement**” means the *Acta de Terminación Anticipada y Condicionada, del Contrato de Suministro de Energía Eléctrica y Contrato de Uso Remunerado de Líneas Eléctricas*, dated as of September 5, 2018, by and between the Borrower and MINOSA.

(i) The following new defined term shall be inserted in the appropriate alphabetical order in Schedule X (*Defined Terms and Rules of Interpretation*):

“**MINOSA Reimbursement Agreement**” means the *Convenio de Reembolso*, dated as of September 5, 2018, by and between the Borrower and MINOSA.

(j) Section 2.03 (*Repayment of the Loan*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

The Borrower shall repay the Loan in fifty-eight~~six~~ (58~~6~~) approximately equal quarterly installments (collectively, the “**Principal Installments**”) beginning on ~~June~~December 20, 2019 as set forth in Schedule 2.03.

(k) Section 3.01(d)(iii) (*Capitalization*) shall be amended by inserting the text underlined below to read in its entirety as follows:

No transfer of (a) the Borrower’s assets or the ordinary shares of the Borrower, except for the transfer of assets and shares into the trusts governed by the Honduran Asset Trust Agreement, the Administration and Guaranty Trust Agreement and the Honduran Share Trust Agreement, or (b) the shares of OrPower 19, except for the pledges of shares under the Cayman Pledge Agreements and the Elcosa Cayman Pledge Agreement, has been made to Elcosa or any other party.

(l) Section 3.01(g) (*Defaults*) shall be amended by inserting the text underlined below to read in its entirety as follows:

No Default or Event of Default has occurred and is continuing other than any failure of ENEE to make payments in accordance with the ENEE PPA but which payments are nonetheless made within the applicable grace period; as contemplated in Section 8.01(j) and with respect to which the Borrower has notified OPIC within five days of making this representation as to how delayed ENEE’s payment is; provided, that, in the case of any Default or Event of Default with respect to any party other than the Borrower or any of the Ormat Parties, such representation is limited to the Knowledge of the Borrower and the Ormat Parties. Neither the Borrower nor, to the Knowledge of the Borrower and the Ormat Parties, any other party is in breach of any provision of any contract to which the Borrower is a party, which breach could be a Material Adverse Effect.



(m) Section 3.01(j)(i) (*Status of Consents*) shall be amended by inserting the text underlined below to read in its entirety as follows:

As of the Effective Date and the date of first Disbursement, Schedule 4.04 lists (and as of any other date on which this representation is given or deemed repeated, such Schedule 4.04, as updated in writing prior to the time of such representation, lists) each Consent necessary for: (x) the conduct of the Borrower's business and the implementation of the Project; (y) the due execution, delivery, validity and enforceability of, and performance by the Borrower of its obligations under, the Borrower Documents (except the MINOSA PPA), including Financing Documents, the incurrence of Indebtedness thereunder and the payment of amounts due or to become due with respect thereto (including Consents necessary for such amounts to be free of withholding Taxes and Consents necessary to permit the exemptions from other applicable Taxes assumed by the Financial Model); and (z) the due execution, delivery, validity and enforceability of, and performance by any Shareholder of its obligations under, any Transaction Documents (other than the MINOSA PPA) to which it is a party; in each case, other than (A) Consents of a routine nature that are not yet required based on the then-current stage of the Project and which the Borrower reasonably expects to obtain in the ordinary course of business without materially delaying the Project or exceeding the costs set forth in the Financial Plan and (B) such other Consents that may become required in the future for the Project as a result of a change in Applicable Law.

(n) Section 4.01(c) (*Transaction Documents*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

Certified copies of the following documents (the "**Material Project Documents**", and all such contracts, together with any other contract required for the construction or operation of the Project and any power purchase agreement entered into by the Borrower, ~~including the MINOSA PPA~~, that is entered into with respect to the Borrower or the Project subsequent to the date hereof, the "**Project Documents**"):

- (i) the ENEE PPA and the Commercial Operation Start Certificate;
- (ii) the interconnection and wheeling agreements, if any;
- (iii) the Joint Guarantee;
- (iv) contracts among the Shareholders and between OII and/or the Borrower, on the one hand, and Elcosa and its Affiliates, on the other hand, including the Project Structuring Agreement, the ancillary documents related to that structuring agreement, and any revenue sharing and consulting and marketing contracts entered into by the Borrower;
- (v) the Operation Contract;
- (vi) the Warranty Agreement;
- (vii) the MINOSA Cooperation Agreement;
- (viii) all contracts for the purchase of land, lease of land or use of easements and rights of way for the Project, including the La Bufa Comfort Letter and the La Bufa Land Lease Agreement;
- (ix) all contracts for the lease of equipment or facilities for the Project exceeding a value of \$1,000,000;
- (x) the Ormat Guaranty;

- (xi) all contracts entered into by the Borrower to provide services to the Project exceeding a value of \$200,000;
- (xii) the Water Contract;
- (xiii) the O&M Support Agreement; and
- (xiv) the MINOSA Reimbursement Agreement.

(o) Section 4.09 (*Legal Opinions*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

OPIC shall have received acceptable written opinions, dated the Closing Date, satisfactory to OPIC in form and substance, of (a) Matamoros Batson & Asociados, its legal counsel in the Project Country, (b) Aguilar Castillo Love, legal counsel to the Borrower and the Ormat Parties in the Project Country, (c) Freshfields Bruckhaus Deringer US LLP, its legal counsel in the United States, with respect to OPIC funding matters, (d) Norton Rose Fulbright US LLP, legal counsel to the Borrower and the Ormat Parties, (e) Ogier, its legal counsel in the Cayman Islands, (f) Maples and Calder, legal counsel to the Borrower and the Ormat Parties in the Cayman Islands and (g) in-house counsel, or other acceptable counsel, to (i) the Supplier; and (ii) Elcosa (except with respect to that certain Consulting Agreement dated as of November 27, 2013 between Bidle Trading Inc. and the Borrower) and (iii) ENEE; provided, that the written opinion of counsel to ENEE may be provided in the form of written certifications from ENEE's in-house counsel.

(p) Section 4.22 (*Notices to SERNA and MINOSA*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

OPIC shall have received evidence that the Borrower shall have provided written notice to SERNA and MINOSA of (a) the transactions contemplated by this Agreement and (b) the collateral assignment by the Borrower of the Borrower's rights in the Operation Contract (in the case of SERNA) and the MINOSA Cooperation Agreement and the MINOSA ~~PPA~~Reimbursement Agreement (in the case of MINOSA), to the trust described in the Administration and Guaranty Trust Agreement, which notice shall be in substantially the form of (x) with respect to SERNA, Exhibit H-1 and (y) with respect to MINOSA, Exhibit H-2.

(q) Article IV shall be amended to insert the following paragraph as a new Section 4.23

Section 4.23. Filing for Registration. OPIC shall have received (a) evidence that the Administration and Guaranty Trust has been filed for registration in the *Registro de la Propiedad Inmueble y Mercantil*, the *Registro Mercantil* and the *Registro de Garantías Mobiliarias* of Honduras, (b) evidence that the Honduran Share Trust Agreement has been filed for registration at the *Registro de Garantías Mobiliarias* and (c) a copy of the entry in the Borrower's corporate ledger, certified by the Borrower's secretary, which records the creation of security over all common shares of the Borrower under the Honduran Share Trust Agreement.

- (f) Article IV shall be amended to insert the following paragraph as a new Section 4.24:

Section 4.24. MINOSA PPA Termination. OPIC shall have received a certified copy or original of the MINOSA PPA Termination Agreement.

- (s) The introductory paragraph of Article V (*Conditions Precedent to Each Disbursement*) shall be amended by inserting the text underlined below to read in its entirety as follows:

Unless OPIC otherwise agrees in writing, the obligation of OPIC to make each Disbursement (including the first Disbursement) is subject to the prior fulfillment or written waiver, to OPIC's satisfaction in its sole discretion, of the following conditions precedent as of the date that is ten (10) days prior to such Closing Date and to their continued fulfillment on such Closing Date, except that the conditions set forth in Section 5.18 shall be applicable only and exclusively to the second Disbursement.

- (t) The following new Section 5.18 (*Condition Precedent to the Second Disbursement*) shall be inserted following the end of Article V of the Finance Agreement:

As an exclusive condition to the making by OPIC of the second Disbursement, OPIC shall have received at least ten (10) days prior to the second Disbursement (a) written certifications from members of the board of directors, the operative committee, officers of ENEE, and (in lieu of a legal opinion) ENEE's in-house counsel in respect of the ENEE Direct Agreement, satisfactory to OPIC in form and substance and (b) a certified copy or original of the executed ENEE Direct Agreement.

- (u) Section 6.09 (*Security Documents*) shall be amended to insert the following as paragraphs (c) and (d) to such section of the Financing Agreement:

(c) Within one-hundred twenty (120) days from the date on which the Administration and Guaranty Trust Agreement is filed with the *Registro de la Propiedad Inmueble y Mercantil*, evidence that the Administration and Guaranty Trust is duly registered in such registry.

(d) Within ninety (90) days from the date on which the Administration and Guaranty Trust and the Honduran Share Trust Agreement are filed with the *Registro Mercantil* and the *Registro de Garantías Mobiliarias* of Honduras, as applicable, evidence that (i) the Administration and Guaranty Trust is duly registered in the *Registro Mercantil* and the *Registro de Garantías Mobiliarias* of Honduras and (ii) the Honduran Share Trust Agreement is duly registered in the *Registro de Garantías Mobiliarias*.

- (v) The following new Section 6.12(d) (*Worker Rights*) shall be inserted following the end of Section 6.12 of the Finance Agreement:

The Borrower shall:

- (i) take such actions as are lawfully in its power to obtain the Labor Ministry Safety and Hygiene Regulation Approval;
- (ii) promptly notify OPIC of any significant developments related to the Labor Ministry Safety and Hygiene Approval;

(iii) periodically, and in no event less than once per calendar month, communicate to OPIC the status of the Labor Ministry Safety and Hygiene Regulation Approval;

(iv) promptly pay any fines due and payable as a result of the late filing for the Labor Ministry Safety and Hygiene Regulation Approval and provide evidence thereof to OPIC; and

(v) promptly provide OPIC with a copy of the Labor Ministry Safety and Hygiene Regulation Approval once obtained.

- (w) Section 8.01(d) (*Covenant Default*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

The Borrower fails to comply with any covenant or provision set forth in (i) Sections 6.08, 6.09, 6.10, 6.11 (except as provided in Section 8.01(f)) or 6.12 (except as provided in Section 8.01(e)(i)) or Article VII or (ii) solely with respect to not having received the Labor Ministry Safety and Hygiene Regulation Approval despite the filing by the Borrower, Sections 3.01(i)(i), 3.01(j)(i), 3.01(l)(i), 3.01(l)(ii), 3.01(l)(v), 6.01(d), 6.02, 6.11(a), and 6.12(a) (except as provided in Section 8.01(e)(ii).

- (x) Section 8.01(e) (*Worker Rights Non-Compliance*) shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

(i) With respect to any Worker Rights Non-Compliance caused by a Project Contractor or Project Subcontractor, the Borrower fails to cause the relevant Project Contractor or Project Subcontractor to cure, or prevent the recurrence of, any Worker Rights Non-Compliance and such failure continues for ninety (90) days after the first occurrence of such Worker Rights Non-Compliance or (ii) solely with respect to the Worker Rights Non-Compliance caused by the Labor Ministry Safety and Hygiene Regulation Approval not having been received despite the filing by the Borrower, the Borrower fails to comply with the requirements of Section 6.12(d).

- (y) Section 8.01(h) (*Transaction Document Default*) to the Financing Agreement shall be amended by inserting the text underlined below to read in its entirety as follows:

Any Transaction Document (other than, with respect to 8.01(h)(i), (ii), (iii), (iv) and (v), the MINOSA PPA to the extent the MINOSA PPA comes back into force in accordance with the terms of the MINOSA Reimbursement Agreement) at any time for any reason (i) ceases to be in full force and effect (other than upon expiration in accordance with its terms when fully performed or upon termination and replacement, which termination or replacement shall be with OPIC's prior written consent if such Transaction Document is a Material Project Document or the MINOSA PPA), (ii) is declared to be void or is repudiated, (iii) is suspended or revoked, or terminated (other than upon expiration in accordance with its terms when fully performed or upon termination and replacement with OPIC's prior written consent), (iv) the validity or enforceability thereof is at any time contested in writing by the Borrower, any Shareholder or any other counter-party (other than OPIC), (v) ceases to give or provide the respective rights, titles, remedies, powers, or privileges intended to be created thereby, or (vi) with respect to the Ormat Guaranty only, any amendment, deletion or other modification takes effect without the prior written consent of OPIC; provided that there shall be no Event of Default hereunder in respect of any Material Project Document referred to in Sections 4.01(c)(ix) and (xi) or any other Project Document that is not a Material Project Document (each, a "**Replaceable Project Document**") if any such Replaceable Project Document is restored or replaced with an equivalent Project Document (together with any replacement Direct Agreement if applicable) with the original counterparty to such Replaceable Project Document or another Person of similar or superior creditworthiness and experience as such original counterparty at the time of such replacement, in each case, on terms reasonably satisfactory to OPIC within 45 days of the occurrence of such event or circumstance.

- (z) Section 8.01(j) (*Other Agreements Default*) to the Financing Agreement shall be amended by inserting the text underlined below to read in its entirety as follows:

*Other Agreements Default.* The Borrower, any Shareholder or any party to a Material Project Document fails to comply with or perform any of its material obligations or undertakings set forth in any Transaction Document to which it is a party (other than this Agreement or the Notes) and such failure continues beyond the applicable cure period (or, in the case of the ENEE PPA, only for so long as ENEE fails to comply with its payment obligations under the ENEE PPA up to sixty (60) days beyond the applicable cure period, provided that the collected credit balance of the DSR Account is at all times during such period, a Dollar amount equal to the aggregate amount of Debt Service with respect to the Loan for the immediately succeeding nine-month period), if any; provided that there shall be no Event of Default with respect to a Material Project Party under a Replaceable Project Document if such Material Project Party is replaced with another Person reasonably satisfactory to OPIC within 45 days of the occurrence of such event or circumstance.

- (aa) Section 9.01 shall be amended by inserting the text underlined below and deleting the text stricken below to read in its entirety as follows:

Except as provided in Sections 6.11(g) and 6.12(b), each notice, demand, or other communication relating to this Agreement shall be in writing, shall be hand-delivered or sent prepaid by mail or overnight delivery service or e-mail (with a copy by mail to follow, receipt of which copy shall not be required to effect notice), and shall be deemed duly given when sent to the following addresses:

To the Borrower:

Geotérmica Platanares, S.A. de C.V.  
~~Plaza Saavedra, Módulo #20 y 21~~  
~~Bo. Mercedes, 1a Calle NE 3a Av NE, Frente a Hotel VIP Copan~~  
~~Santa Rosa de Copán, Honduras, Centroamerica~~  
Edificio Salisa, Colonia Zerón 21 ave N.O. 9 y 10 calles #932, local #4  
San Pedro Sula, Cortés, Honduras  
HONDURAS

Attn.: Elio Orozco  
E-mail: eorozco@ormat.com  
Phone: 504-2662-1066

with a copy to:

Ormat Technologies, Inc.  
6225 Neil Road  
Reno, Nevada 89511  
Attn: Chief Financial Officer

To OPIC:

Overseas Private Investment Corporation  
1100 New York Avenue, N.W.  
Washington, D.C. 20527  
United States of America  
Attn.: Vice President, Structured Finance and Insurance  
And attn.: Managing Director, Portfolio Management Division  
E-mail: notices@opic.gov  
Re: Platanares Geothermal Project (Honduras) Transaction No. 9000003553

Either party may, by written notice to the other, change the address to which such notices, demands, or other communications should be sent to it. No notice to OPIC, including notices delivered pursuant to Sections 6.11(g) and 6.12(b), shall be effective unless such notice includes the project name and number, as listed above, and, prior to the first Disbursement, attention to Vice President, Structured Finance and Insurance and, subsequent to the first Disbursement, attention to Managing Director, Portfolio Management Division.

- (bb) Schedule 2.03 (*Amortization Schedule*) to the Financing Agreement shall be replaced in its entirety with Annex I attached hereto.
- (cc) Exhibit H-2 (Form of Written Notice to MINOSA) to the Financing Agreement shall be replaced in its entirety with Annex II attached hereto.

### **Section 3. Waiver and Consent.**

- 3.1 Upon the Amendment Effective Date (as defined in Section 4 below), OPIC agrees to waive the following provisions of the Finance Agreement:
  - (a) the requirement in Section 5.12(b) (*Project Costs*) of the Finance Agreement that OPIC receive written confirmation from the Borrower's auditor confirming that Project Costs incurred through the end of the fiscal quarter most recently ended prior to the Disbursement to occur on or about July 16, 2018 are in accordance with the accounting records of the Borrower; *provided* that OPIC shall instead receive such confirmation with respect to Project Costs incurred through the end of the December 2017;
  - (b) provided that the Borrower provides coverage under the Sponsor's global liability insurance program, and with respect to Third Party Liability only, the requirement in Schedule 6.03, item 1.1(a) that an "Approved Reinsurer" have a financial strength rating of at least A- from Standard & Poor's or A- from A.M. Best; and

- (c) the limitation in Section 2(A) of Schedule 6.03 (Insurance), Annex A that the maximum deductible be not greater than \$250,000 per event; *provided* that it shall be less than or equal to \$1,000,000.

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3.2 Upon the effectiveness of this First Amendment, OPIC consents to and approves the Borrower's current local insurer of Third Party Liability, Mapfre Seguros Honduras S.A., as an Approved Insurer pursuant to item 1.1(b) in Schedule 6.03 to the Finance Agreement, so long as the Borrower provides coverage under the Sponsor's global liability insurance program.

3.3 Upon the Amendment Effective Date (as defined in Section 4 below), OPIC agrees to waive the Borrower's non-compliance with Sections 3.01(i)(i), 3.01(j)(i), 3.01(l)(i), 3.01(l)(ii), 3.01(l)(v), 6.01(d), 6.02, 6.11(a), and 6.12(a), solely with respect to not having received the Labor Ministry Safety and Hygiene Regulation Approval, which shall be obtained in accordance with Section 6.12(d) (*Worker Rights*).

#### **Section 4. Effectiveness.**

The amendments in this First Amendment shall become effective as of the date on which (the "**Amendment Effective Date**") (a) this First Amendment has been executed and delivered by and on behalf of each of the parties hereto and (b) the Borrower shall have filed for the Labor Ministry Safety and Hygiene Regulation Approval as set forth in Section 2(v)(i).

This First Amendment is and shall be construed as supplemental to the Finance Agreement and every clause thereof shall continue in full force and effect and be binding on the parties thereto save as expressly amended by this First Amendment.

From and after the Amendment Effective Date, each reference in the Finance Agreement to "this Agreement", "hereunder", "hereof", "herein", or words of like import, and each reference to the "Finance Agreement" in any other Financing Document shall be deemed a reference to the Finance Agreement as amended by this First Amendment.

#### **Section 5. Representations and Warranties.**

To induce OPIC to enter into this First Amendment, the Borrower, on and as of the Amendment Effective Date, after giving effect to this First Amendment, hereby represents and warrants to OPIC that: (i) this First Amendment has been duly authorized, executed and delivered by the Borrower, and constitutes the legal, valid and binding obligation of the Borrower, enforceable against the Borrower in accordance with its terms, subject to bankruptcy, insolvency, reorganization or other similar laws affecting creditors' rights generally and to general principles of equity; (ii) the Finance Agreement, after giving effect to this Amendment constitutes the legal, valid and binding obligation of the Borrower, enforceable against the Borrower in accordance with its terms, subject to bankruptcy, insolvency, reorganization or other similar laws affecting creditors' rights generally and to general principles of equity; (iii) no Default or Event of Default has occurred and is continuing and (iv) no Consent is required to be obtained from any other Governmental Authority in connection with the transactions contemplated by, and the amendments to the Financing Documents set forth in, this First Amendment.

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<sup>1</sup> OPIC will require the endorsement.

**Section 6. Expenses.**

All expenses incurred by OPIC in connection with the negotiation, preparation, execution, delivery and implementation of this First Amendment (including, without limitation, reasonable and documented fees and expenses of counsel to OPIC) shall be paid or reimbursed as provided in Section 2.08(a) (*Payment or Reimbursement of Expenses*) of the Finance Agreement.

**Section 7. Ratification.**

- (a) Except as expressly provided herein, the Borrower hereby acknowledges, ratifies, and reaffirms all of the terms and provisions of the Financing Documents to which it is a party.
- (b) Except as expressly provided herein, nothing contained in this First Amendment and no action by, or inaction on the part of, OPIC shall, or shall be deemed to, directly or indirectly (i) constitute a consent to or waiver of any past, present or future violations of any provisions of the Finance Agreement or any other Financing Document, (ii) amend, modify or operate as a waiver of any provision of the Finance Agreement or any other Financing Document, except as expressly set forth herein, or of any right, power or remedy of OPIC thereunder, or (iii) constitute a course of dealing or other basis for altering any obligations of the Borrower under the Finance Agreement or any other Financing Document.
- (c) Without limiting the generality of the foregoing, OPIC hereby reserves all of its rights and remedies under the Finance Agreement.
- (d) This First Amendment constitutes a Financing Document.

**Section 8. Counterparts.**

This First Amendment may be executed in counterparts, each of which when so executed and delivered shall be deemed an original and all of which together shall constitute one and the same instrument.

**Section 9. Governing Law.**

THIS FIRST AMENDMENT SHALL BE GOVERNED BY AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF NEW YORK, UNITED STATES OF AMERICA WITHOUT REGARD TO PRINCIPLES OF CONFLICTS OF LAWS THEREOF THAT WOULD RESULT IN THE APPLICATION OF THE LAW OF ANY OTHER JURISDICTION.

**Section 10. Notices.**

All communications and notices hereunder shall be given as provided in Section 9.01 (*Notices*) of the Finance Agreement.

[SIGNATURE PAGES FOLLOW]



**IN WITNESS WHEREOF**, the parties hereto have caused this First Amendment to be executed by their respective officers thereunto duly authorized, as of the date first written above.

**GEOTÉRMICA PLATANARES, S.A. DE C.V.**  
as Borrower

By: \_\_\_\_\_  
Name:  
Title:

*[Signature Page to First Amendment]*

**OVERSEAS PRIVATE INVESTMENT CORPORATION**  
as Lender

By: \_\_\_\_\_  
Name:  
Title:

*[Signature Page to First Amendment]*

Annex I

(Updated Schedule 2.03 to the Finance Agreement)

Combined Repayment

Amortization Period (Quarterly)	Opening Balance	All	Principal Repayment	Closing Balance
		-	114,700,000	-
		114,700,000	-	114,700,000
1	114,700,000	-	(2,048,214.29)	112,651,786
2	112,651,786	10,000,000	(2,048,214.29)	120,603,571
3	120,603,571	-	(2,233,399.47)	118,370,172
4	118,370,172	-	(2,233,399.47)	116,136,772
5	116,136,772	-	(2,233,399.47)	113,903,373
6	113,903,373	-	(2,233,399.47)	111,669,974
7	111,669,974	-	(2,233,399.47)	109,436,574
8	109,436,574	-	(2,233,399.47)	107,203,175
9	107,203,175	-	(2,233,399.47)	104,969,775
10	104,969,775	-	(2,233,399.47)	102,736,376
11	102,736,376	-	(2,233,399.47)	100,502,976
12	100,502,976	-	(2,233,399.47)	98,269,577
13	98,269,577	-	(2,233,399.47)	96,036,177
14	96,036,177	-	(2,233,399.47)	93,802,778
15	93,802,778	-	(2,233,399.47)	91,569,378
16	91,569,378	-	(2,233,399.47)	89,335,979
17	89,335,979	-	(2,233,399.47)	87,102,579
18	87,102,579	-	(2,233,399.47)	84,869,180
19	84,869,180	-	(2,233,399.47)	82,635,780
20	82,635,780	-	(2,233,399.47)	80,402,381
21	80,402,381	-	(2,233,399.47)	78,168,981
22	78,168,981	-	(2,233,399.47)	75,935,582
23	75,935,582	-	(2,233,399.47)	73,702,183
24	73,702,183	-	(2,233,399.47)	71,468,783
25	71,468,783	-	(2,233,399.47)	69,235,384
26	69,235,384	-	(2,233,399.47)	67,001,984
27	67,001,984	-	(2,233,399.47)	64,768,585
28	64,768,585	-	(2,233,399.47)	62,535,185
29	62,535,185	-	(2,233,399.47)	60,301,786
30	60,301,786	-	(2,233,399.47)	58,068,386
31	58,068,386	-	(2,233,399.47)	55,834,987
32	55,834,987	-	(2,233,399.47)	53,601,587
33	53,601,587	-	(2,233,399.47)	51,368,188
34	51,368,188	-	(2,233,399.47)	49,134,788
35	49,134,788	-	(2,233,399.47)	46,901,389
36	46,901,389	-	(2,233,399.47)	44,667,989
37	44,667,989	-	(2,233,399.47)	42,434,590
38	42,434,590	-	(2,233,399.47)	40,201,190
39	40,201,190	-	(2,233,399.47)	37,967,791
40	37,967,791	-	(2,233,399.47)	35,734,392
41	35,734,392	-	(2,233,399.47)	33,500,992
42	33,500,992	-	(2,233,399.47)	31,267,593
43	31,267,593	-	(2,233,399.47)	29,034,193
44	29,034,193	-	(2,233,399.47)	26,800,794
45	26,800,794	-	(2,233,399.47)	24,567,394
46	24,567,394	-	(2,233,399.47)	22,333,995
47	22,333,995	-	(2,233,399.47)	20,100,595
48	20,100,595	-	(2,233,399.47)	17,867,196
49	17,867,196	-	(2,233,399.47)	15,633,796
50	15,633,796	-	(2,233,399.47)	13,400,397
51	13,400,397	-	(2,233,399.47)	11,166,997
52	11,166,997	-	(2,233,399.47)	8,933,598
53	8,933,598	-	(2,233,399.47)	6,700,198
54	6,700,198	-	(2,233,399.47)	4,466,799
55	4,466,799	-	(2,233,399.47)	2,233,399
56	2,233,399	-	(2,233,399.47)	(0.0)

Annex II

(Updated Exhibit H-2 to the Finance Agreement)

WRITTEN NOTICE TO MINOSA

October 18, 2018

Monty Reed  
Minerales de Occidente S.A. de C.V. 4ta. Avenida, S.O. entre 3 y  
4 calle, Barrio El Calvario  
Tel: +504 26621232  
Email: [mreed@auraminerals.com](mailto:mreed@auraminerals.com)

RE: Notice of Collateral Assignment of Cooperation Agreement

Dear Mr. Reed:

Reference is made to (a) that certain *Acuerdo de Cooperación*, dated as of September 5, 2018 (the "**Cooperation Agreement**") between Geotérmica Platanares, S.A. de C.V., a Honduran *sociedad anónima de capital variable* ("**GeoPlatanares**") and Minerales de Occidente S.A. de C.V., a Honduran *sociedad anónima de capital variable* ("**MINOSA**") and (b) that certain *Convenio de Reembolso*, dated as of September 5, 2018, the "**Reimbursement Agreement**") between GeoPlatanares and MINOSA. Capitalized terms not otherwise defined herein shall have the meanings set forth in the Cooperation Agreement and the Reimbursement Agreement, as applicable.

GeoPlatanares entered into a Finance Agreement, dated as of April 30, 2018, with the Overseas Private Investment Corporation ("**OPIC**"), as amended, amended and restated, supplemented or otherwise modified from time to time in accordance with the terms thereof (the "**Finance Agreement**"), in order to obtain debt financing for the *Proyecto Geotérmico*.

As security for GeoPlatanares's obligations under the Finance Agreement and the other documents and agreements related thereto, GeoPlatanares, OrPower 19, Inc., and Banco del País, S.A., as trustee, (the "**Trustee**"), entered into that certain Amended and Restated Administration and Guarantee Trust Agreement (the *Contrato de Fideicomiso de Administración y Garantía Enmendado y Reexpresado*), dated on or about October 29, 2018, as amended, amended and restated, supplemented or otherwise modified from time to time (the "**Administration and Guaranty Trust Agreement**") and the other documents and agreements related thereto, under which GeoPlatanares has assigned its rights and benefits under and pursuant to each of the Cooperation Agreement and the Reimbursement Agreement, to the Trustee.

Section 6.3.1 of the Reimbursement Agreement provides that GeoPlatanares may collaterally assign its rights under the Reimbursement Agreement to OPIC or its agents, representative or nominee. The Fourth Clause of the Cooperation Agreement provides that GeoPlatanares may grant a security interest to OPIC over the land rights that are subject to that agreement.

At the request of OPIC, this letter provides notice to MINOSA of our collateral assignment of our rights and benefits under and pursuant to the Cooperation Agreement and the Reimbursement Agreement to the Trustee, effective as of the date of execution of the Administration and Guaranty Trust Agreement. In addition, all amounts payable to GeoPlatanares under and in connection with the Cooperation Agreement and the Reimbursement Agreement shall be made directly to (x) if in Lempiras, the Onshore HNL Revenue Account (*Cuenta de Ingresos Lempiras*) or (y) if in U.S. Dollars, the Onshore USD Revenue Account (*Cuenta de Ingresos Dólares*), as applicable, maintained under the Accounts Administration and Retention Agreement (*Contrato de Administración y Retención de Cuentas*) dated on or about October 29, 2018, among GeoPlatanares, OPIC and the Trustee by wire transfer as follows:

Onshore HNL Revenue Account:  
Bank Name: Banco del País  
Account Number: 21-299-000758-4  
Account Name: FIDEICOMISO PLATANARES, S.A. DE C.V.  
Currency: Lempiras  
Swift Code: PISAHNTE

Onshore USD Revenue Account:  
Bank Name: Banco del País  
Account Number: 22-299-000437-0  
Account Name: FIDEICOMISO PLATANARES, S.A. DE C.V.  
Currency: U.S. Dollars  
Swift Code: PISAHNTE

or as otherwise specified by the Trustee in a written notice to GeoPlatanares, MINOSA and OP1C.

If you have any questions regarding the collateral assignment described herein, please feel free to contact Elio Orozco at 504-2662-1066 or [eorozco@ormat.com](mailto:eorozco@ormat.com).

*[Signature page follows]*

GEOTERMICA PLATANARES, S.A. DE C.V.

By:

  
\_\_\_\_\_

Name: Nachman Isaac

Title: Authorized Representative

[Signature Page to Minosa Notification]



Annex II

(Updated Exhibit H-2 to the Finance Agreement)

[To be attached]

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### **Section 3: EX-31.1 (EXHIBIT 31.1)**

**Exhibit 31.1**

**Ormat Technologies, Inc.**

#### **Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Isaac Angel, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2018 of Ormat Technologies, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ ISAAC ANGEL  
Isaac Angel  
Chief Executive Officer

Date: November 8, 2018

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### **Section 4: EX-31.2 (EXHIBIT 31.2)**

**Exhibit 31.2**

**Ormat Technologies, Inc.**

#### **Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002**

I, Doron Blachar, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended September 30, 2018 of Ormat Technologies, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's Board of Directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

By: /s/ DORON BLACHAR  
Doron Blachar  
Chief Financial Officer

Date: November 8, 2018

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## Section 5: EX-32.1 (EXHIBIT 32.1)

Exhibit 32.1

**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Isaac Angel, certify, pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge the quarterly report of Ormat Technologies, Inc. on Form 10-Q for the quarter ended September 30, 2018 (i) fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act and (ii) that information contained in such quarterly report on Form 10-Q fairly presents in all material respects the financial condition and results of operations of Ormat Technologies, Inc. as of and for the periods presented in such quarterly report on Form 10-Q. This written statement is being furnished to the Securities and Exchange Commission as an exhibit accompanying such quarterly report and shall not be deemed filed pursuant to the Exchange Act.

By: /s/ ISAAC ANGEL  
Name: Isaac Angel  
Title: Chief Executive Officer

Date: November 8, 2018

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## Section 6: EX-32.2 (EXHIBIT 32.2)

Exhibit 32.2

**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Doron Blachar, certify, pursuant to Rule 13a-14(b) of the Securities Exchange Act of 1934 (the "Exchange Act") and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge the quarterly report of Ormat Technologies, Inc. on Form 10-Q for the quarter ended September 30, 2018 (i) fully complies with the requirements of Section 13(a) or 15(d) of the Exchange Act and (ii) that information contained in such quarterly report on Form 10-Q fairly presents

in all material respects the financial condition and results of operations of Ormat Technologies, Inc. as of and for the periods presented in such quarterly report on Form 10-Q. This written statement is being furnished to the Securities and Exchange Commission as an exhibit accompanying such quarterly report and shall not be deemed filed pursuant to the Exchange Act.

By: /s/ DORON BLACHAR  
Name: Doron Blachar  
Title: Chief Financial Officer

Date: November 8, 2018

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